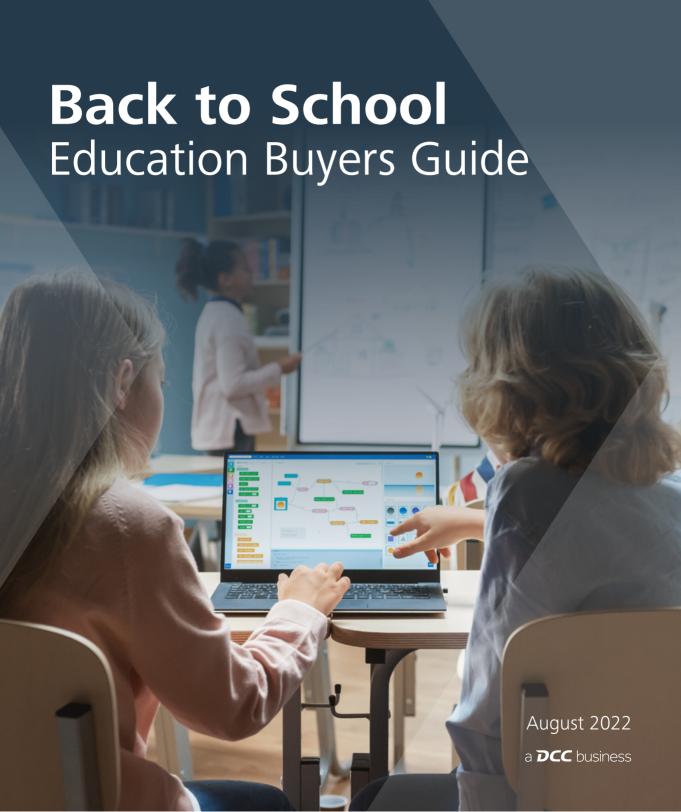
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Your 2022 EdTech buyers guide.

We partner with top vendors in educational technology to bring you the best customer solutions. And we also want to keep you updated on industry trends and the challenges facing the EdTech climate over the past few years.

Edtech needed to innovate and evolve to meet the changing needs of students and teachers, as they adapted to the effects of the global pandemic. The challenges that educators faced during this pandemic were unprecedented, demanding the right EdTech solutions to be ready at short notice.

The major challenge facing teachers was keeping pupils motivated, engaged, and up to date on their studies. This put an immense pressure on technology and its use in learning, forcing it to evolve to meet the challenges that were changing

the learning landscape and creating new trends.

The current EdTech climate and trends have been massively shaped by the pandemic. Teachers now know what support they need from technology going forward, and where they can optimise learning for students with hybrid solutions that create the best learning environments.

EdTech trends in numbers

92%

of teachers believe tech is going to have a major impact on how they educate in the future.



The total value of AR in education will be approximately \$5.3 billion by

78%

of students find ebooks to be more effective than traditional paper books.



The US has the highest rate of laptop usage in classrooms -71% of students

65%

of teachers say they use digital learning tool on a daily basis.



90% of UK educators agree that teaching and technology will soon be seamlessly combined



Tools to inspire



Lenovo V15 G2 ITL BUY NOW Lenovo 520 wireless mouse **BUY NOW** Lenovo Essential Stereo Analogue Headset BUY NOW Lenovo T210 notebook case **BUY NOW**



Keyboard and mouse bundle **CONTACT US** ASUS BR1100F BUY NOW



DELLTechnologies

Dell Vostro 5510 **BUY NOW** Dell Optiplex 3000 Micro **BUY NOW** Dell D6000S Computing Dock **BUY NOW** Dell Dual VESA mount stand **BUY NOW** Dell Optical Mouse MS116 BUY NOW Dell 24" Monitor **BUY NOW** Dell Multimedia Keyboard KB216 BUY NOW



Microsoft **acer**

RJU-00004 egonomic desktop **BUY NOW** 222-00004 egonomic mouse **BUY NOW**

Acer TravelMate P2 BUY NOW Acer SA241YABI Monitor BUY NOW



Lexmark

Lexmark MX521de BUY NOW Lexmark 40C2300 printer cabinet/stand **BUY NOW**



Epson EcoTank ET-2851 BUY NOW

Epson 102 EcoTank Pigment Black ink bottle **BUY NOW** Epson 102 EcoTank Cyan ink bottle **BUY NOW**

Epson 102 EcoTank Yellow ink bottle **BUY NOW**

Epson 102 EcoTank Magenta ink bottle **BUY NOW**



FUJITSU

Fujitsu LIFEBOOK E5411 BUY NOW Fujitsu key lock docking station **BUY NOW**



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Lenovo

LENOVO IS THE WORLD'S #1 EDUCATION PC PROVIDER

In order to meet the demands of the 21st century, education is evolving at an unprecedented rate. Teaching and learning are not just occurring in the classroom, students are learning collaboratively and in different ways than before. Lenovo is committed to building the right technology solutions to support the developing leaders of tomorrow and the passionate educators who inspire their students through their teachings.

SOLUTIONS FOR EDUCATION

The need to provide 24/7 uninterrupted, inclusive and highly engaging learning experiences both in and outside the classroom has never been more important. Dell understand that schools continually need to adapt quickly to hybrid learning arrangements. This can be a complex and challenging task, with tightening budgets and higher expectations further adding pressures, Dell are committed to empowering educators and students to achieve their full potential by providing immersive hardware and software to help build brighter futures.



LanSchool - CLASSROOM MANAGEMENT SOFTWARE THAT INSPIRES THE BEST OUTCOME IN EVERY STUDENT

As a pioneer of classroom management software, LanSchool has been placing purposeful technology in the hands of passionate educators for over 30 years. Lenovo's simple classroom orchestration solutions empower educators to inspire developing minds. The suite of solutions enables engaging one-on-one learning experiences and powerful collaboration in connected classrooms.

Every day is a school day

By understanding the needs and desires of our users, Lenovo commits to creating and delivering devices, software, and services that positively impact the daily lives of educators and students. Lenovo designs intuitive and exquisite products at the highest levels of quality, durability, and usability.

Think of the Lenovo V15 (15" Intel) as your project manager, executing on your school tasks with efficiency.



Lenovo V15 G2 ITI

Designed for the modern classroom, the Lenovo V15 Gen 2 (15.6" Intel) laptop gets it right. Suited for mobile productivity, it yields great performance in the classroom or at home.



Lenovo V15 G2 ALC

The Lenovo V15 Gen 2 (15" AMD) laptop is ready for school. Get great performance in the classroom or on the go, thanks to AMD Ryzen™ 5000 Series Mobile Processors with Radeon™ Graphics.





Lenovo V15 G2 ALC

AMD Ryzen™ 5000 Series Mobile Processors with Radeon™ Graphics push the Lenovo V15 Gen 2 (15" AMD) laptop through your school work.

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Please contact our Lenovo Products Specialist, <u>Laurie Lai</u> to find out more.



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Building a brighter future, for a better tomorrow

With the world constantly changing we are all having to adapt and adopt new approaches and technologies. Across the education sector, demand for hybrid learning experiences is increasing. As is the need for schools to equip teachers and students with the resources they need to deliver better learning outcomes. At Dell Technologies they are committed to providing support and ensuring your customers digital strategies are built to last for today and tomorrow.

A brighter future for education

The need to provide 24/7 uninterrupted, inclusive and highly engaging learning experiences both in and outside the classroom has never been more important. Dell understand that schools continually need to adapt quickly to hybrid learning arrangements. This can be a complex and challenging task, with tightening budgets and higher expectations further adding pressures, Dell are committed to empowering educators and students to achieve their full potential by providing immersive hardware and software to help build brighter futures.



92%

92% of senior leaders of schools and colleges claim that technology has helped them to adapt to the "new normal" of remote working. Dell understand that schools and universities have had to adapt quickly to hybrid learning arrangements and are committed to empowering educators and students to achieve their full potential through technology.

Empower learning

Today's digital world provides opportunities for students to learn in highly personalized ways. When teachers and students leverage technology in meaningful ways, the learning experiences can inspire all learners. Dell Technologies can offer the products and solutions to help learning and teaching.

Entry laptop - Vostro 5510

Tackle your to-do list and power through your school day with performance you can rely on thanks to 11th Gen Intel® Core™ processors.



Buy now

Mid laptop - Latitude 3520

Collaborate like you're in the same room as your classmates. Intelligent Audio enhances your audio quality and reduces background noises, so you can hear and be heard, creating a better meeting experience for all.



Buy now

Best laptop - Latitude 5530

Choose the bright 400 nit super low power panel for long battery run time, featuring ComfortView Plus low blue light technology to reduce eye strain for working on school projects.



Order now

Desktop - Dell OptiPlex 3000 Micro

Graphics support up to four displays natively, making it easier for you to multi-task or simply see the bigger picture.





Please contact our Dell Products Specialist, **Ben Jones** to find out more.





Microsoft Accessories for Education.

Allow students and staff to collaborate securely and learn from any location with a wide range of innovative accessories from Microsoft. Choose from keyboards with programmable keys, ambidextrous mice, adapters, webcams, and more.



Keyboards







Headsets & Audio

Display Adapters

Accelerate learning and collaboration with inclusively designed accessories!

Nowadays education institutions seek to improve learning outcomes whilst managing costs and improving hybrid learning experiences. They look to encourage teamwork and collaboration in the classroom whilst meeting the diverse needs of students. With Microsoft accessories you get the help you need to achieve this with accessories that are designed for comfort allowing students and staff to work together and encourage productivity within the workspace.

What's more is Microsoft's accessories easily integrate with Windows 11 devices and Microsoft 365 apps, as well as a variety of non-Microsoft devices!



Comfort and ergonomics



Productivity and collaboration



Security and compliance

Learn more

Discover Microsoft for education.

Now more than ever your students deserve equitable access to technology. Microsoft provides schools with solutions, technologies and education expertise to accelerate opportunities for all learners.

Microsoft ergonomic desktop

Reduce fatigue with a slim, refined design featuring split keyboard, improved cushion and palm rest.



Buy now

Bluetooth ergonomic mouse

Work in comfort all day with a premium wireless ergonomic mouse enabling you to navigate precisely.





Microsoft 4K wireless display adapter

Discover the strong, reliable way to project your content, photos, and videos on the big screen with Microsoft 4k wireless display adapter.

Buy now



Microsoft modern webcam

High-quality video with HDR and True Look delivers facial retouch, fixed light adjustment, and fixed focus to help you look and sound your best.

Buy now



Please contact our Microsoft Product Manager, **Rhianna Dawes** to find out more.



Empower learning

ASUS laptops are affordable and easy to manage. With technology that transforms classroom time, they allow educators to focus on delivering personalised learning experiences that help enable better learning outcomes. These products empower students to navigate their learning and develop social and emotional skills, with free tools available to deliver tailored learning in key subjects like reading, writing, and mathematic.

ASUS BR1100F

ASUS BR1100F is the best learning companion for students of all ages, with a tough, innovative design that's made to last.



Buv now

ASUS E410

Life is all about finding the right balance, and ASUS E410 delivers just that. Lightweight and compact, it sports a stylish new look that fits right in with student's dynamic lifestyles.



Buy now

ExpertBook B1

ExpertBook B1 streamlines your workflow to keep you productive. It boasts high performance, military-grade durability and extensive customisation to empower your schoolwork.



Buy now

ASUS Chromebook CX1 (CX1100)

With speedy performance, robust security and convenient features, ASUS Chromebook CX1 is not only perfect for students - it's ideal for anyone on the go!



Buy now

Discover more from the ASUS's education range



Visit now

Please contact our ASUS Products Specialist, Elsbeth Coyle, to find out more.

/ISUS

Smarter learning for all your tomorrow's

Technology is rapidly changing the way students learn and the way educators teach in the 21st century. Education administrators increasingly require innovative education solutions to adapt to change, and ASUS provides the education solutions to overcome these challenges, harness trends and empower students, educators and learning institutions.



A new class of education laptop

To empower a future generation, ASUS is dedicated to solving unique challenges facing today's students and educators. Their comprehensive product range provides the tools needed for teaching or learning, ensuring that noone is left behind. ASUS categorise their DNA into four distinct areas whenever they design a product for education. They cater for students from kindergarten to higher education, offer essential features for efficient learning, provide reliability in the classroom environment and even consider the needs of IT staff with easy-maintenance designs.



Acer for Education provides teachers and students with evolving technology to inspire and foster a timeless education in the classroom and beyond.





Empower students to excel in what they do.

At Acer for Education, they strive to provide higher education institutions with the best technology to help their students make a difference. Make sure they develop the skills they need to drive their future careers.

Build an inspiring learning space

Equip your faculty to create a stimulating environment where students can learn, collaborate and cultivate their dreams. Explore the Acer portfolio to set up easy-toadmin laboratories, libraries and study halls, where security and efficiency always come first.

The fulfilment of their ambitions begins in the

A whole world is waiting for your students after graduation. Channel their talent into their objectives and choose the best mobile learning companions for colleges and universities.

Explore Acer's range of education products designed for portable convenience, and lightweight and slim enough to slide into small bags and take it out as and when you need it with ease.

LEARNING BEYOND THE CLASSROOM

Designed to foster curiosity and thoroughly engage the classroom, Acer's advanced hardware portfolio and innovative solutions provide the tools students and teachers need today to prepare for tomorrow.





Buy now



Acer TravelMate B3 Spin

Buy now



Acer SA241YABI Monitor

Buy now



Acer V226HQL Monitor

Buy now



Acer Chromebook Spin 511

Buy now



Acer Chromebook Spin 512

Buy now

Discover more from Acer's education range



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Please contact our Acer Products Specialist, Joanna Dworzynska to find out more.

*Offer valid until 30th September 2021







Freedom for students to work wherever they want

Every Fujitsu notebook offers the highest reliability, driven by a unique combination of Japanese precision engineering and quality supported by 30 years of experience. Choose and configure your notebook dedicated to your educational demands and benefit from unique features and solutions.

Why Fujitsu LIFEBOOK?



Elegant design and mobility to enjoy mobility

Manage your school day with modern lightweight notebooks providing ultimate convenience to maximise your productivity.



Premium connectivity

Stay always flexible and productive with a full set of interfaces and the fastest power delivery. All ports are full-sized, so there's no need to carry any adapters whilst working on the go, at home or in the library.



All-day battery

All-day battery life reduces runtime anxiety and frees you up from any power socket so you have the freedom to work from anywhere, no matter where the school day takes you.

Solutions for education

With Fujitsu solutions, educators are able to focus on the most effective learning methods, confident that the technology will support their efforts.

Fujitsu Notebook LIFEBOOK A3511

The FUJITSU Notebook LIFEBOOK A3511 delivers the right balance of essential school features offering a slim design for daily computing tasks at home or in the classroom.



Buy now

Fujitsu Notebook LIFEBOOK A3511

Powerful performance to power through every day school tasks with the Intel core i5 processor.





Fujitsu Notebook LIFEBOOK E5411

This notebook has all the features that will enhance your productivity. The ultra-slim notebook is artfully crafted without compromising its robustness and performance.





Discover more from the Fujitsu's education range



Visit now

Please contact our Fujitsu Products Specialist, <u>Lauren Mancini</u> to find out more.





Designed for learning

Epson understand education, and they use this knowledge to design technology that makes learning continuous and efficient. Epson solutions keep information moving. They connect collaborative groups, capture attention and empower both teachers and students.

Today's technology needs to work seamlessly and continuously, from screen sharing and flexible learning, to collaboration across locations, and empowering educators and students with a Bring Your Own Device (BYOD) strategy. Epson's technology supports this dynamic learning environment.

Invest in the future

Students are more connected than ever – and they expect the same of the technology they use to learn. Simple to use, highly reliable, and easy to maintain, Epson's Wi-Fi solutions put your institution at the cutting-edge of education technology today, and protect your investment for the future.

See the results

Bring learning to life and stimulate all kinds of abilities. Give students the confidence to pursue their own ideas, and inspire them to discover their own solutions. Epson's collaborative solutions put students in touch with their curriculum, so they can achieve better results and develop skills for life.

Technology that brings learning to life

Epson EcoTank ET-2851

With no cartridges to replace, flexible connectivity features and double-sided printing, this is the perfect printer for anyone looking for high-quality prints at an incredibly low cost per page.



Buy now

Epson Expression Photo XP-55

The Expression Photo XP-55 uses Claria Photo HD ink to ensure photos will last for generations. The addition of Wi-Fi and mobile printing with Epson Connect make sharing your creations quick and easy.



Buy now

Epson EcoTank ET-2814

You can print, copy and scan documents and photos, set up, monitor and troubleshoot your printer, all from your phone or tablet.



Buy now

Epson EcoTank ET-5170

With Wi-Fi and Wi-Fi Direct, you can send documents to print from smart devices using the Epson iPrint and Smart Panel apps.





Discover more from Epson's education range



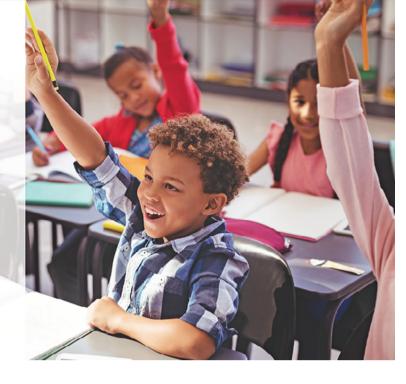
Visit now

Please contact our Epson Products Specialist, <u>Hannah Hodgson</u> to find out more.



Enabling Success in Education

with productive, secure and sustainable print solutions from Lexmark



Lexmark

In a recent Education survey* Lexmark identified three key points based on the research project findings, in which Lexmark can help enable the Education sector to save time, money and the environment through its productive, secure and sustainable solutions.



Productive

Lexmark's smart printers lead the way in delivering productivity enhancing features, using innovative touchscreen technology that can help you manage costs more effectively and work smarter.



Lexmark makes security an integral part of all products to help create a safer, secure and more productive environment for your school, college or university.



Sustainable

Lexmark is a recognised industry leader for sustainability initiatives and environmental features which allow users to reduce the environmental impact of their printing.

Eliminating unnecessary activities gives teachers more time to get back to more value-added tasks – teaching! Lexmark's smart multifunction printers are leading the way in delivering productivity enhancing features, using innovative touchscreen technology that can help manage costs more effectively and work smarter. Solutions are designed with efficiency in mind, helping users streamline or even eliminate paper intensive/administrative, processes so they can accomplish more.

Do More With Lexmark Education

Lexmark MX521de

Mid-size workgroups can work fast and still run economically with the MX521de, the up to 44 pages-per-minute* multifunction product with long-life components that rarely need replacement. A multi-core processor joins 1 GB of memory to power through big jobs, whilst a durable design helps to keep things moving.



Buy now

Lexmark MS521DN

Get mono printing at up to 46 pages per minute, plus standard two-sided printing, at an affordable price. Durability and long-life components keep your maintenance costs low, too.



Buy now

Lexmark CS331dw

Enhance small work groups productivity with colour output of up to 24 pages per minute*, high-yield replacement toner cartridges and connectivity via Wi-Fi, USB and gigabit Ethernet - all in the Lexmark CS331dw.





Discover more from Lexmark's education range



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TRIPP-LITE by FAT•N

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Tripp Lite gives high quality solutions at great prices, allowing allocation of valuable budget to students, not to hardware.

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- USB and AC Charging Stations and Carts
- Display Mounts and Rolling Carts
- Cables and Connectivity
- Surge Protectors & Power Strip
- Wall-Mount Racks

Inspire. Engage. Participate... Helping teach students no matter where they're located

U442-DOCK1 USB-C Dock

The compact unit fits easily into a pocket, backpack or laptop bag for connecting on the go.



Buy now

SMX1500LCD Line-Interactive, Rackmount/Tower

Hardware is included for mounting the Tripp Lite SmartPro UPS system in 2U of space in an EIA-standard 19-inch 4-post or 2-post rack. It will also stand in a tower position using the included hardware for extra stability.



Buy now

DMCS3770L Rolling TV/Monitor Cart

The mobile TV cart with wheels rolls almost effortlessly to the proper viewing location and angle on sturdy four-inch swivel casters with rubber wheels that move smoothly in any direction through doorways and over thresholds.



Buy now

DMCS60100XX Heavy-Duty Rolling TV Stand

Mount a flat or curved panel television, monitor or interactive whiteboard on this movable TV stand and bring it to your audience in a classroom or lecture hall.





Discover more from Tripp Lite's education range



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Modern Networking Solutions for Lifelong Learners

DUB-M810 notebook dock/port replicator

x3 SuperSpeed USB 3.0 ports. x1 HDMI, supports up to 4K resolutions. x1 USB-C (Thunderbolt 3) port with data sync.



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Dual-Slot SD/microSD/SDHC/SDXC Card Reader. x2 SuperSpeed USB 3.0 ports. x1 HDMI, supports up to 4K resolutions

Buy now



Building Networks for People

Connectivity to online resources is now a central part of teaching practices, providing a safe and secure network for both students and staff. Deploying these networks at an affordable cost is a key challenge for education IT

managers, and without a high performing robust network, valuable teaching time is lost.

In a space where IT budgets are increasingly squeezed as the number of people they serve expand, D-Link help schools deliver the performance they need while maintaining compliance without exceeding budgets.

- Do More with smaller budgets Helping hundreds of administrators around the world deliver the performance they need for devices across multiple sites that school networks support.
- · Maintain Compliance Preconfigure network switches and access points to help school network administrators and IT personnel easily implement networks and maintain compliance.
- Fully Backed, No-Cost Support Your school depends on your network, and you can depend on us to support you with no-cost support and lifetime warranties

DUB-H7

DUB-H7 Hub provides an easy way to add 7 additional USB ports to your PC or Mac, allowing you to connect more devices.



Buy now

Nuclias AX3600 WLAN Access Point

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intel

12th Gen Intel[®] Core[™] processors - The solution for schoolwork

This back-to-school season get a new laptop with Intel® processors and get your homework done as guick as possible, with smart performance and an incredible entertainment experience.

The digitalisation of schools requires future-proof solutions to meet the diverse needs of school authorities, teachers and students. Intel technology and 12th Gen Intel® Core™ processors are great and powerful solutions meeting the needs of modern learning environments.



Fast track



multitasking to get more done at once



Elevate the way vou connect



Streamline your favourite content with ease



Dell Latitude 9430

Gain the confidence to work anywhere on this ultra-premium laptop to offer the best productivity, collaboration and connectivity.

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Dynabook Tecra A40-K-10J

In the classroom, at home or on the move, the Tecra A40 helps get work done - fast. Thanks to the 12th Generation Intel[®] Core[™] processors.

11th Gen Intel® Core™ processors - Manage it all wherever you are

Make your laptop the go-to destination for anything you might need for school. Laptops featuring 11th Gen Intel® Core™ processors are powered for today's challenges that matter most.



tel technologies may require enabled hardware, software or service activation. Results may vary. © Intel Corporation.







Dell Latitude 3520

11th Gen Intel® Core™ i5 processors offer students the performance, manageability, built-in security features and stability of Intel® and align to a future-proof roadmap.

Buy now

Lenovo ThinkBook 13x

Good things come in small packages, and the Lenovo ThinkBook 13x laptop proves it, with 11th Gen Intel® Core™ processors enhanced by AI-based technology.

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Discover Intel[®] Core[™] processors

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Netgear help move information for the education sector.

WAX615-100EUS

Powerful WiFi 6 connectivity for all your devices, even in high-density environments. Simplified enterprise-grade security and networking for education.



Enquire now

WAX610-100EUS:

Buy now

Built to provide your small and medium business with next-level coverage, ease of installation and management for a high-performance business-grade WiFi experience.



discount

NETGEAR®

Helping Shape the Future

In education, connectivity has to be simple to install, easy to manage, affordable, flexible, safe and most importantly, it has to just work.

No matter how large your school district or how many facilities you need to connect, NETGEAR has the right solution with all the right features. High performance, high security, low price and Power-over-Ethernet convenience!

Teach your WiFi about teamwork, just as you do your students. Create a consistent wireless experience that extends far further by placing multiple access points apart from each other. They create a mesh of wireless coverage.

Whether you school is all in one building or several across a campus, smart switches with optional cloud management make it easy with reliable connectivity including Power-Over-Ethernet for convenience and control.



GS108UK Unmanaged Switch

Get networks up and running with plug-and-play unmanaged switches. Set it and forget it, energy-efficient switches are built like tanks and last for decades.



Buy now

MS108UP - 100EUS Ethernet Unmanaged Switch

Provides 8 ports 1G/2.5G with 4 PoE+ ports and 4 Ultra60 PoE++ ports making it a perfect switch for WiFi 6 AP connectivity, IP surveillance and more.



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HARD-WEARING CASES FROM STM.

Devices to last and withstand the rigors of use and unexpected slips.



Protecting your devices from the rigors of school life.

"It's important to understand what students need in the classroom, and expose them to new technologies and new ways of thinking, so that they can go out in the working world and carry those ideas and learnings with them into the world"

- Adina Jacobs Co-founder & Head of Product, STM

With over 20 years of feedback and confidence from teachers and education IT specialists means STM helps bring you the highest standards to protect laptops and tablets, better organize daily necessities, and ultimately save you money.

"Partnering with STM was not only a sound financial decision for Tustin unified school district, but it was also aligned with the values we uphold for ourselves and our students. Partnership over product, every day, every time." - David Smith, CTO, Tustin (CA), Unified School District.



STM has a range of products made specifically for devices used in the classroom due to the importance of safeguarding digital devices from accidents which are prone to happen in a school environment. STM's solutions for schools include ensuring accessories have been drop tested and will withstand the rigours of the classroom, work, and everyday environment.

You need your devices to last and to withstand the rigors of use and the unexpected slips. STM's cases and bags are there when you need them.

Gamechange Laptop Brief

Keep it simple and straightforward: 360 degree padding (with mesh document separator) provides laptop protection, and a front zippered pocket includes an organisation section.





Gamechange Laptop Sleeve

Smooth design lines, highlighted by an angled exterior front pocket that makes accessing frequently needed files, documents, or other important items quick and easy.

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Dux Plus Duo iPad case

Tested to exceed U.S. Mil-Spec drop tests, Dux Plus Duo withstands the rigors of the classroom, work, and everyday use.

Buy now



Dux iPad case

Designed with input from IT professionals to withstand the unique rigours of the classroom, work, or everyday environment. Drop tested to exceed Mil-Spec standards.

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