



Siemens W.L.L.

Siemens Business Portfolio in Qatar

Our Businesses in Qatar



1) Digital Industries



2) Smart Infrastructure



3) Large Drives Applications



4) Mobility

1) Digital Industries

Advances being made in digitalization – combined with the move toward increasingly flexible manufacturing processes – are creating new opportunities and choices for industrial companies across the globe.

Digital Industries helps its customers unlock their full potential: as a partner providing cutting-edge technologies for the automation and digitalization of the discrete and process industries.

The Digital Enterprise portfolio is at the core of our offerings. It provides companies of all sizes with the right products, along with consistent solutions and services for integrating and digitalizing the entire value chain. As an innovation leader, we think ahead to the next level of the digital transformation and of integrated cutting-edge technologies – such as artificial intelligence, edge computing, industrial 5G, autonomous handling systems, blockchain and additive manufacturing.

1) Digital Industries – Business Portfolio

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Products Summary		Products Summary		Products Summary		Products Summary	
<ul style="list-style-type: none">Process Control systems Distributed Control System (DCS)"High Availability" Controllers for Process Automation Power Supplies SITOPProcess Instrumentation (Field Instruments for Process Applications)Industrial Communication Networks (Ruggedcomm and SCALANCE)Operations Intelligence		<ul style="list-style-type: none">(XHQ)" Process Analytics (Gas Chromotographs & Analyzers)Identification & Locating (Machine Vision & RFID)Systems Cabling (SIMATIC TOP Connect)Engineering & Plant Management (COMOS)Simulation & Virtual Commissioning (SIMIT)		<ul style="list-style-type: none">Micro Automation Components (Logo, S7-1200)"Middle Level" Automation (S7-1500, S7-300)PC-Based Automation (Rack PC and Panel PC)Operator Control & Monitoring Systems		<ul style="list-style-type: none">(Machine level HMI and SIMATIC HMI Software)IO Systems for Centralized and Ditributed Automation Systems (ET200 Series)"Products for Production Machines (Packaging, Printing and etc)	
Solutions Summary		Solutions Summary		Solutions Summary		Solutions Summary	
<ul style="list-style-type: none">Automation Solutions for Process IndustryICSS System for Oil & Gas Industry		<ul style="list-style-type: none">Instrumentation and Controls Solutions for the process Industry		<ul style="list-style-type: none">Solutions for AutomotiveSolution for F&B Industry		<ul style="list-style-type: none">Discrete Solutions (Conveyor Systems and AGV)	
Services Summary							
<div>Digital Services</div> <div>Antivirus Application Whitelisting Automation Firewall Consulting DCS Application Services Digital Motion Control Services Energy Analytics Industrial Anomaly Detection Industrial Network Validation Industrial Security Consulting Industrial Security Monitoring Industrial Vulnerability Manager Industry Premium Portal Lifecycle Management Suite Managed System Service</div>		<div>Training Services</div> <div>Training Services SITRAIN Digital Training Academy SITRAIN - Training devices</div> <div>Support Services</div> <div>Industry Premium Portal-Managed System Services Siemens Industry Service Card</div> <div>Consulting Services</div> <div>Inventory Baseline Services- Lifecycle Information Services- Preventive System Analysis SIMATIC System Audit</div>		<div>Industrial Security Services</div> <div>Security Consulting Security Implementation Security Optimization</div> <div>Spare Parts Services</div> <div>Asset Optimization Services Extended Exchange Option Legacy System Services Spare Part Packages & Kits</div>		<div>Repair Services</div> <div>Field & Maintenance Services Inspection Lifecycle Management Suite Preventive Maintenance for Geared Motors Remote Services for Process Automation Remote Services for process instrumentation</div> <div>Retrofit & Modernization Services</div> <div>DCS Application Service SIMATIC DCS / SCADA infrastructure SIMATIC Migration Services SIMATIC Virtualization as a service</div> <div>Service Agreements</div> <div>Drive Service Agreement Drive Service Extended Exchange Repair Service Contract RSC</div>	
Page 4		Page 4					



2) Smart Infrastructure

Smart grids + smart buildings = smart infrastructure.

Smart Infrastructure intelligently connects energy systems, buildings and industries to enhance the way we live and work through greater efficiency and sustainability. By integrating software and hardware, products, systems, and solutions, we make infrastructure more intelligent, responsive and responsible. Smart Infrastructure unites building technology with energy supply – including low- and medium-voltage power distribution and grid control. There are exciting growth markets at the grid edge, where these realms meet. In these markets, we ensure that energy is used efficiently – in generation, consumption and storage, in electric vehicle infrastructure and in microgrids. Our offerings combine physical solutions and digitalization across the focus areas of electrification and automation.

2) Smart Infrastructure – Business Portfolio

Regional Solutions & Services (RSS) Khalil Gouia khalil.gouia@siemens.com +974 3324 7962 Faisal Nadeem faisal.nadeem@siemens.com +974 7016 4033	Distribution Systems (DS) Oguzhan Cayirezmez Service Sales Manager Oguzhan.Cayirezmez@siemens.com +974 5091 5441 Biplab Paul Sales Manager – Products & Solutions Biplab.paul@siemens.com +974 6623 4771 Hassan Choudhary Sales Manager – Products & Solutions Hassan.choudhary@siemens.com +974 5030 2578 Nazeer Iqbal Business Development Manager Nazeer.iqbal@siemens.com +974 3126 7594	Digital Grid (DG) Asokan Parapath Operations/Service Manager Asokan.parapath@siemens.com +974 5589 0436
Solutions Summary	Products Summary	Products Summary
<ul style="list-style-type: none"> Building Management System (BMS) Lighting Control System (LCS) Fire Alarm System Access Control system CCTV 	<ul style="list-style-type: none"> Primary Distribution AIS Switchgear: NXAir, 8BT1, 8BT2, 8BK80, GMSG, NXAirS rated voltage from 3.3 kV to 33 kV Primary Distribution GIS Switchgear: 8DA/B, Mobile 8DA10, NXPLUS, NXPLUS C, NXPLUS C Wind, 8DJH ST E rated voltage from 3.3 kV to 33 kV Secondary Distribution: 8DJH, 8DJH 36, 8DJH ST, 8DJH Compact, SIMOSEC rated voltage from 3.3 kV to 33 kV Generator Switchgear: VB1, VB1-D, HB1, HB3, HB3-C, HIGS Outdoor Systems: Fusesaver, Smart Recloser, Compact Recloser, Traction Breaker, Bridges Disconnect Switches, Life Tank, Dead Tank Low Voltage Switchboards: SIVACON S8, SIVACON 8PV Low Voltage Busbars & Trunking Systems: SIVACON 8PS Components: Vacuum Circuit Breaker, Vacuum Contactors, Vacuum Interrupters 	<ul style="list-style-type: none"> Protection Relays for for electrical networks for 415V, 11kV, 33kV, 132kV, 220kV & 400kV ELICS System. Electrical integration and Control System Power System Consultancy like Network Study, Harmonics Studay, Load Flow studies Power Quality Analysis Grid Cyber Security Services Advanced Metering Solution Substation Control System Network Protection Systems
Services Summary	Solutions Summary	Solutions Summary
<ul style="list-style-type: none"> Building Management System (BMS) Lighting Control System (LCS) Fire Alarm System Access Control system CCTV 	<ul style="list-style-type: none"> Turnkey Substations (medium voltage) E-House Future Grid: e Mobility, Photovoltaic, Energy Storage, Grid Connect Digitalization TIP Consultant Support/Engineering 	<ul style="list-style-type: none"> Turnkey solutions for Protection and control system Power System Consultancy like Network Study, Harmonics Studay, Load Flow studies Brownfield Digitalization Cyber Security Consultancy
Energy & Performance Services (RSS) Asad Javid Asad.Javid@siemens.com +974 55887121	Services Summary	Services Summary
Products Summary		
<ul style="list-style-type: none"> Demand Flow® Siemens Navigator Siemens SiteControls Energy Management System (for distributed locations) White Space Cooling Optimization - Data Centers 	<ul style="list-style-type: none"> Inspection and Maintenance Spare Parts Management Modernization and Retrofit Field Service and Repair Digital Services 	<ul style="list-style-type: none"> Inspection and Maintenance Spare Parts Management Modernization and Retrofit Field Service and Repair Digital Services Consulting Training
Solutions Summary		
<ul style="list-style-type: none"> Energy Efficiency & Optimization Projects Chilled Water Optimization Facility Improvement measures Asset Performance Data Center energy optimization 		
Services Summary		
<ul style="list-style-type: none"> Digitalization of services and maintenance Energy retrofits Measurement and Verfication of building performance Energy Audits Energy monitoring of facilities 		

2) Smart Infrastructure – Business Portfolio

Electrical Products

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Products Summary

- Air Circuit Breakers ACB
- Molded Case Circuit Breakers MCCB
- Miniature Circuit Breaker MCB
- Residual Current Protective Devices RCCB & RCBO
- Motor Circuit Breakers
- Final Distribution Board
- Sub-Main Board
- Overvoltage Protective Devices
- Switch Disconnectors
- Switching devices
- Contractors
- Overload Relays
- Time Delay Relays and Special Relays
- Signaling and switches
- Soft Starters
- Capacitor Bank product & Controllers

Solutions Summary

- Low Voltage Switch Boards SIVACON
- Motor Control Centers
- Feeder Pillars
- Capacitor Bank Panels

Building Products

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Products Summary

- Desigo CC
- Climatix IC
Building Management System
Desigo Primary Controllers
Desigo Total Room Automation
Desigo Control Point (HMI)
Climatix
- Synco
Symaro Sensors
HVAC Sensors
Acvatix : Valves and Actuators (PICV)
VAV controllers and Damper
Actuators
- Thermostats
GAMMA Range:
KNX Lighting Control System
Guest Room Management
- Home Automation
- Cerberus DMS
Fire Alarm System:
Cerberus Pro EN FAS
- Cerberus Pro UL FAS
Fire Suppression System:
Sinorix - HFC 227
Sinorix - Novec 1230
Sinorix - Inert Gas
- VESDA system (ASD)
Public Address System
- Cerberus PACE

Services Summary

- Through our Solution, Approved, Distributor or OEM partners

3) Large Drive Applications

Siemens Large Drives Applications (LDA) engineers and produces heavy-duty electrical drive systems for medium and high voltage ranges: electrical motors, converters and generators. Additionally we offer special large drives for ships, mines and rolling mills. Our digitalization expertise and outstanding service keeps the performance and availability of your drives always at the maximum.

Large Drives Application – Business Portfolio

Large Drives Application		
Ossama Eliwa (Sales & Service) +974 55887812 ossama.eliwa@siemens.com		
Products Summary	Solutions Summary	Services Summary
<ul style="list-style-type: none">• Medium and High Voltage Variable Speed Drives• Models :• Perfect Harmony• SINAMICS GH180• SINAMICS GH150• SINAMICS GM150• SINAMICS GL150• SINAMICS SH150• SINAMICS SM150• SINAMICS SL150• Medium and High Voltage Motors• Simotics HV M• Simotics HV C• Loher Motors• Berlin Motors	<ul style="list-style-type: none">• Design and Engineering• Installation and Commissioning• Operation• Maintenance• "Modernization and Upgrade"• Cement & Mineral Vertical solutions• Metal Vertical Solutions	<ul style="list-style-type: none">• Air Circuit Breakers ACB• Molded Case Circuit Breakers MCCB• Miniature Circuit Breaker MCB• Residual Current Protective Devices RCCB & RCBO• Motor Circuit Breakers• Final Distribution Board• Sub-Main Board• Overvoltage Protective Devices• Switch Disconnectors• Switching devices• Contractors• Overload Relays• Time Delay Relays and Special Relays• Signaling and switches• Soft Starters• Capacitor Can product & Controllers



4) Mobility

We use digitalization to enable transportation service providers worldwide to make trains and infrastructure intelligent, increase value sustainably throughout the entire system lifecycle, enhance passenger experience, and guarantee availability.

4) Mobility

<div>Turnkey</div> <div>Meera Abu Soufah meera.abusoufah@siemens.com +974 77931354</div>	<div>Customer Service</div> <div>Meera Abu Soufah meera.abusoufah@siemens.com +974 77931354</div>	<div>Rail Infrastructure</div> <div>Meera Abu Soufah meera.abusoufah@siemens.com +974 77931354</div>	<div>Rolling Stock</div> <div>Meera Abu Soufah meera.abusoufah@siemens.com +974 77931354</div>	<div>Intelligent Traffic Solutions</div> <div>Murad Ali murad.ali@siemens.com +974 55738972</div>
<div>Products Summary</div> <div><ul style="list-style-type: none">Rail and Road Full Turnkey Solutions</div>	<div>Products Summary</div> <div><ul style="list-style-type: none">Complete Maintenance Portfolio including Spare parts and computerized management system</div>	<div>Products Summary</div> <div><ul style="list-style-type: none">Signaling, Rail Telecommunication and Rail Electrification For Mass Transit and Mainline</div>	<div>Products Summary</div> <div><ul style="list-style-type: none">High speed Trains, Metro Solutions, Trams, Commuter Trains, and VAL systems</div>	<div>Products Summary</div> <div><ul style="list-style-type: none">Road traffic management system including design and build and maintenance. Complete passenger end-to-end trip planning and applications integrated into required platform and traffic control center.</div>
<div>Solutions Summary</div> <div><ul style="list-style-type: none">Rail and Road Full Turnkey Solutions</div>	<div>Solutions Summary</div> <div><ul style="list-style-type: none">Complete Digital Maintenance Services and Spare Parts</div>	<div>Solutions Summary</div> <div><ul style="list-style-type: none">Signaling, Rail Electrification and Telecommunication Solutions</div>	<div>Solutions Summary</div> <div><ul style="list-style-type: none">High speed, commuter, light rail and City VAL solutions</div>	<div>Solutions Summary</div> <div><ul style="list-style-type: none">Traffic management solutions, crowd management solutions and control center with necessary software platform</div>
<div>Services Summary</div> <div><ul style="list-style-type: none">End to End services for all products and solutions provided by Siemens MobilitySpare Parts and Asset ManagementOpen for Third Party Maintenance on case-by-case basis</div>				

Division Fax Numbers:

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- 4) **Mobility:** +974 4441 3652

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