# SANSUNG

# 2021 College Football/Labor Day **Retail Toolkit**

Promotion: 8/30-9/12

July 2021 HE Retailer Toolkit





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The information and resources included in this toolkit will help Samsung and retailers connect to the passion and excitement of watching and listening to football on our TVs and soundbars. Its contents will help us build memorable retention and drive big TV screen sales.

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## Welcome to the 2021 Samsung TV and Audio College Football/Labor Day promotional visual identity toolkit.

# Campaign Strategy

7

# Campaign strategy

When it comes to fans, college football is bigger than just a game.

#### Freedom to say 'Yes'

After over a year of saying "no" to eating out, family gatherings, vacations, spa treatments, play dates, concerts, museums etc., shoppers feel they are entitled to a splurge.

#### Save big, don't hold back

This is a key opportunity to drive online and in-store sales for the category and offer customers the best discount of the season for a bigger, better Samsung TVs and soundbars. All incredible values available for a limited time only.

Now is the time for college football fans to recreate the thrill of the game at home.

- 4

# Who is the consumer?

Tech Pioneers Samsung Neo QLED	Family Entertainers QLED	Style Seekers Lifestyle
Age range: 35-44	Age range: 35–54	Age range: 18-34
Average household income: \$125,000+ income	Average household income: Mid Income (\$80- 100K)	Average household income: \$125,000+
	Attitude and beliefs	
Early adopters	Interested in a reliable TV for the whole family	Technology is fun and exciting
Want the latest and greatest TVs money can buy	Durability and convenience focused	They buy all their TVs from the company they like
Least brand-loyal with high likelihood to switch	Willing to invest up front for a simple, easy-to-use	Tell friends and family if they like a brand
brands to get it	TV from a brand they trust	
	Key purchase drivers	
55% often buy on spur of the moment	69% shop for "Bargains" or "Specials"	86% are willing to spend more for a TV that is of higher
57% state that price is not the most important	47% state that price is not the most important	quality
factor	factor	69% do other things while watching TV
56% use "devices" when shopping to look for the	47% remember advertised products when	
best deal	shopping	

# Promotion Overview



The assets in this toolkit are subject to licensing restrictions. All creative elements must be used as provided by Samsung. Assets are only to be used to promote Samsung TV and audio products.

# not be covered or altered in anyway without approval.

Alternative creative must be routed for approvals. Your Samsung sales manager will process any requests for usage that varies. Please plan accordingly. Feedback will be turned around as soon as possible.

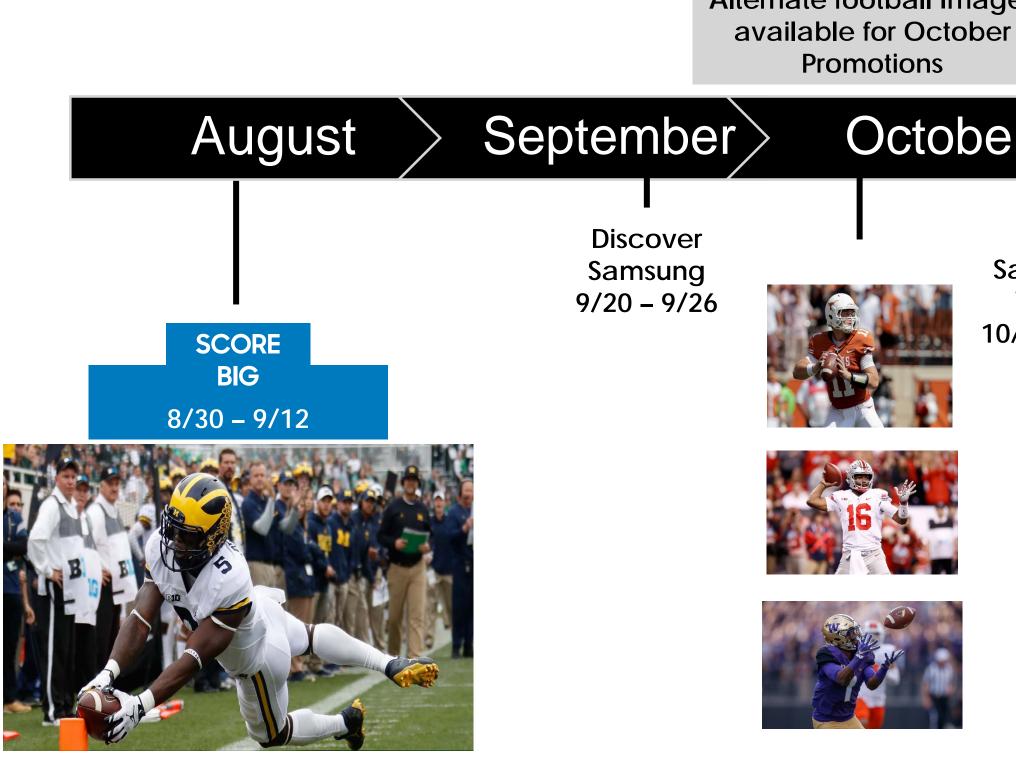
The environment at Samsung is dynamic and always changing. Due to PM roadmap changes, please always refer to their latest promotional roadmap before releasing any promo creative to shoppers. The files available on Easyads are PSDs, allowing retailers to easily make updates to creative.

Any asset usage other than what is provided in this toolkit, requires Samsung and LEARFIELD approval. This does not apply to price changes or Samsung product messaging changes. The on screen infill may





# Promotional Marketing Calendar



TV screen fills can be used from 9/13 to 9/20 & 9/26 to 10/24\*

\*Assets approval required

# Alternate football Images

# October

# November

Black Friday

&

Holiday

December

## Samsung Week

10/25 – 1/1

# 4 TV Onscreen Infill Images

See <u>Samsung EasyAds</u> link to download these images.

Use keyword "CFB Labor Day Promo" to find all assets.

## Score Big Image



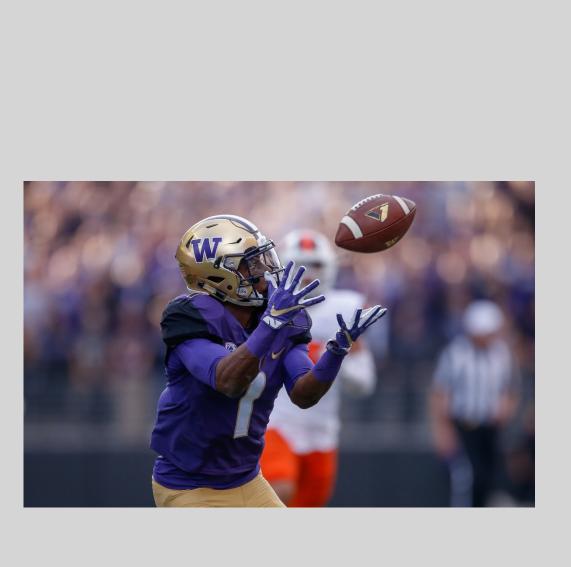


g

## Alternate Images available







# 2021 CFB/Labor Day Promo Event Badge

Samsung proprietary and confidential

# **Event Badge**

Use badge with promotion period dates when sized more than 200 pixels wide on web or 1 inch wide on print

Use badge without promotion period dates when sized less than 200 pixels wide on web or 1 inch wide on print





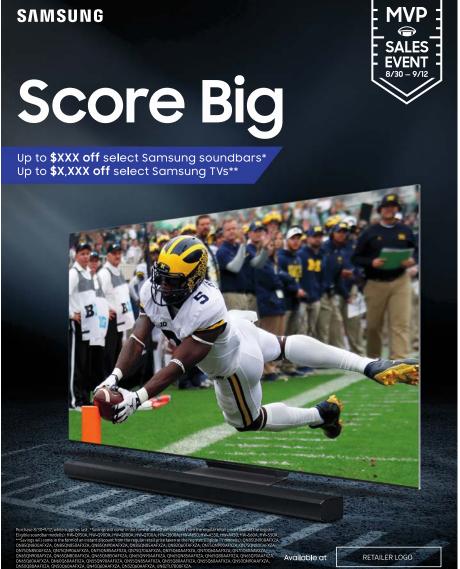
Use badge without "Samsung" when used within Samsung creative without Promo Dates Retailers must use badge with "Samsung" when showing standalone asset



Use badge without "Samsung" when used within Samsung creative

# We've created assets to support TV and soundbar :









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## Sounds like victory

Save up to **\$XXX on** select Samsung soundbars\*





# Messaging

Product	<b>Promotional Headline</b>	Offer	Legal disclaimer*
TV & Soundbar (Bundle)	Sounds like victory	Save up to \$XXX when you bundle a Samsung soundbar and TV*	*18+ & 50 U.S./D.C/PR/USVI with participating retailers only and while supplies last. Purchase period: 8/30 –9/12. Qualifying audio savings: HW-Q950A (\$300), HW-Q900A (\$200), HW-Q800A (\$100), HW-Q700A (\$100), HW-Q600A (\$100), Q60T (\$50), HW-A650 (\$50), HW-LST70T (\$300). Qualifying audio savings available only on same receipt and at the time of eligible TV purchase. Excludes all TV drop-in models, restricted to 2021 TV Main line up.
TV + Soundbar	Score Big	Up to \$XXX off select Samsung soundbars* Up to \$XXX off select Samsung TVs**	Purchase 8/30-9/12, while supplies last. *Savings will come in the form of an instant discount from the regular retail price taken at the register. Eligible soundbar model(s): HW-Q950A, HW-Q900A, HW-Q800A, HW-Q700A, HW- Q600A, HW-Q60T, HW-A650. **Savings will come in the form of an instant discount from the regular retail price taken at the register. Eligible TV model(s): QN85QN900AFXZA, QN85QN800AFXZA, QN85QN850AFXZA, QN85QN90AAFXZA, QN85QN85AAFXZA, QN82Q60TAFXZA, QN75QN900AFXZA, QN75QN800AFXZA, QN75QN850AFXZA, QN75QN90AAFXZA, QN75QN85AAFXZA, QN75Q70AAFXZA, QN75Q60AAFXZA, QN70Q60AAFXZA, QN70Q60AAVXZA, QN65QN900AFXZA, QN65QN800AFXZA, QN65QN850AFXZA, QN65QN90AAFXZA, QN65QN85AAFXZA, QN65Q80AAFXZA, QN65Q70AAFXZA, QN65Q60AAFXZA, QN60Q60AAFXZA, QN55QN90AAFXZA, QN55QN85AAFXZA, QN55Q80AAFXZA, QN55Q60AAFXZA, QN60Q60AAFXZA, QN55QN90AAFXZA, QN55QN85AAFXZA, QN43Q60AAFXZA, QN32Q60AAFXZA, UN82TU7000FXZA.
TV, Generic	Score Big	Save up to \$X,XXX on select Samsung TVs*	Purchase 8/30-9/12, while supplies last. *Savings will come in the form of an instant discount from the regular retail price taken at the register. Eligible model(s): QN85QN900AFXZA, QN85QN800AFXZA, QN85QN850AFXZA, QN85QN90AAFXZA, QN85QN85AAFXZA, QN82Q60TAFXZA, QN75QN900AFXZA, QN75QN800AFXZA, QN75QN850AFXZA, QN75QN90AAFXZA, QN75QN85AAFXZA, QN75Q70AAFXZA, QN75Q60AAFXZA, QN70Q60AAFXZA, QN70Q60AAVXZA, QN65QN900AFXZA, QN65QN800AFXZA, QN65QN850AFXZA, QN65QN90AAFXZA, QN65QN85AAFXZA, QN65Q80AAFXZA, QN65Q70AAFXZA, QN65Q60AAFXZA, QN60Q60AAFXZA, QN55QN90AAFXZA, QN55QN85AAFXZA, QN55Q80AAFXZA, QN55Q60AAFXZA, QN60Q60AAFXZA, QN55QN90AAFXZA, QN55QN85AAFXZA, QN55Q80AAFXZA, QN55Q60AAFXZA, QN50QN90AAFXZA, QN50Q80AAFXZA, QN50Q60AAFXZA, QN43Q60AAFXZA, QN32Q60AAFXZA, UN82TU7000FXZA.
The Frame	Score Big	Save up to \$X,XXX on The Frame*	Purchase 8/30-9/12, while supplies last. *Savings will come in the form of an instant discount from the regular retail price taken at the register. Eligible model(s): QN75LS03AAFXZA, QN75LS03ADFXZA, QN65LS03AAFXZA, QN65LS03ADFXZA, QN55LS03AAFXZA, QN55LS03ADFXZA, QN50LS03AAFXZA, QN50LS03ADFXZA, QN43LS03AAFXZA, QN43LS03ADFXZA, QN32LS03TBFXZA, QN32LS03TDFXZA.
Soundbars	Sounds like victory	Save up to \$XXX on select Samsung soundbars*	Purchase 8/30-9/12, while supplies last. *Savings will come in the form of an instant discount from the regular retail price taken at the register. Eligible model(s): HW-Q950A, HW-Q900A, HW-Q800A, HW-Q700A, HW-Q600A, HW-Q60T, HW-A650, HW-A550, HW-A450, HW-S60A, HW-S50A, HW-S40T, MX-T70, MX-T50, MX-T40.

\*The environment at Samsung is dynamic and always changing. Due to PM roadmap changes, please always refer to their latest promotional roadmap before releasing any promo creative to shoppers. The files available on EasyAds are PSDs, allowing retailers to easily make updates to creative.

# 2021 CFB/Labor Day Promo Digital: TV & Soundbar Bundle

# Web Banners

## TV & Soundbar (Bundle)

Web banners have been created in standard sizes and can be picked up and resized for various online and digital placements as needed. Not for print use.

Web banners can be leveraged within retail.com channels to drive awareness and interest.

Banner ads can also be utilized in external channels to drive awareness and traffic to retail.com

See <u>Samsung EasyAds</u> link to download these web banners.

Use keyword "CFB Labor Day Promo" to find all assets.

#### 300x600



# Sounds like victory

Save up to **\$XXX** when you bundle a Samsung soundbar and TV\*

()

Limited Time Offer Valid 8/30-9/12 \*See retailer for details and additional terms.

## SAMSUNG

# Sounds like victory

Save up to **\$XXX** when you bundle a Samsung soundbar and TV\*

Limited Time Offer Valid 8/30-9/12 \*See retailer for details and additional terms.

#### SAMSUNG

Save up to **\$XXX** when you bundle a Samsung soundbar and TV\*



## Sounds like victory

Save up to \$XXX when you bundle a Samsung soundbar and TV\*

Limited Time Offer Valid 8/30-9/12 See retailer for details and additional terms.



728x90



300x250

1140x300



# Email

### TV & Soundbar (Bundle)

This email template can be leveraged for emailed customer communication. Not for print use.

See <u>Samsung EasyAds</u> link to download this email template.

Use keyword "CFB Labor Day Promo" to find all assets.

College Football Labor Day Promotion



# 2021 CFB/Labor Day Promo Digital: TV + Soundbar

Samsung proprietary and confidential

# Web Banners

#### TV + Soundbar

Web banners have been created in standard sizes and can be picked up and resized for various online and digital placements as needed. Not for print use.

Web banners can be leveraged within retail.com channels to drive awareness and interest.

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See <u>Samsung EasyAds</u> link to download these web banners.

Use keyword "CFB Labor Day Promo" to find all assets.

#### 300x600



Up to \$XXX off select Samsung soundbars\* Up to \$X,XXX off select Samsung TVs\*



Limited Time Offer Valid 8/30-9/12 \*See retailer for details and additional terms.

## SAMSUNG

Score Big

Up to **\$XXX off** select Samsung soundbars\* Up to \$X,XXX off select Samsung TVs\*

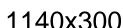
Limited Time Offer Valid 8/30-9/12 \*See retailer for details and additional terms.

#### SAMSUNG

Up to \$XXX off select Samsung soundbars\* Up to \$X,XXX off select Samsung TVs\* Limited Time Offer Valid 8/30-9/12 +5ee retailer for details and additional







300x250





728x90

# Email

#### TV + Soundbar

This email template can be leveraged for emailed customer communication. Not for print use.

See <u>Samsung EasyAds</u> link to download this email template.

Use keyword "CFB Labor Day Promo" to find all assets. College Football Labor Day Promotion

#### SAMSUNG

# Score Big

Up to **\$XXX off** select Samsung soundbars\* Up to **\$X,XXX off** select Samsung TVs\*





# 2021 CFB/Labor Day Promo Digital: TV

Samsung proprietary and confidential

# Web Banners

## TV, Generic

Web banners have been created in standard sizes and can be picked up and resized for various online and digital placements as needed. Not for print use.

Web banners can be leveraged within retail.com channels to drive awareness and interest.

Banner ads can also be utilized in external channels to drive awareness and traffic to retail.com

See <u>Samsung EasyAds</u> link to download these web banners.

Use keyword "CFB Labor Day Promo" to find all assets.

#### 160x600



Save up to **\$X,XXX on** select Samsung TVs\*



Limited Time Offer Valid 8/30–9/12

\*See retailer for details and additional terms.

## SAMSUNG

Score Big

Save up to **\$X,XXX on** select Samsung TVs\*

Limited Time Offer Valid 8/30–9/12 \*See retailer for details and additional terms.

#### 300x600



\*See retailer for details and additional terms.

#### SAMSUNG Save up to \$X,XXX on select Samsung TVs\* \*See retailer for details and additional terms.



Limited Time Offer Valid 8/30-9/12 Limited Time Offer Valid 8/30-9/12

()

728x90

MVP

SALES EVENT



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#### SAMSUNG

Save up to \$X,XXX on select Samsung TVs'

\*See retailer for details and additional terms



320x50

#### 300x250



#### 1140x300



# Web Banners

#### TV, Generic

Web banners have been created in standard sizes and can be picked up and resized for various online and digital placements as needed. Not for print use.

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Banner ads can also be utilized in external channels to drive awareness and traffic to retail.com

See <u>Samsung EasyAds</u> link to download these web banners.

Use keyword "CFB Labor Day Promo" to find all assets.

## SAMSUNG

# Score Big

Save up to **\$X,XXX on** select Samsung TVs\*

Limited Time Offer Valid 8/30–9/12

\*See retailer for details and additional terms.



#### Amazon



#### **RC** Willey



# Email

## TV, Generic

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See <u>Samsung EasyAds</u> to download this email template.

Use keyword "CFB Labor Day Promo" to find all assets.

College Football Labor Day Promotion

#### SAMSUNG

BUY NOW

# Score Big

Save up to **\$X,XXX on** select Samsung TVs\*



# Web Banners

#### The Frame

Web banners have been created in standard sizes and can be picked up and resized for various online and digital placements as needed. Not for print use.

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See <u>Samsung EasyAds</u> link to download these web banners.

Use keyword "CFB Labor Day Promo" to find all assets.



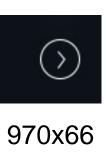
## SAMSUNG

Score Big

#### Save up to **\$X,XXX** on The Frame\*

Limited Time Offer Valid 8/30–9/12 \*See retailer for details and additional terms.

## MVP SALES EVENT SAMSUNG Save up to \$X,XXX on The Frame\* Limited Time Offer Valid 8/30-9/12 \*See retailer for details and additional terms. SAMSUNG Limited Time Offer (>)Save up to \$X,XXX on The Frame\* Valid 8/30-9/12 EVENT See retailer for details and additional terms. 728x90 SAMSUNG $\langle MVP \oplus SALES EVENT \rangle$ 320x50 300x250 SAMSUNG Score Big Save up to \$X,XXX on The Frame\* Limited Time Offer Valid 8/30-9/12 See retailer for details and additional terms 1140x300 MVP SALES EVENT



# Web Banners

#### The Frame

Web banners have been created in standard sizes and can be picked up and resized for various online and digital placements as needed. Not for print use.

Web banners can be leveraged within retail.com channels to drive awareness and interest.

Banner ads can also be utilized in external channels to drive awareness and traffic to retail.com

See <u>Samsung EasyAds</u> link to download these web banners.

Use keyword "CFB Labor Day Promo" to find all assets.

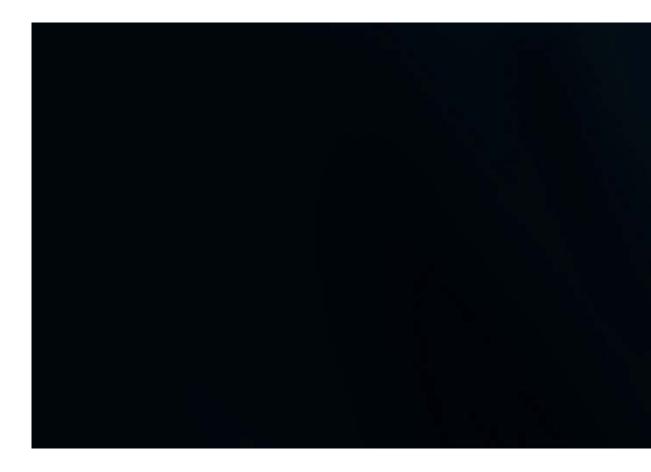
## SAMSUNG

# Score Big

Save up to **\$X,XXX** on The Frame\*

Limited Time Offer Valid 8/30–9/12

\*See retailer for details and additional terms.



#### Amazon



#### **RC** Willey



# Email

#### The Frame

This email template can be leveraged for emailed customer communication. Not for print use.

See <u>Samsung EasyAds</u> link to download this email template.

Use keyword "CFB Labor Day Promo" to find all assets.

College Football Labor Day Promotion

#### SAMSUNG

Save up to **\$X,XXX** on The Frame\*



#### BUY NOW

# 2021 CFB/Labor Day Promo Digital: Soundbars

Samsung proprietary and confidential

# Web Banners

#### Soundbars

Web banners have been created in standard sizes and can be picked up and resized for various online and digital placements as needed. Not for print use.

Web banners can be leveraged within retail.com channels to drive awareness and interest.

Banner ads can also be utilized in external channels to drive awareness and traffic to retail.com

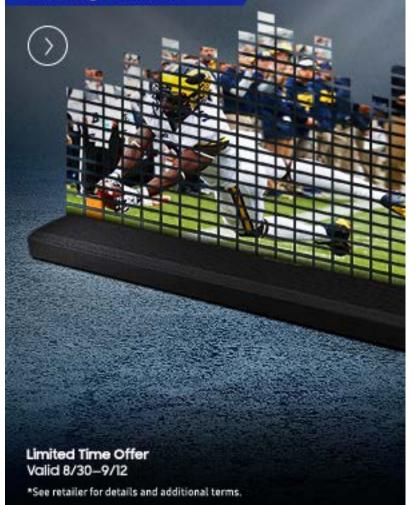
See <u>Samsung EasyAds</u> link to download these web banners.

Use keyword "CFB Labor Day Promo" to find all assets.

#### 300x600



Save up to \$XXX on select Samsung soundbars\*



# MVP SALES EVENT

SAMSUNG Save up to \$XXX on select Samsung soundbars\*



Sounds like victory

Save up to **\$XXX on** select Samsung soundbars\*

Limited Time Offer Valid 8/30–9/12

See retailer for details and additional terms.

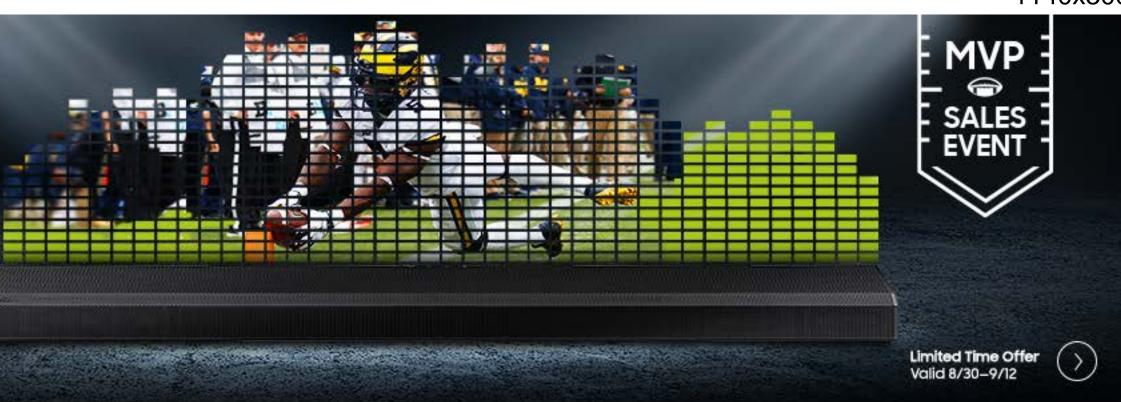
SAMSUNG Sounds like victory

Save up to \$XXX on select Samsung soundbars\*





300x250



1140x300

# Email

#### Soundbars

This email template can be leveraged for emailed customer communication. Not for print use.

See <u>Samsung EasyAds</u> link to download this email template.

Use keyword "CFB Labor Day Promo" to find all assets.

College Football Labor Day Promotion

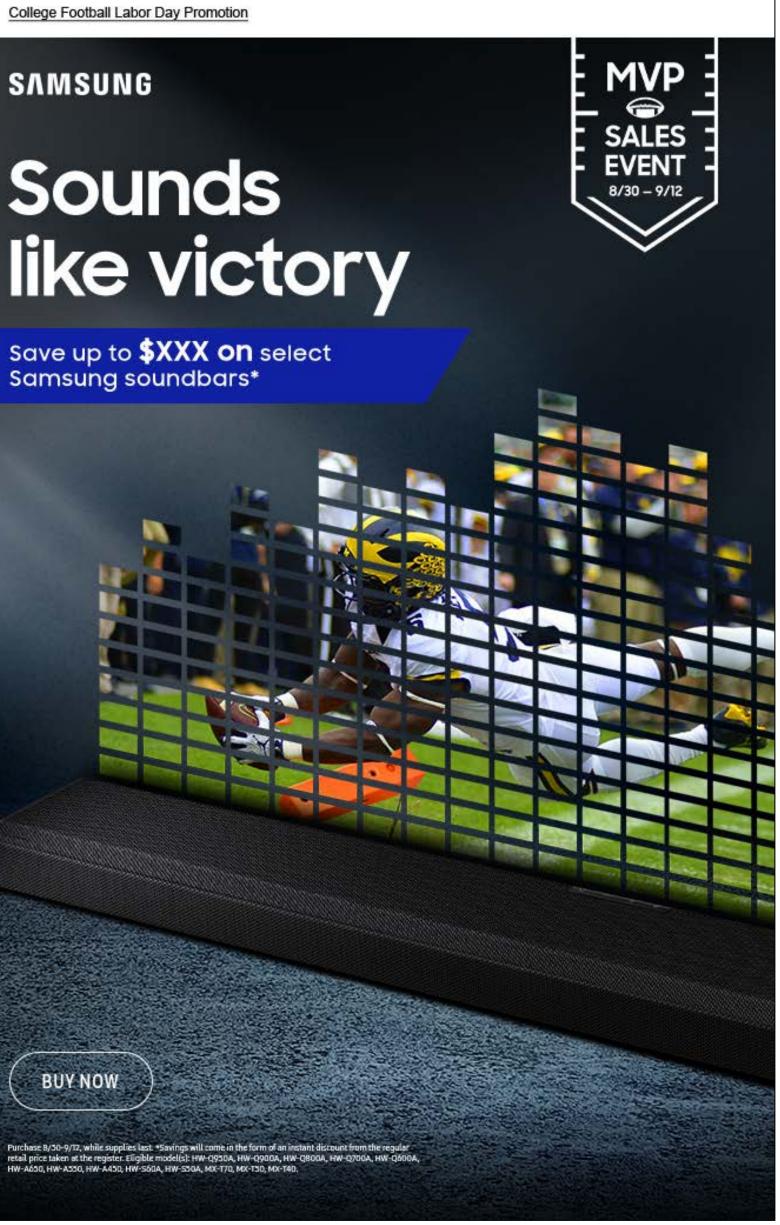
#### SAMSUNG

BUYNOW

HW-A650, HW-A530, HW-A450, HW-S60A, HW-S50A, MX-T70, MX-T50, MX-T40.

# Sounds like victory

Save up to **\$XXX on** select Samsung soundbars\*



# 2021 CFB/Labor Day Promo Social

Samsung proprietary and confidential

# Social (Static)

#### TV + Soundbar

Static and animated social assets have been created in standard sizes and can be picked up for Facebook and Instagram needs, as needed. Not for print use.

This social asset can be leveraged within social channels to drive awareness and interest around the campaign. Executions are clean and elevate the campaign benefit message within context to the space.

See <u>Samsung EasyAds</u> link to download the static post.

Use keyword "CFB Labor Day Promo" to find all assets.



Samsung proprietary and confidential

# Social (Swipe)

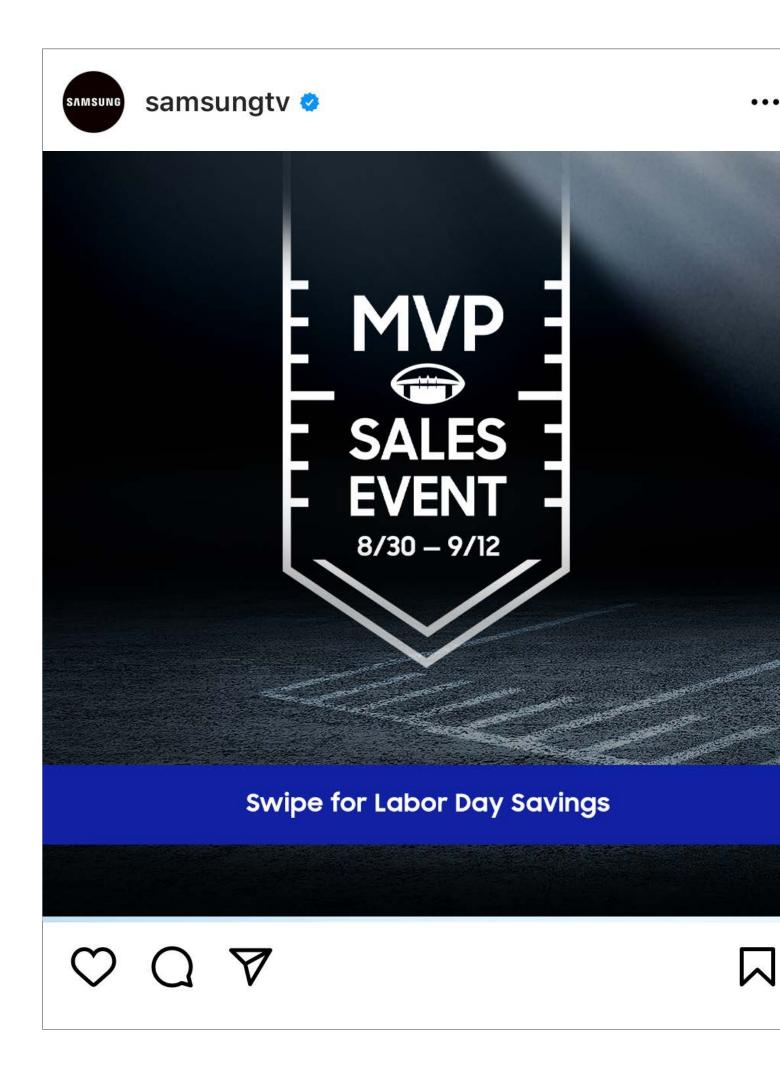
#### TV + Soundbar

Static and animated social assets have been created in standard sizes and can be picked up for Facebook and Instagram needs, as needed. Not for print use.

This social asset can be leveraged within social channels to drive awareness and interest around the campaign. Executions are clean and elevate the campaign benefit message within context to the space.

See <u>Samsung EasyAds</u> link to download the static swipe post.

Use keyword "CFB Labor Day Promo" to find all assets.



## SAMSUNG

...

Score Big

**Limited Time Offer** Valid 8/30-9/12



#### Up to **\$XXX off** select Samsung soundbars\* Up to **\$X,XXX off** select Samsung TVs\*

\*See retailer for details and additional terms



# Social (Animated)

#### TV + Soundbar

Static and animated social assets have been created in standard sizes and can be picked up for Facebook and Instagram needs, as needed. Not for print use.

The animated asset is designed for an Instagram story and an in-feed animated post.

Social assets can be leveraged within social channels to drive awareness and interest around the campaign. Executions are clean and elevate the campaign benefit message within context to the space.

See <u>Samsung EasyAds</u> link to download the social animation post.

Use keyword "CFB Labor Day Promo" to find all assets.



# Up to **\$XXX off** select Samsung soundbars and TVs\*

'See retailer for more details and additional terms.



# <section-header>

# Limited Time Offer Valid 8/30-9/12

# SAMSUNG

# Social (Static)

#### TV, Generic

Static and animated social assets have been created in standard sizes and can be picked up for Facebook and Instagram needs, as needed. Not for print use.

This social asset can be leveraged within social channels to drive awareness and interest around the campaign. Executions are clean and elevate the campaign benefit message within context to the space.

See <u>Samsung EasyAds</u> link to download the static post.

Use keyword "CFB Labor Day Promo" to find all assets.



# Social (Swipe)

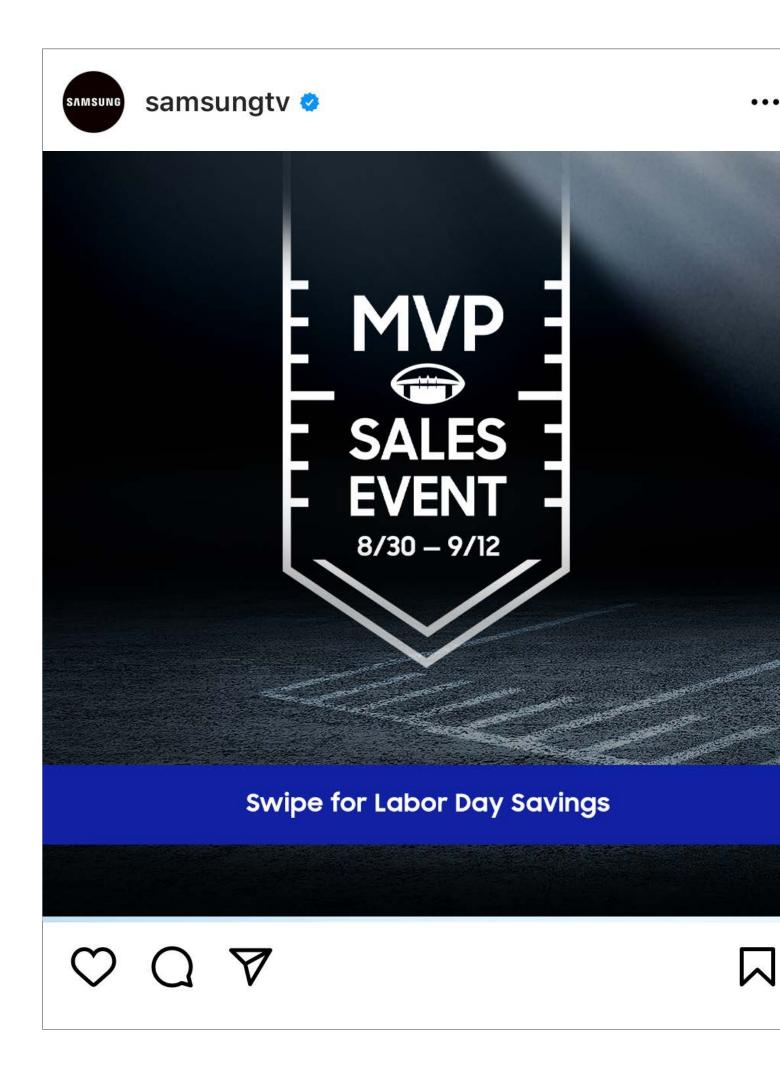
### TV, Generic

Static and animated social assets have been created in standard sizes and can be picked up for Facebook and Instagram needs, as needed. Not for print use.

This social asset can be leveraged within social channels to drive awareness and interest around the campaign. Executions are clean and elevate the campaign benefit message within context to the space.

See <u>Samsung EasyAds</u> link to download the static swipe post.

Use keyword "CFB Labor Day Promo" to find all assets.



## SAMSUNG

...

Score Big

Limited Time Offer Valid 8/30-9/12

#### Save up to **\$X,XXX on** select Samsung TVs\*

\*See retailer for details and additional terms



# Social (Animated)

#### TV, Generic

Static and animated social assets have been created in standard sizes and can be picked up for Facebook and Instagram needs, as needed. Not for print use.

The animated asset is designed for an Instagram story and an in-feed animated post.

Social assets can be leveraged within social channels to drive awareness and interest around the campaign. Executions are clean and elevate the campaign benefit message within context to the space.

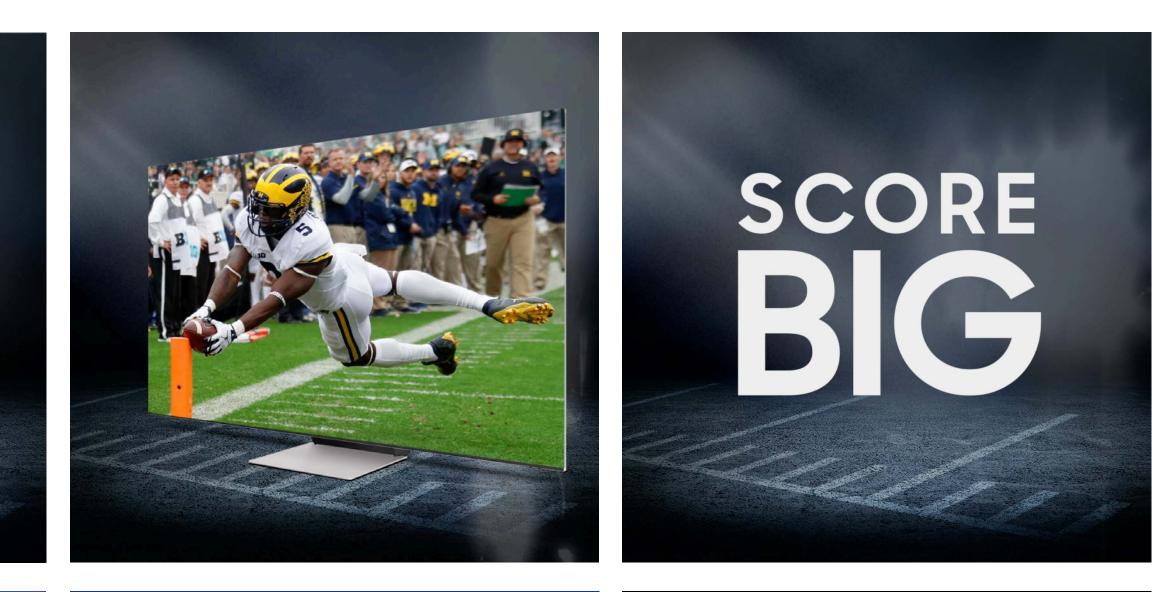
See <u>Samsung EasyAds</u> link to download the social animation post.

Use keyword "CFB Labor Day Promo" to find all assets.



# Save up to \$X,XXX on select Samsung TVs\*

'See retailer for more details and additional terms.



# Limited Time Offer Valid 8/30-9/12

# SAMSUNG

## 2021 CFB/Labor Day Promo Print Elements

Samsung proprietary and confidential

#### TV & Soundbar (Bundle)

This print ad template can be leveraged for in-store elements (i.e., counter cards, table tents, flyers) or printed circular collateral.

See <u>Samsung EasyAds</u> link to download this print ad.

Use keyword "CFB Labor Day Promo" to find all assets.

# Sounds



Samsung proprietary and confidential

#### TV + Soundbar

This print ad template can be leveraged for in-store elements (i.e., counter cards, table tents, flyers) or printed circular collateral.

See <u>Samsung EasyAds</u> link to download this print ad.

Use keyword "CFB Labor Day Promo" to find all assets.





#### TV, Generic

This print ad template can be leveraged for in-store elements (i.e., counter cards, table tents, flyers) or printed circular collateral.

See <u>Samsung EasyAds</u> link to download this print ad.

Use keyword "CFB Labor Day Promo" to find all assets.



Samsung proprietary and confidential

#### The Frame

This print ad template can be leveraged for in-store elements (i.e., counter cards, table tents, flyers) or printed circular collateral.

See <u>Samsung EasyAds</u> link to download this print ad.

Use keyword "CFB Labor Day Promo" to find all assets.

#### SAMSUNG

Save up to **\$X,XXX** on The Frame\*

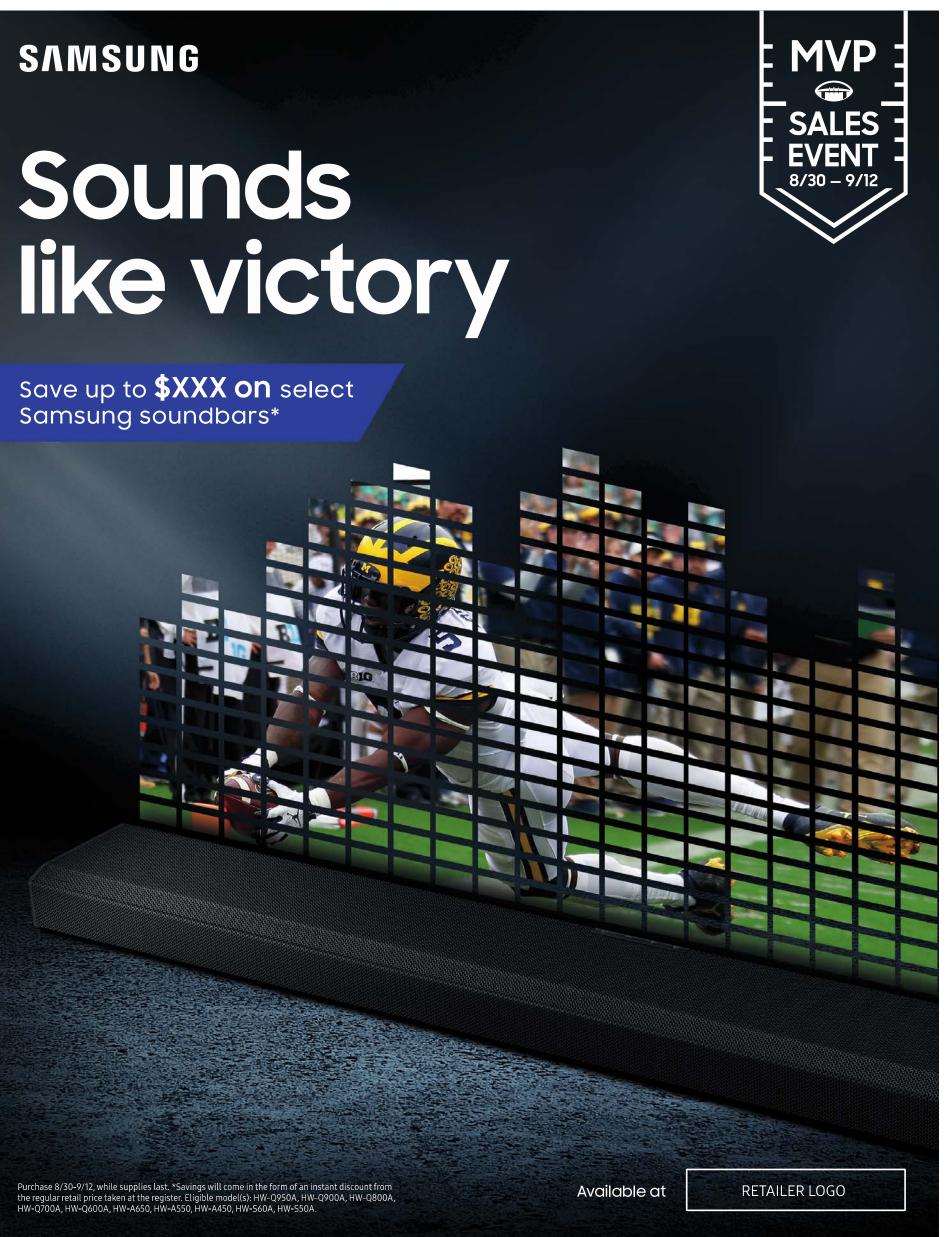


#### Soundbars

This print ad template can be leveraged for in-store elements (i.e., counter cards, table tents, flyers) or printed circular collateral.

See <u>Samsung EasyAds</u> link to download this print ad.

Use keyword "CFB Labor Day Promo" to find all assets.



Samsung proprietary and confidential

## 2021 CFB/Labor Day Promo Standalones

Samsung proprietary and confidential

ΤV

Samsung is a firm believer in creativity, and we would like to help you with your marketing needs.

Files will include a layer to turn on/off the background.

See <u>Samsung EasyAds</u> to download these standalone images.

Use keyword "CFB Labor Day Promo" to find all assets.





QN800A (w/ Logos)



QN900A (w/ Logos)



QN900A (w/o Logos)





QN800A (w/o Logos)

ΤV

Samsung is a firm believer in creativity, and we would like to help you with your marketing needs.

Files will include a layer to turn on/off the background.

See <u>Samsung EasyAds</u> to download these standalone images.

Use keyword "CFB Labor Day Promo" to find all assets.





QN85A (w/ Logos)



QN90A (w/ Logos)



QN90A (w/o Logos)



QN85A (w/o Logos)

ΤV

Samsung is a firm believer in creativity, and we would like to help you with your marketing needs.

Files will include a layer to turn on/off the background.

See <u>Samsung EasyAds</u> to download these standalone images.

Use keyword "CFB Labor Day Promo" to find all assets.





Q70A (w/Logos)



Q80A (w/ Logos)



Q80A (w/o Logos)





Q70A (w/o Logos)

ΤV

Samsung is a firm believer in creativity, and we would like to help you with your marketing needs.

Files will include a layer to turn on/off the background.

See <u>Samsung EasyAds</u> to download these standalone images.

Use keyword "CFB Labor Day Promo" to find all assets.



Q60A (w/ Logos)



The Frame (w/ Logos)





Q60A (w/o Logos)





The Frame (w/o Logos)

ΤV

Samsung is a firm believer in creativity, and we would like to help you with your marketing needs.

Files will include a layer to turn on/off the background.

See <u>Samsung EasyAds</u> to download these standalone images.

Use keyword "CFB Labor Day Promo" to find all assets.





TU7000 (w/ Logos)



Q60T (w/ Logos)





Q60T (w/o Logos)



TU7000 (w/o Logos)

# Thank you.