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now  
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# Education Update

## Edition Two 2019



SOLUTIONS • SERVICES • SUPPORT

# INTRODUCTION

## Welcome to our second Education Update for 2019.

Wow, what a year so far! Seems like yesterday I was seeing my kids off for the first day of 2019. As we head into Semester 2, we are excited about the 6 months ahead with some exciting developments on the roadmap for technology in Education.

In June, CompNow launched a partnership with Microsoft with their Traineeship Program, starting in NSW and launched mid-June in SA, with other states to follow. This program gives us an exciting opportunity to help drive IT jobs through a 'learn while you earn' program that sees the trainee attend a tertiary institution as well as on the job training with CompNow, finishing the program with a Cert IV in I.T., plus market essential Microsoft certifications on technologies such as Azure. We can't wait to kick this off with the next cohort!

Also of note, are products such as Office 365's Delve, that looks into how teachers and students are engaging, and highlights areas where focus is needed. Alongside updates to Microsoft Teams for Education, there is a clear message that Microsoft is focused on enhancing their solutions to the education space across all platforms.

We have a great case study, on pages 26-27 in this catalogue, on our work with Antonine College on a college-wide professional learning program implemented, whilst deploying a comprehensive core infrastructure upgrade.

Another important topic this year for schools that use Windows devices is Autopilot & Intune deployments. With the changes to how Microsoft manages device deployment, it is crucial that if you are a school using Windows devices, you consider the impact of those changes and the actions that may be required. There are key changes that can effect how you deploy new devices into your school. Our team of engineers can assist with a discussion around these impacts and whether remediation works are required, so please reach out. Read more on page 7.

Finally, a piece of news from our partner Extreme Networks, who has recently acquired Aerohive. Both Aerohive & Extreme have ongoing success in the Education sector and the acquisition is a great move for Extreme, adding a market leading Wi-Fi management platform to their portfolio.

Regards, Brendan



**Brendan Redpath**  
National Engineering Manager  
brendan.redpath@compnow.com.au

## ABOUT COMPNOW

CompNow is an Australian owned Information Technology service provider, established in Melbourne 1990. Since then, we've grown from a small IT reseller to one of Australia's largest privately-owned IT service providers and are recognised as having "best of breed" practices and personnel across many specialist IT areas. With over 200 engineering, client management & remote support staff, CompNow has established offices and warehouses in Melbourne, Sydney, Adelaide, Brisbane, Cairns and Perth.

CompNow delivers cost effective, customised procurement, deployment and support services for Education, Government & Business, supported by a locally based client engagement and service delivery structure. Our delivery model encompasses a broad range of ICT solutions from desktop, mobile and server infrastructure through to networks, storage, and security & data management services.

CompNow has over 160 Managed Services clients nationally, widely spread over Corporate & Education sectors. Our core competencies include backup &



disaster recovery strategies, infrastructure refresh & management, data security, mobile device / end-point deployment & management.

We've demonstrated long term proven success with high volume procurement solutions, complex technical assistance and post-sales support models within institutions such as:

- |                               |                                 |
|-------------------------------|---------------------------------|
| • Barker College              | • RMIT University               |
| • Brisbane Catholic Education | • Sacred Heart College          |
| • Carey Baptist Grammar       | • Santa Maria College           |
| • Caulfield Grammar           | • St Ignatius College           |
| • Edith Cowan University      | • St Joseph's College           |
| • Macquarie University        | • University of Melbourne       |
| • Mercedes College            | • University of New South Wales |
| • Monash University           | • Woodleigh School              |
| • Monte Sant' Angelo Mercy    | • Xavier College                |

# Charge, Secure, Store Devices



## Carrier 20, 30 & 40 Cart™

Charge, store, secure & transport 20, 30 or 40 iPads, Tablets, Chromebooks or Laptops (with or without cases).



**ECO Safe Charge** power management system with remote for safe and efficient charging of all connected devices.



**External LED indicators.** Easily and quickly see if your devices are charging and the charging mode selected.



**Timed charging modes.** Easily set your Cart to charge for a specific amount of time or in groups.



**Safe and secure.** The locking system will ensure your Cart and devices are locked down and secured when not in use or charging.



**Additional external power outlet** means that you can now power a laptop, printer, projector or other devices straight from the Cart.



## Putnam 8 & 16 Charging Station™

Efficiently charge, store and secure 8 or 16 iPad or tablet devices (with or without cases).



**External Charging Status Display.** A colour-coded LED charging status display for each slot shows if devices are charging (red) or ready to use (green).



**Pre-Wired.** Comes equipped with 8 or 16 MFi approved Lightning cables.



**Secure.** Made with fully-welded steel and a built-in mechanical combination lock.



**Small footprint and lightweight.** Easily mount the compact unit to the floor, the wall or a desk to save even more space.



## Carrier 10 & 15 Charging Station™

Charge, store and secure 10 or 15 iPads, Tablets, Chromebooks or Laptops (with or without cases).



**Secure.** The combination of welded steel construction, the mounting-kit and a hardened steel padlock, protects your devices.



**Compatible.** Each station comes equipped with a device storage rack and three Large Baskets for storing just about any device.



**Wall or desk mounting.** Transform any wall, desk or bench into a secure charging space while saving space.

<sup>1</sup> visit [pclocs.com.au/warranty](http://pclocs.com.au/warranty) for details. <sup>2</sup> Free shipping to anywhere in Australia. Excludes shipping by barge.





# FOCUS ON...

## creating a safer educational environment.

Keep your students, staff and visitors safe with an end-to-end security solution, managed by AXIS Camera Station.

It's not easy making sure your premises are safe and secure, around the clock.

Axis can help. As the market leader in network video, our intelligent products and technologies have been designed to work seamlessly together – giving you a complete package to help increase safety and security in your educational environment.

Axis have worked with many local universities and schools within Australia to provide a complete end-to-end solution.

These institutions include:

#### Universities

- > Monash University, VIC
- > Swinburne University, VIC
- > Deakin University, VIC
- > Curtin University, WA

#### Schools

- > Invanhoe Grammar, VIC
- > Marist College, VIC
- > Brisbane Grammar, QLD
- > St. Peter's, VIC

### Everything you need

Control them all with AXIS Camera Station, the easy-to-operate software interface



**Video**  
for clear images



**Visitor management**  
for extra security



**Access control**  
for secure premises



**Control**  
for integration with  
other devices



**Audio**  
for communication







## ARE YOU STILL RUNNING WINDOWS 7?



### Did you know?

After **January 14, 2020**, Microsoft will no longer provide security updates or support for PCs running Windows 7. If you are still running this system, your device could be at risk.

### What does this mean for you?

If you continue to use Windows 7 after support has ended, your PC will still work, but it may become more vulnerable to security risks and viruses. Your PC will continue to start and run, but Microsoft will no longer provide technical support, software or security updates.



### What should you do?

As your trusted **Microsoft Gold Partner**, we want to ensure you are aware of these changes and can effectively manage the rapidly approaching end of support. To help you stay protected, we recommend migrating to a current supported operating system such as Windows 10 Pro. We're here to support your school in adopting the innovative technologies you need to carry your institution into the future.

**Organise a Free Consultation with CompNow to review your existing environment & provide best in breed options for upgrading to Windows 10 Pro.**

### Why Windows 10 Pro?

Protect what you've built and get more done anywhere by moving to Windows 10, giving you benefits and features you won't find in Windows 7.



- Get the most secure Windows OS that's always up-to-date for the supported lifetime of the device
- Increase productivity with better multi-tasking, including across your favourite Office apps, and faster startup
- Works with virtually all your existing apps and peripherals, requiring minimal user training
- The biggest variety of form factors across a range of prices to fit your budget and needs
- New modern devices are optimised for mobility – thinner, lighter and batteries that last all day



#### The Most Security Protection, Built In

Windows 10 Pro comes with built-in security features, including firewall and other Internet protections to help safeguard against viruses, malware and ransomware.



#### Manage Operations, Your Way

Windows 10 Pro offers simple and flexible management, so you can get more done.



#### Take Your Work on the Go

You love your phone. So does your computer. Pick up where you left off, wherever you left off. Web pages, Office docs, photos – read, write and edit them across all your devices.

**Make the shift to a modern desktop with a Windows 10 PC and Office 365 today.**



## Education Solutions



### School-ready & adaptable to every style of learning.

Improve learning outcomes, save teachers time, and engage students with our thinnest rugged convertible, the versatile, manageable **HP ProBook x360 11 G4 Education Edition**. It has integrated security and is driven by 8th Gen Intel Core processors and enhanced with a 3D Mixed Reality Viewer.

### Power, style, & value—just what your students need.

Full-featured, thin, and light, the **HP ProBook 430 G6** lets students & staff stay productive in the classroom and on the go. Stylish design plus optional quad-core performance and long battery life make this laptop essential for today's class.



### 360° of inspiration.

Get more done with the freedom of x360 versatility. The ultraslim **HP EliteBook x360 830 G6** adapts to all the ways you create, connect, and collaborate—and is highly secure and easily managed for the enterprise.

### The rugged Chromebook built to empower students.

Foster creativity, collaboration, and learning with the durable, powerful **HP Chromebook 11A G6 EE**. Designed with co-molded rubber, reinforced corners, and a manageable, secure, and intuitive Chrome OS, it enables access to thousands of educational Android apps and has universal USB-C connectivity and charging.



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As HP Partner of the Year, CompNow can assist you getting these devices into your institution. Contact us for more information & pricing.

**1300 COMPNOW | sales@compnow.com.au**



**HP Partner of  
the Year 2018**

Hang on while we set up your device  
We're getting things ready so that you can be productive and do great things.



Security policies  
Installed policy 78 of 78

100%



Networking Profiles  
Installed profile 0 of 3

0%



Applications  
Installed policy 0 of 14

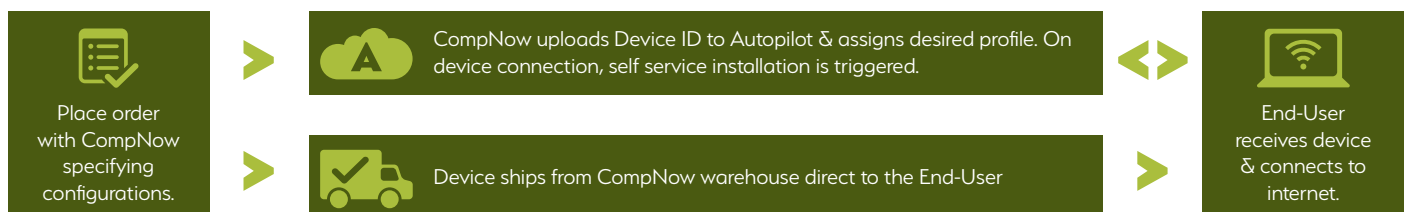
## DEPLOYMENT UPDATE : AUTOPILOT & INTUNE

### Windows Autopilot



Autopilot enables you to provision new Windows devices so that they are ready for use as soon as they are out of the box and connected to a network – this is known as User-driven Provisioning. End users can be up and running with a standard set of common applications from the moment they turn on their new Windows device.

It's as simple as placing an order with CompNow and explaining your specific configurations. Then once the end user unpacks their new device and connects it to the internet, the self service installation is triggered and the Autopilot profile assigned to the device is downloaded along with your specified applications and required configuration, making the device ready for use. No hold ups or over heads and additional security.



### Microsoft Intune

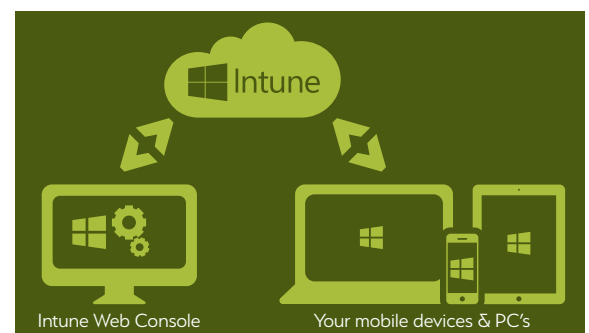


Intune is a cloud-based service in the enterprise mobility management (EMM) space, aimed at enabling mobile device and PC management in the areas of configuration, security and compliance.

Management of IT systems begins with user identity and Intune allows institutions to use Microsoft Azure Active Directory as the basis for an identity and access management system. This removes the traditional limitations of controlling data access to individual devices and allows users to access their information and applications no matter what device they are using.

Applications can be provisioned, configured and controlled using Intune via a common framework that delivers:

- Single Sign On (SSO)
- Multi Factor Authentication (MFA)
- Conditional Application Access (if it contains corporate data)
- Isolation of corporate data from personal data
- Ability to wipe corporate data from a mobile application
- Rights management support



Intune takes this control one step further by providing mobile device management, operating system management and application deployment – extended with some of the 'on premise' functionality of Microsoft System Center Configuration Manager when it is combined with an instance of Windows Azure cloud.

**We have a team of engineers ready to assist you with a discussion around Autopilot & Intune solutions for your institution. Speak to us today.**



# SAMSUNG

## Stay connected, protected, and productive

### Harness Samsung Knox

Knox is Samsung's guarantee of security, giving you freedom to work anywhere you want.

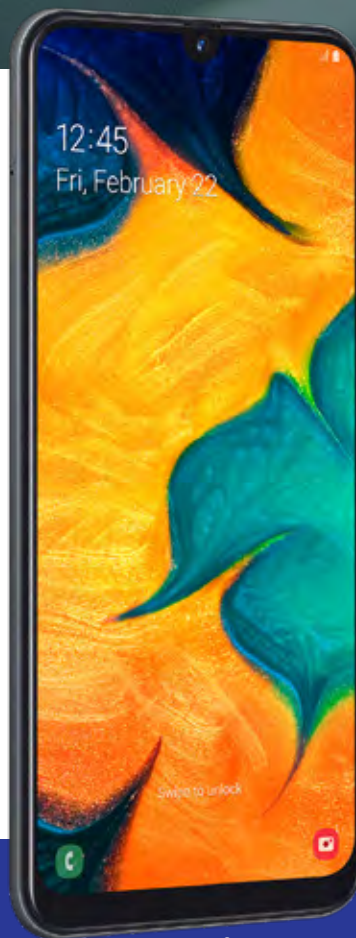
Built into Samsung devices at hardware level, it is with you the moment you unpack your device. It consists of overlapping defense & security mechanisms that protect against intrusion, malware, and more malicious threats.

Samsung Knox has you covered.

[www.samsungknox.com/en](http://www.samsungknox.com/en)



Galaxy A70



Galaxy A30

### The new Galaxy A70 & A30. Loaded with serious features.

Keep running without interruption with a powerful battery performance & fast charging capabilities, epic cameras to capture fast, clear photos and interact more comfortably with the slim design & large display.

Plus, your privacy will stay private at every turn with Samsung Knox and secure fingerprint recognition technology.

**comp  
now**  
[compnow.com.au](http://compnow.com.au)

As a Samsung Reseller, CompNow can assist you getting Samsung devices into your hands – all protected by the Samsung Knox platform. Speak to us today to see how we can protect your institution.

**1300 COMPNOW | [sales@compnow.com.au](mailto:sales@compnow.com.au)**



## DEPLOYMENT SERVICES & ROLL-OUTS

**We offer a range of options to simplify your roll-outs and bulk deployments.**

We also offer Managed Service Agreements to assist you in cost and device management, as well as solutions to give you a true zero-touch experience.

Below are just some of the services we provide, and we are happy to discuss any others required.



### **SOE & Thin Imaging**

Setting up each device to the exact requirements of your school, including the operating system, standard configurations & common applications.



### **Test & Tag**

Making sure electrical equipment is up to AS/NZS standard, before delivering your devices. We can also test & tag equipment that is already in use.



### **Asset Tagging**

Labelling each device with an asset tag & barcode, and logging this in to your asset database.



### **Serial Number Reporting**

Customised reporting on end user devices, allowing easier tracking of use & who each device is assigned to.



### **Data Migration**

Handling the migration of data between devices, simplifying the roll-out process, particularly for device upgrades.



### **Screen Protector Application**

Applying screen protectors and cases on bulk devices prior to despatch to your school, for day one protection.



### **Local Warehousing**

We can keep a large range of devices in our local warehouses, for easier & fast deployments.



### **Packaging Disposal**

We can arrange for pick up and disposal of all packaging & rubbish after delivery of your devices.



### **Lifecycle Management**

Maintaining visibility over your supply chain to assist in upgrading & disposing of IT infrastructure, devices, printers and other assets when necessary.



### **Data Destruction**

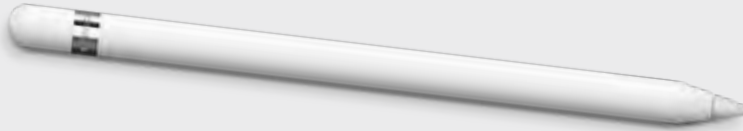
Ensuring data security when devices are retired, with data wiping and restoration to factory settings, as well as providing data destruction certificates.

**We can also customise this process, specific to your requirements. Speak to us about how we can assist you with your device roll-out.**

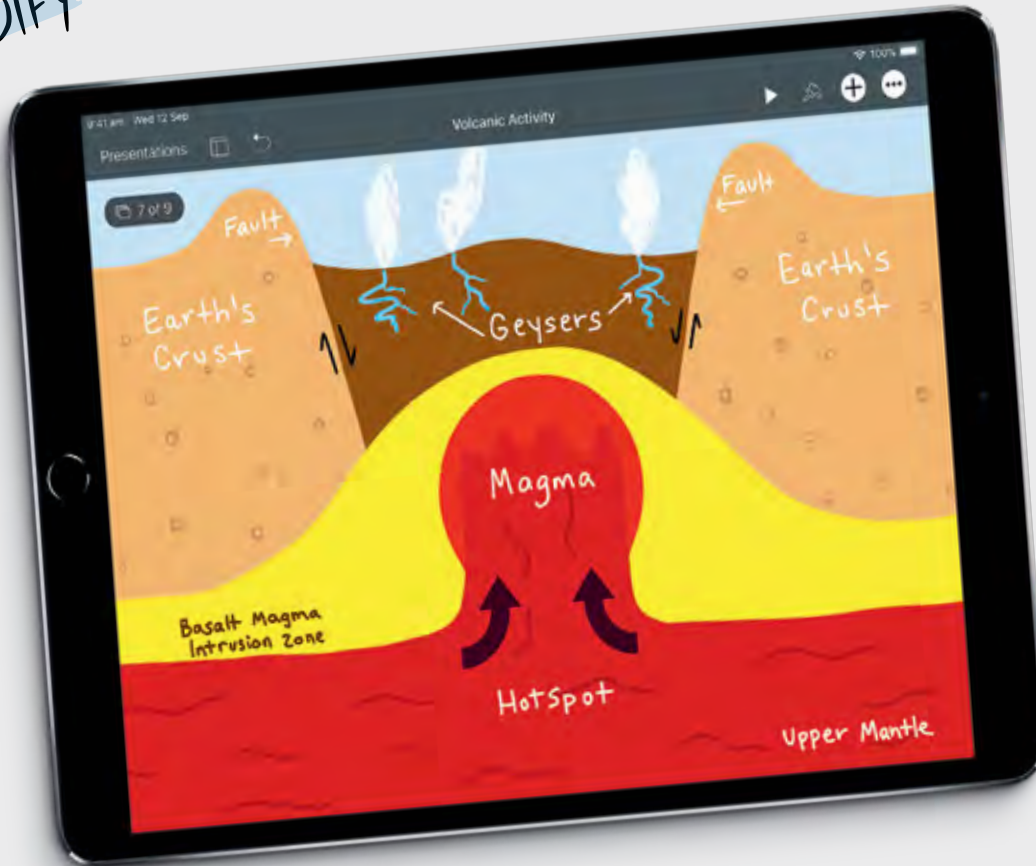
Apple iPad

School ready.

DRAW  
AND  
MODIFY



180,000+  
APPS FOR EDUCATION



PRACTISE  
HANDWRITING

KIDS JUST GET IT

ALL-DAY  
BATTERY LIFE

comp  
now

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1300 COMPNOW  
sales@compnow.com.au

iPad is as powerful as a computer, yet so much more intuitive for kids to use. So they can become the explorers, communicators and creative problem solvers they were born to be. Add Apple Pencil, and iPad is a powerful new way for your child to learn like never before.

**Finance. Deploy. Manage. Protect.**

As an Apple Solution Expert in Education, CompNow are ready to help.

Apple Pencil is sold separately. Battery life varies by use and configuration; see [www.apple.com/au/batteries](http://www.apple.com/au/batteries) for more information.





# ZERO-TOUCH DEPLOYMENT FOR APPLE DEP

## CompNow are the first Australian Apple reseller to offer Apple DEP directly.

Combining your Device Management software (MDM), your Volume Purchasing (VPP), and purchasing your hardware directly through CompNow, you can now enjoy true zero-touch configuration of your devices – both iOS and macOS. That's right, Macs are also able to be configured as well as iPads and iPhones.

CompNow have an extensive history of helping customers with 1:1 Programs and Mobile Device Management solutions. We can assist you bringing these together using Apple's new Device Enrolment Program with your choice of MDM.



### The Apple DEP difference

- Automated Mobile Device Management (MDM) enrolment
- Lockable MDM enrolment
- Supervision Over the Air (OTA)
- Customised Setup Assistant when initially turning on your iPad / Mac

**Already have an iOS / macOS deployment or can't see how Apple DEP can work for you? Contact us for a free, no obligation consultation.**

#### Automated MDM Enrolment

- Zero touch configuration for IT
- Immediate configuration when activated
- Require users to automatically enrol in your MDM
- MDM profile is locked to the device
- Automatic re-enrolment if device is reset

#### Customised Setup Assistant

- Simple setup right out of the box
- Enable users to set themselves up
- Skip screens to streamline the process including:
  - » Passcode, Location
  - » Restore from backup
  - » Apple ID, Terms of Service
  - » Siri, Sending diagnostics

#### Over the Air (OTA) Supervision

- Without DEP the only solution available is via tethering to Apple Configurator
- OTA Enabled during setup
- Setup wirelessly via DEP
- Supervision provides greater centralised control of an iPad including:
  - » Restricting access to iMessage
  - » Configuring a global proxy
  - » Allow or prevent users from deleting apps
  - » Allow or disable access to AirDrop
  - » Silently install & remove apps

**Talk to the experts at CompNow to start using Apple DEP today.**

Our participating Apple DEP reseller number is : 6280D50



smarter than most.™

# BEST-IN-CLASS IS BEST FOR CLASSES

## DUX

for iPad mini (5th gen)/ mini 4

STM-222-155GY- ■01 ■02 ■03

Rugged protection for your iPad mini

## STUDIO

for iPad mini (5th gen)/ mini 4

STM-222-161GY- ■01 ■02

Feather light construction with a slim profile that effortlessly folds into a stand for viewing and typing



## ATLAS

for iPad Air (3rd gen)/ Pro 10.5-inch

STM-222-166JV- ■16 ■11

A low profile, protective case that delivers a touch of class and style



Studio

## GLASS SCREEN PROTECTOR

for iPad mini (5th gen)/ mini 4

STMGLSSP-IPDM4 ☒

Glass provides ultimate protection while maintaining response of actual touchscreen

## DUX PLUS

for iPad Air (3rd gen) / Pro 10.5-inch

STM-222-164GV- ■01 ■25 ■29

Rugged protection for your iPad, plus secure storage for the Apple Pencil (1st gen)

## GLASS SCREEN PROTECTOR

for iPad Air (3rd gen)/ Pro 10.5-inch

STM-233-241JV-01 ☒

Glass provides ultimate protection while maintaining response of actual touchscreen

## DUX SHELL FOR FOLIO

for iPad Pro 2018 Models

11-inch STM-222-222JV-01 ■ 12.9-inch (3rd gen) STM-222-222L-01 ■

Protective case that works with latest versions of the iPad Pro and Smart Keyboard Folio; stores & wireless charges the Apple Pencil (2nd gen)



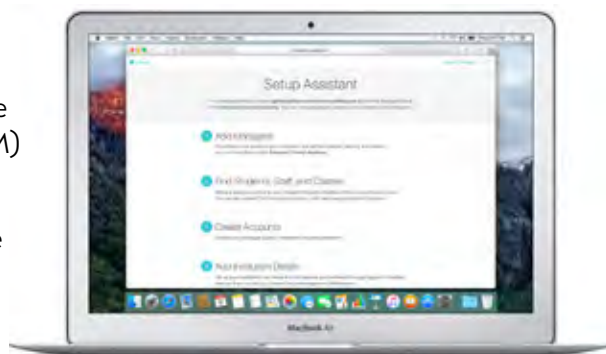


# APPLE SCHOOL MANAGER

## Everything you need to use Apple in schools.

Apple School Manager is a service that lets you buy content, configure automatic device enrolment in your mobile device management (MDM) solution and create accounts for your students & staff.

Apple School Manager is one central place for admins to create Apple IDs, build courses and access everything you need to deploy iPad in your school. All from the web browser on your Mac or PC.



### Fast Setup

A built-in setup assistant provides step-by-step instructions to create Managed Apple IDs, enrol IT administrators, purchase content, manage device enrolment & more.



### Manage MDM Enrolment

Quickly find devices your school has purchased through Apple or CompNow. You can also oversee MDM server information, configure enrolment settings & streamline device setup.



### Course Delivery

Now it's even simpler for teachers to create and deliver lessons with iTunes U. Schools can train their staff members with the iTunes U Course Manager, then use Managed Apple IDs to connect teachers and students.



### Buy & Distribute

It's easy to make volume purchases of books and apps. Your education discount is automatically applied to the apps you buy. And you can distribute or remove materials to students or staff with a few keystrokes.



### Account Creation

Apple School Manager lets you securely access all of your school's key enrolment information. By connecting to your Student Information System, you can set up IT managers, create accounts, and locate students, staff and classes.

**We offer onsite or remote training to assist schools with their Apple School Manager setup. Contact us for more information.**



## Meet Surface Hub 2S

### Teamwork without Boundaries

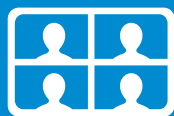
More than a smart board or interactive whiteboard, Surface Hub 2 is a modern, mobile collaborative canvas optimised for teachers & students that want to connect, co-create and learn, regardless of their location.

Meet, move, and teach without boundaries.



#### Teach Anywhere

Empower staff to teach outside the confines of the classroom.



#### Connected Campuses

Bring campus teams together with best-in-class technology.



#### Fluid Collaboration

Use leading industry apps to keep students in their flow.



**Contact CompNow for more information and to pre-order your Surface Hub 2S.**



## CUSTOMISED PROCUREMENT

**We provide a range of options to simplify new purchases, replacements & roll-outs.**

- Imaging & software packaging for tablets / computers / servers
- Asset tagging and reporting
- Onsite data migration service
- Customised online portals for staff BYOD / SYOD
- School pre-approved / ratified bundles
- Agreed buffer stock & onsite installation
- ERP & API integration with your procurement system
- E-Waste / computer removal & data destruction



### **Reduced Admin Costs**

Reduce your administration costs by allowing parents / staff / procurement teams to purchase online.



### **Electronic Invoicing**

Have our system talk to yours. Remove manual receiving & input and let an API do that for you.



### **Protection & Warranties**

Include installation, extended warranty and insurance options with your hardware purchases.



### **Secure Login**

Personalised Secure Login Screen with your branding and pre-approved devices.



### **Training**

Have training for new staff when deploying their technology or during induction.



### **Open 24 / 7**

Have a self-service portal available to you 24 hours a day, 7 days a week.



### **New Ideas?**

We work with many schools to improve their procurement processes. From programming through to delivery services. Talk to us about your pain points.

**Contact us today to discuss all of your imaging, asset or procurement requirements.**

**BONUS!**  
UP TO  
**\$1,299**

**EPSON**  
EXCEED YOUR VISION

# Managing A School Is Never Easy Managing The Office Can Be

## Epson WorkForce Pro Multifunction Printers

Do more with less. Epson's WorkForce Pro printers drive efficiency and productivity unlike any other. Here's why:



### Low running costs

High capacity ink systems deliver up to 86,000 black and 84,000 colour pages without changing the ink<sup>1</sup>



### Superior print quality

WorkForce is powered by next-generation PrecisionCore inkjet technology, delivering higher resolution vs laser printers



### Absolute ease of use

A modern device for modern institutions, Epson WorkForce printers are built for wired and wireless connectivity



WF-C579R



WF-C869R/RTC

Upgrade your office  
before 31<sup>st</sup> October<sup>2</sup>  
and receive:

**EB-S41  
Projector  
worth  
\$599**



with purchase of WF-C579R

**DS-860  
Scanner  
worth  
\$1,299**



with purchase of WF-C869R

<sup>1</sup> WorkForce Pro WF-C869R/RTC only. <sup>2</sup> While stocks last.

Contact CompNow to get the most out of this promotion and streamline your office today. 1300 COMPNOW | [sales@compnow.com.au](mailto:sales@compnow.com.au)

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now**  
[compnow.com.au](http://compnow.com.au)





## About this Offer

### Gotham School

Welcome to our online BYOD purchasing portal, for parents of students in Years 3 - 12. The School has negotiated special education deals on iPad packages through its preferred partner, Compnow.

### Program:

iPad and Laptop BYOD Program.

Order dates for 2019:

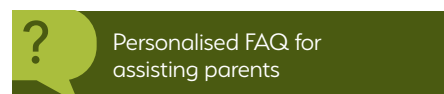
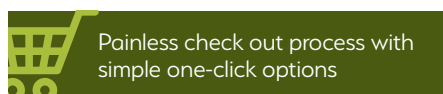
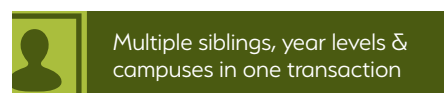
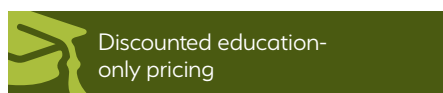
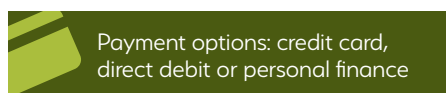
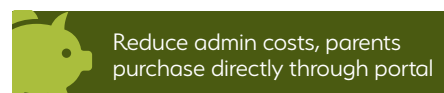
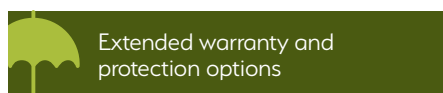
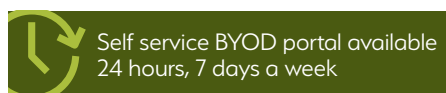
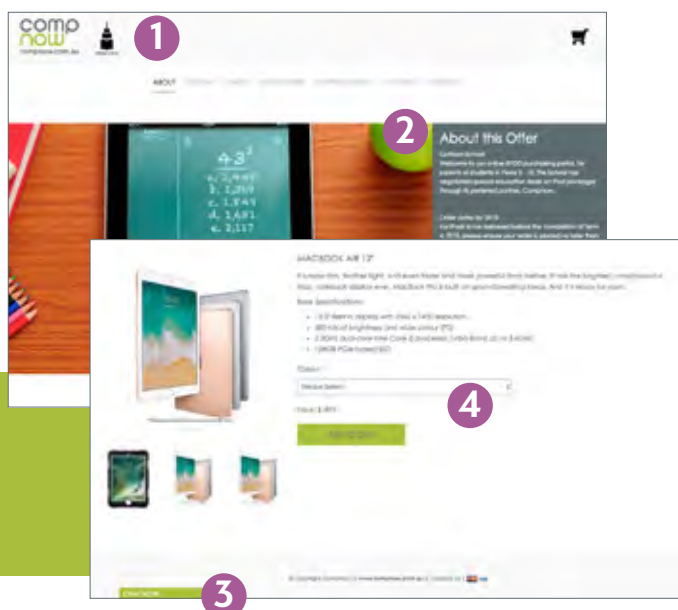
# 1-TO-1 BYOD PORTALS

## We're streamlining the workflow in our customised purchasing portals to make your experience better.

Assist your staff and parents to order and pay for BYOD equipment for your students. Your school's portal will be hosted and managed by CompNow and will be totally personalised with your choice of solutions and products.

### A guide to your portal

- 1 Your school logo
- 2 Your specific program information
- 3 Live chat support for parents
- 4 Your preferred device bundles & accessories

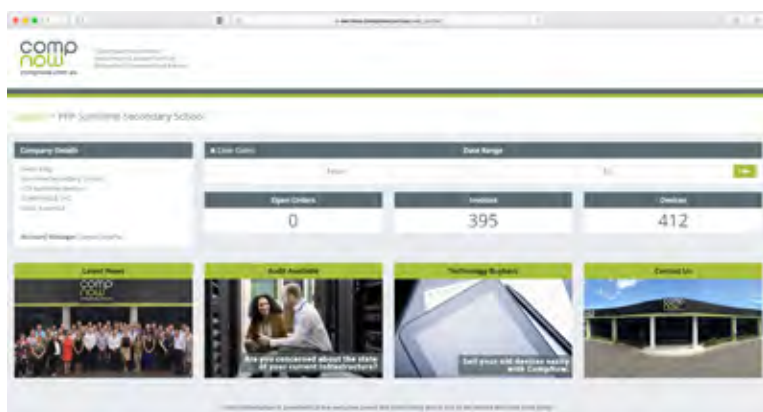


## View your school purchasing history & parent funded transactions.

Approved clients can overview the purchase history & device trends in their institution with our Education Client Dashboards, where you can:

- Track device purchasing trends in real time
- Filter by data range to narrow your search
- View the CompNow warranty & DEP status of each device
- View device serial numbers to preload into school systems

Contact us to see how you can utilise the Education Client Dashboard in your school.





# Empowering Student Led Learning



## Expand your productivity.

The 23.8" InfinityEdge **OptiPlex 7470 All-In-One** integrates seamlessly into any workspace. Get more done in less time with the most powerful 9th Gen Intel Core Processors and connect easier with multiple ports including HDMI, USB-C, USB 3 and more.

## Enrich education. Empower students.

Built with best-in-class durability, the 11.6" **Latitude 3190 2-in-1** puts students in charge of their learning experience. With a long battery life, Intel Processors & DDR4 memory up to 8GB and a 360° hinge allowing them to work how they want, they'll power through any assignment.



## Be boundless, be powerful.

Start the school day faster with the powerful, yet versatile 13" **Latitude 5300 2-in-1**. Maximise your productivity with a high-density battery & ExpressCharge, latest 8th Gen Intel Processors and a 360° hinge that adapts to your work style.

## Made to last beyond the bell.

With incredible durability and long battery life, the 13.3" **Latitude 3300** stands up to the school day, giving students confidence to go wherever learning takes them. Collaboration becomes a reality with a 180° hinge and Intel Core i5 processors & DDR4 memory supporting up to 8GB.





# COMPNOW CLIENT DASHBOARDS

## View your purchasing history, service jobs & more, anytime you want.

Approved customers can overview their purchase history & device trends in their institution with our new comprehensive Client Dashboards, where you can:



View purchase history including any open orders



Gain insight into your ticket analytics, where & who is logging tickets etc



Book in a repair job; or view outstanding or closed jobs



View any outstanding invoices

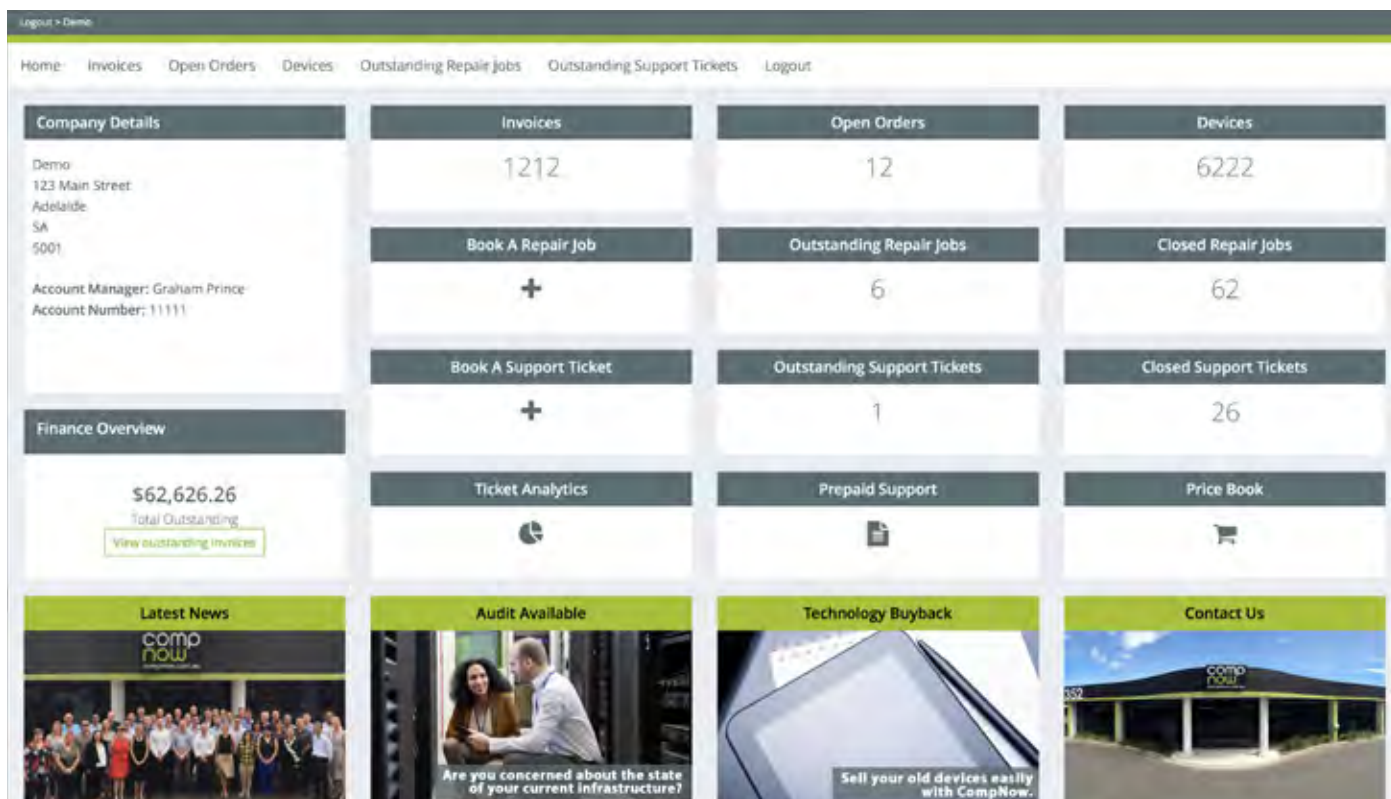


Log an engineering support ticket; or view outstanding or closed tickets



See available prepaid support hours & personalised price book (if applicable)

## Contact us for a CompNow Client Dashboard for your institution.





# COMPNOW NEWS

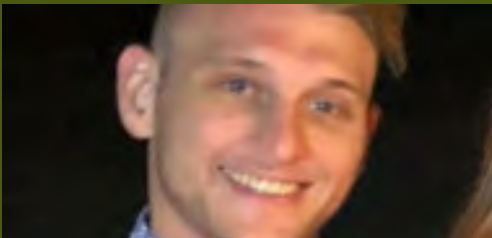
We've had a few exciting staff movements throughout the first half of this year.

Celebrating 10 years with CompNow, Laura Dowd has worked her way from sales support, to BDM and then to NSW State Manager. Now she has made the move to Perth and has taken over as WA State Manager. With her leadership qualities always shining through, she is leaving the Sydney office in great shape and looking to replicate this success in Perth. ➤



With Laura's move west, Stuart Creighton has returned to Melbourne, taking the role of National Higher Education Business Manager. Stuart brought some great talent into the WA office and has also forged some strategic relationships with key customers & prospects giving Laura a great ➤  
◀ launching pad as she continues to grow the team.

Taking over the helm at our Sydney office, we would like to welcome David Gleeson. With an extensive channel experience of over 20 years within the IT industry, his true sales pedigree brings fantastic relationships with him. Welcome David! ➤



We would also like to welcome Cooper Wearne to the Sydney team, taking on the role of NSW Commercial Sales Manager. Cooper's IT knowledge is second to none and he can't wait to bring his experience to the team. ➤  
◀ Welcome Cooper!

After being with CompNow for over 7 years, coming on board when our Adelaide office was in it's infancy, Vicki Rumsey has retired. Her knowledge of the education market saw our SA business quickly accelerate and her persistent commitment to the business and her customers has always shone through. Thank you Vicki for your tireless efforts. Pictured here on her last day with Karl from Apple. ➤



Ryan Hood is moving back to Adelaide to take up the role of SA K-12 Sales Manager. Having previously worked with Vicki, he will now use his relationships to build on and strengthen the education team in Adelaide. Welcome ➤  
◀ back to SA Ryan!



◀ At EduTech in NSW this year we held a number of workshops focusing on Microsoft Teams & OneNote.



◀ In June, we hosted CEBA members to a virtual golf experience with food, drinks & networking with some key vendors.



HP's Thomas hosted our HR Manager Jenni at HP's Gender Equality function. ▲



▲ In June the Lighthouse Foundation held their annual 4upDay fundraiser. All of our offices held a morning tea in support, also sending some volunteers to assist on the day. ▼



Our Professional Learning & Development Consultant Karen, ran a number of Apple sessions. ▲



Carlo, Ryan & Marc were at the SASSAOA conference in Adelaide showcasing our education solutions. ▲



Our National Services Manager Brendan, Marketing Manager James & National Sales Manager Andrew attended Microsoft Inspire in Las Vegas, learning about the latest innovations at this huge global event. ▼

▲ We're proud to help Microsoft bring their successful IT Traineeship Program to South Australia, enabling trainees to learn critical IT skills & building workforce capabilities.







# Empower students with digital literacy and Creative Cloud.

**\$6.50 PER USER  
PER YEAR\***



By making Creative Cloud available school-wide, you can teach your students creative and persuasive communication skills that help them succeed at school and in their careers.

#### Classroom Engagement

Students master subjects, stay immersed in academic material & improve their learning outcomes.

#### Academic Performance

Students can communicate ideas in compelling ways through digital experiences from videos to print & more.

#### Soft-Skills Development

Students can develop essential soft-skills like creativity, critical-thinking, creative problem-solving and collaboration.

#### Employment Advantages

Students learn to present information & solve problems visually, developing creative mindsets managers love.

**From just \$6.50 per user – per year\*, you can empower your students to be lifelong creators, building digital literacy and creative problem-solving skills for future success. Speak to CompNow to help implement Adobe Creative Cloud for Education in your institution.**

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As an Adobe Platinum Reseller, CompNow can help provide you with your Acrobat DC licenses. Contact us for more information & pricing.

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\*Minimum 500 licences per school. Offer valid for K-12 schools only.



**PLATINUM RESELLER**





# PROFESSIONAL LEARNING & DEVELOPMENT

## School Leadership Planning through to Professional Development incursions for teachers.



Microsoft in  
Education Global  
Training Partner



Whether you are deploying iPads or Surfaces in a school environment, implementing technology in the curriculum, or coming up to speed with the latest best practice for your institution, we offer an array of options which can be tailored to serve your needs.



### Professional Learning & Development

Our professional learning consultation team endeavour to create conversations with school leaders, teachers & technicians around 'why' technology in education is critical to the success of fully integrating ICT in learning & teaching. Our trainers monitor current trends and best practice to deliver the most up-to-date content to our clients.



### Certified Training

As technology is continually expanding, it's always good to keep your skills up-to-date. CompNow offers industry standard certifications that are recognised worldwide and can give you an edge in your industry.

## 21st Century Learning Design (21CLD)

Our Professional Learning & Development Consultant, Karen Pastro, has completed her certification in 21CLD, and is one of a select few in Australia with this status.

The 21CLD Program is a pedagogically focused professional development program, with tools and frameworks to best support and promote 21st century learning and teaching, in 6 different learning dimensions (including digital technologies.) It is 'platform and device agnostic.'



Teachers work together using research-based definitions, rubrics, and lesson examples to recognise and design instruction that supports students in building important skills in:

- Collaboration
- Knowledge construction
- Real-world problem-solving & innovation
- Skilled communication
- Use of ICT for learning
- Self-regulation

Provide a process for ongoing teacher collaboration and use the tools and framework to build complementary skill development opportunities across the curriculum.

**Contact Karen to learn more about 21CLD and how to implement it in your school.**

**0418 483 252 | [karen.pastro@compnow.com.au](mailto:karen.pastro@compnow.com.au)**

# Make your network work for you

Inspire the students and enhance the learning experience

## How analytics benefit schools



### Engage your students

- Better serve your students by understanding their demographics and behaviour
- Enhance learning by connecting students, teachers and resources
- Manage your communications



### Improve Operational Efficiency

- Improve administrative services by expanding your awareness of issues
- Optimise facility operations by visualising usage patterns of students and teachers
- Get alerts for emergencies and issues to act fast



### Help teachers understand what works and what doesn't

- Choose the right learning tools and figure out what works best for your students
- Optimise the use of learning resources by gaining insights into usage
- Use the apps that let teachers collaborate easily

## Data Analytics in Education

### Analytics

Deep data insights to ensure the best academic results



# MANAGED SERVICES

## Simplify your technology management with CompNow.

We offer fully managed solutions, specifically designed to help your school maximise the operational efficiencies your infrastructure can deliver – all wrapped up in a Managed Service Agreement. Our solutions can range from onsite level 1 helpdesk support to full coverage of your support requirements and infrastructure. You can select coverage from 1 week to 3 years depending on your specific needs.



### Onsite Support

Custom designed support configured the way you desire. Ranging from 1 day per month, to multiple people full time.



### Remote Support

Take advantage of our remote service desk, with teams in Adelaide, Brisbane, Melbourne and Sydney.



### Hybrid Support

Receive onsite presence as well as remote support in times of high load, in our hybrid solution.



### Short Term Placements

Cost effective onsite support in times when your IT staff have extended leave, ranging from 1 week to 1 year.



### Config & Install

Assistance with new implementations and upgrades of Servers, switching, wifi, backup and Storage projects.



### MDM & Cloud

Migration & management of your MDM & cloud requirements, with competencies in AirWatch, Jamf, SCCM & Azure.



### Heavy Lifting

Assistance in dealing with dedicated ongoing skills that may fall outside of the expertise of your team.



### SaaS & Internet

From managed cloud backup, mail filtering & anti-virus solutions, as well as managed internet and WAN services.

## Just some of our technical certifications

- |            |                 |                    |             |              |
|------------|-----------------|--------------------|-------------|--------------|
| • Acronis  | • Jamf Software | • Extreme Networks | • Palo Alto | • Sophos     |
| • Adobe    | • Cisco         | • HP               | • Polycom   | • TriplePlay |
| • Airwatch | • Crestron      | • Meraki           | • Quantum   | • Veeam      |
| • Apple    | • Dell          | • Microsoft        | • Riverbed  | • VMware     |
| • Avid     | • Epson         | • Nimble           | • Samsung   | • Xirrus     |

**Talk to us today about setting up a customised solution for ongoing management of your environment.**





## CASE STUDY : ANTONINE COLLEGE

### Empowered to test meaningful technologies & Apps at Antonine College

After assessing technology use at Antonine College, school leadership saw an opportunity to implement changes and improve staff & student use of digital technologies.



**A renewed investment across the technology spectrum, from Professional Learning to infrastructure, has empowered staff to design, introduce and share authentic learning activities aligned to curriculum.**

Antonine College is a Maronite Catholic co-educational, Foundation to Year 12 school catering to 830 students who mostly come from a language background other than English. It is dedicated to providing quality, innovative education in a friendly and caring environment.

#### THE CHALLENGE

In mid-2017, Antonine College embarked on a whole school learning experience transformation. As Deputy Principal for School Improvement and Professional Learning, Joanne Bacash identified a gap between Antonine's drive to provide innovative education and its capacity to knowledgeably set the technology direction for the school.

The success of technology adoption is in the program approach and design. It must provide transferable skills, regardless of current or emerging technology. "Student created, quality content is what it's all about. The goal was to promote resilient problem solving, creativity and imagination for a life long love of enquiry," Joanne says.

Antonine brought in CompNow's Professional Learning consultants to set out to build understanding and capacity across its teacher cohort. It was vital to give credibility to the use of iPads and create authentic, meaningful educational outcomes.



#### THE SOLUTION

As part of its professionalism and commitment to innovative education, Antonine College committed to an intensive 14 month Professional Learning (PL) program with CompNow. Its consultants worked on site in a strategic planning role with the school's leadership and various stakeholders from its primary and secondary campuses.

In undertaking the needs analysis for Antonine's PL model, CompNow's conversations with staff identified inconsistencies in their training and ability levels and the uneven leveraging of technology between year levels and subject areas.

*continued >>*

In tapping into the extensive education sector expertise of CompNow and Apple, it became clear where the school's infrastructure had fallen behind and the direction needed to improve technology driven pedagogy.

CompNow developed a best fit program for Antonine and each teacher. It brought to the table not only the ability to train staff in operational skillsets but also teaching practice – supporting them to recognise the potential of available technologies. It designed a series of workshops covering general technology and operational upskilling as well as specific training in the effective use of iPads, Microsoft Office 365, OneNote and OneDrive in the classroom.

The PL program was conducted in tandem with a school-wide infrastructure update which also had a profoundly positive impact on staff proficiency development. Part of the 1to1 device rollout was to expose teachers to an immersive iPad learning experience.

Having worked with CompNow to distil a list of Apps that help create and improve student outcomes, teachers are now empowered rather than challenged by emerging technologies.



## THE BENEFITS

Teachers have the skills to consider the 'why' of using technology and to make choices about how it can foster higher learning skills and quality student created content.

"We've taken the fear away - the introduction of new Apps doesn't mean the end of text books or that they need to know everything at once. We're building their interest and capacity. There's now a consistency of belief in what can be accomplished," Joanne says.

In a Primary class, students have been introduced to iPad PicCollage to animate a story they were reading in class. OneNote has made it so easy for VCE teachers to provide rapid feedback and for students to have everything organised, in one place in the lead up to exams. And Years 7 and 8 are using iPads as part of the school's student wellbeing practices. Moderated by staff, student Shoutout contributions give positive support to each other and highlight the great things students do around the school. "When students post ideas and share stories, learning is much more effective than us putting things out," Joanne says.

"Tapping into the CompNow experts has made such a difference. This recent work has built strategy and integrity into our technology direction and aligned it to curriculum outcomes. We are better able to assess the value of what's out there. Our staff have the confidence to try new ideas, and are sharing knowledge and in-class experiences," Joanne says.

*We wanted to give our teachers – from Foundation to Year 12 – the skills and language to expand the benefits of technology in the classroom. We were looking to use technology for creativity, not just as a substitute for pen and paper.*

**Joanne Bacash**

Antonine College Deputy Principal  
School Improvement & Professional Learning

Read more case studies on our website: [www.compnow.com.au/case-studies](http://www.compnow.com.au/case-studies)

# TAP INTO BETTER MEETINGS.



**NEW**

Video conferencing room solutions with Logitech Tap deliver calendar integration, touch-to-join, instant content sharing, and always-on readiness.

Pre-configured with room-optimised software from Microsoft or Zoom, Logitech Room Solutions include all necessary components: Tap touch controller, small form factor computer, in-wall rated cabling, and Logitech MeetUp or Rally conference camera.

- ✓ Multiple mounting options – table, riser, wall, VESA
- ✓ Crisp 10.1" touchscreen in a low-profile enclosure
- ✓ Anti-theft protection and multi-port connectivity



Microsoft

zoom



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compnow.com.au

As Logitech Resellers, CompNow are able to assist you getting this collaboration solution in your school today. Ask us how.

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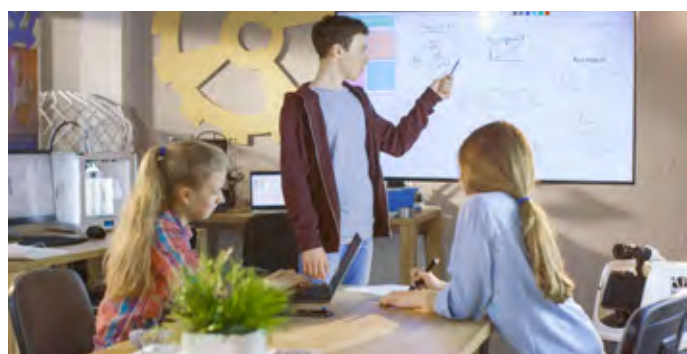
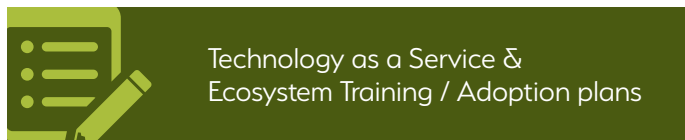
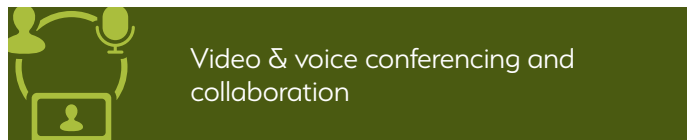
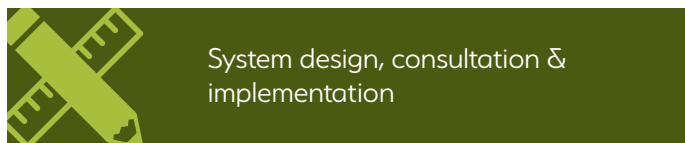
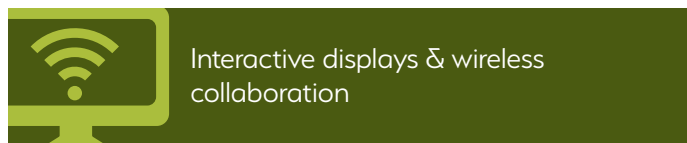
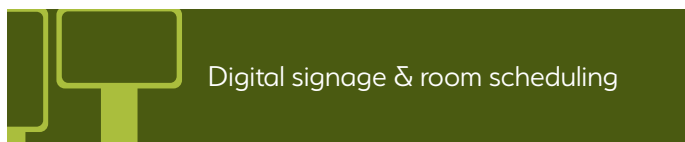
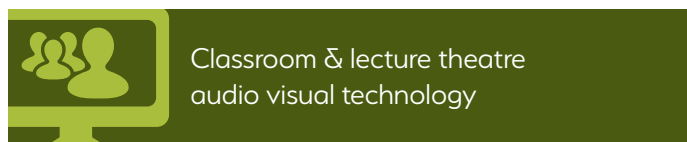




## Technology in the modern classroom.

With the increase of active learning and flipped classrooms, the role of technology is changing greatly. Essential to effective learning spaces is a strategy for content sharing and collaboration between students and educators. Connected students in BYOD programs now make up an integral part of the interactive learning experience.

CompNow will work with your school to design, implement and manage an integrated technology solution that is aligned with your pedagogy and learning environments.



As the AV & IT Convergence continues, CompNow are well equipped to support your school across multi-disciplinary technology solutions focused on enhancing the user experience. From phones to displays, let us give you some ideas on how you could innovate today.

**Contact us today to start the conversation around Audio Visual & Unified Communication solutions in your institution.**

SOPHOS

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## Experts agree.

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## COMPNOW PROTECT & CARE PLAN

**CompNow provides a competitive option for laptop, tablet and now mobile phone\* cover tailored to suit your needs.**

Our insurance offerings range from one to three year terms, or ask us for a bespoke offering.

- All brands covered & competitively priced
- Onsite call out & repairs included
- Underwritten by Virginia Surety Company
- Flexible rates & excess levels
- Provision for increases in replacement cost available

**Pricing starting from:**

**Tablet \$63**

**Laptop \$89**

**iPhone \$98**



**Contact us for more information.**

Australia wide coverage. Please view the FSG & PDS on our website. Insurance must be purchased at same time as the device and must be from CompNow. This information is a summary of products / services available and does not cover all aspects of the product. Pricing is for all markets (Education, Government, Corporate) and is exclusive of GST. Pricing subject to change.

\*Currently for Apple iPhone only. Does not include cover for accidental loss or theft.

### **Invest in an onsite extended warranty for your new iPad or Mac.**

CompNow offer our customers the option of onsite extended warranty when purchasing their Apple iPads or computers.

Up to 2 years coverage on Apple iPads.  
Up to 3 years coverage on Apple laptops.  
Up to 4 years coverage on Apple desktops.

- iPad
- iMac
- Mac Pro
- MacBook
- MacBook Air
- MacBook Pro



**Pricing starting from:**

**Tablet \$39**

**Laptop \$66**

**Desktop \$66**

**From 1 to 1,000+, talk to us for enterprise level requirements.**

We will cover the parts, labour & call-out fees required to get your device repaired, subject to the terms & conditions of your CompNow Care Plan. Pricing shown is exclusive of GST. Separate business pricing available. Pricing subject to change.



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Lenovo™

#### 4 Modes

Laptop, Tablet,  
Tent or Stand



#### Creativity

Garaged ThinkPad  
Pen Pro



#### Performance

Latest Gen  
Intel® Processors



#### Security

Touch Fingerprint  
Reader



#### Connectivity

USB 3, USB-C,  
HDMI & more



# FLEXIBILITY FOR ULTIMATE PRODUCTIVITY

## THINKPAD X390 YOGA

Dynamic environments demand mobile productivity and this 2-in-1 is here to enable it. Combining the latest 8th Generation Intel® processors, robust memory & SSD storage, this device delivers a dynamic performance no matter which way you use it.



## THINKPAD L390 YOGA

This lightweight device is your everyday companion. Boasting the latest Generation Intel® processors, high-speed memory & storage, along with versatile connectivity options, it ensures powerful performance.



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As a Lenovo Platinum Partner, CompNow can assist you getting Lenovo devices into your institution. Contact us for more information.

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# TECHNOLOGY BUYBACK

**Safe, fast & rewarding. Sell your old devices easily with Technology Buyback.**

- Market leading product valuation
- Certified data destruction
- ISO Certified and fully audited recycling
- Hassle free collection with comprehensive reporting
- No purchase of new equipment required

**A Technology Buyback partner you can trust...**

CompNow Technology Buyback is the easiest place to sell your unwanted electronic devices, like Smartphones, Tablets, iPads, MacBooks and more. We provide our customers with a safe, rewarding and secure way to trade in unwanted equipment, even if not originally purchased through us. We have successfully managed trade-ins of thousands of devices across a large number of corporate and education customers Australia wide.

Every month that passes, your IT equipment depreciates, so why not get a quote today!



## **Fast & Easy**

Enjoy the benefits of a fast, simple & effective buyback solution. Our low touch program ensures minimal disruption to our clients, with maximum returns.



## **Certified Data Destruction**

De-risk your critical company information. Have complete assurance all devices traded in are data wiped to factory settings, with data destruction certificates available.



## **Excellent Pricing**

We provide a competitive market leading valuation for your fleet of unwanted equipment. The agreed buyback credit is to be paid into a nominated bank account via EFT or PayPal.



## **Sustainable**

98% of all equipment received is refurbished & re-purposed both in Australia & in developing nations. 2% of equipment is recycled back into usable materials, keeping harmful e-waste out of landfill.

**Contact us today so we can help maximise your buyback valuation.  
Visit [www.compnow.com.au/techbuyback](http://www.compnow.com.au/techbuyback)**

# Acronis

## Protect your Office 365 data with Acronis Backup Cloud

Working without Office 365 today is a huge hurdle for users – so recovering that data quickly is essential to keep institutions running.

Acronis Backup Cloud delivers an easy, efficient, secure cloud-to-cloud backup solution, so you can avoid losing critical data, stay compliant & work worry-free.

- ★ Protection for your entire Office 365 Organisation
- ★ Simple flexible pricing (no infrastructure needed)
- ★ Intuitive self-service web console
- ★ Store backups in any cloud

Our latest Whitepaper outlines the six most common data protection gaps associated with Office 365.  
**Speak to CompNow to see how you can solve them.**



### ACCIDENTAL DELETION ISSUES

29% of data loss is due to human error.



### EXTERNAL SECURITY THREATS

\$20 billion in global ransomware damages are projected by 2021.



### LEGAL AND COMPLIANCE ISSUES

\$57 million is the largest GDPR penalty issued to date (Google).



### RETENTION POLICY ISSUES

80% of companies have lost data in the cloud.



### INSIDER SECURITY THREATS

90% of organisations are vulnerable to insider threats.



### MIGRATION FROM ON-PREM TO CLOUD

75% of CXOs say managing regulations in the cloud is complex.

Find out more and download the full whitepaper at [www.compnow.com.au/acronis](http://www.compnow.com.au/acronis)

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[compnow.com.au](http://compnow.com.au)

As an Acronis Gold Partner, CompNow are experienced at delivering advanced data protection services, from Office 365 data to data on-prem. Contact us for a comprehensive assessment and learn how our Acronis services can solve your data protection challenges.

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# COMPNOW CLOUD SERVICES

## Protect your data. Back it up on the Cloud in Australia.

CompNow are able to bring our customers a secure backup solution as a managed service.

A fully managed disaster recovery solution from CompNow with the ability to restore Virtual Machines within minutes, instead of days or weeks.

**From \$140 per month  
(1 Server, 1TB)**



Get high speed backup to our Cloud Access Points located across Australia.



### Managed Services include:



Australian storage for data sovereignty



Great complement to onsite backup



Managed data restoration, for your peace of mind



Built on Veeam technology



Hassle free offsite backup



Local data seeding service also available

## Includes Dedicated Phone & Remote Support

7:00am - 11:00pm Weekdays (AEST)

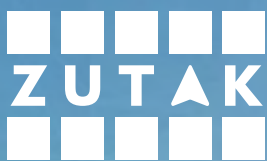
24 hour service also available, contact us for details.

**Contact us for more information and to get a backup plan in place.**

Pricing excludes GST. Terms & Conditions apply.

# Make the move to mobile.

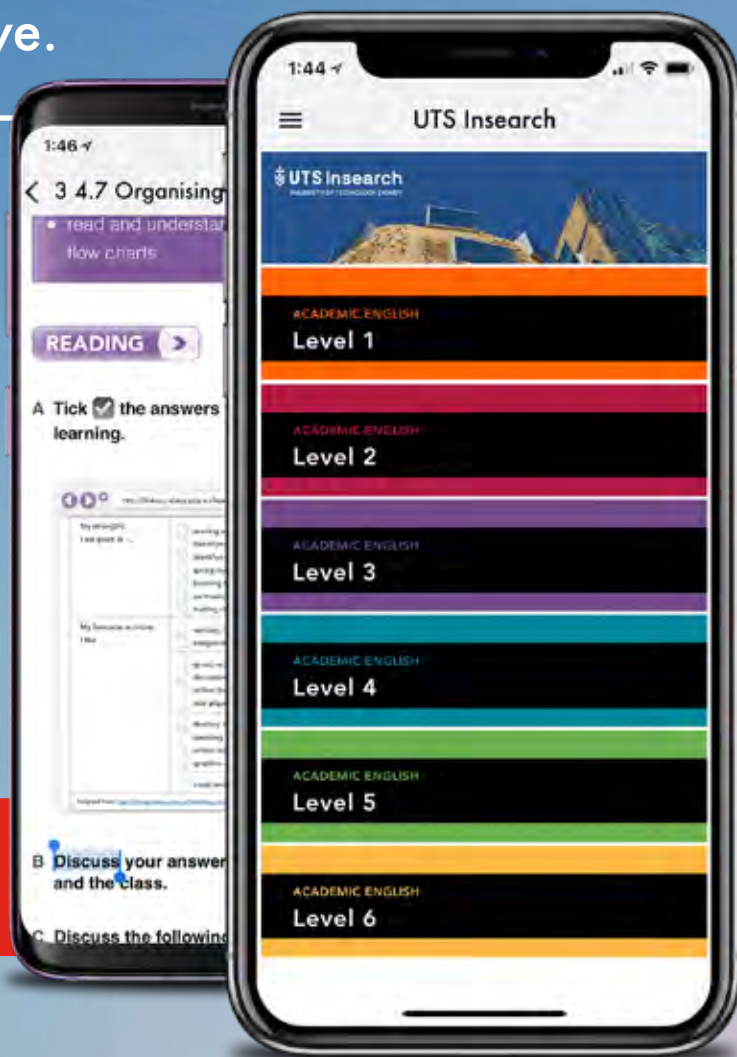
Your customers already have.



Zutak allows you to easily create personalised, fully branded mobile Apps for iOS, Android & Windows through an intuitive cloud-based platform. Using the Zutak CMS, you can simply upload & publish rich content as interactive HTML, PDF, images or videos.



Now with the ability to publish information into the Chinese market in accordance with their government requirements.



#### Latest Device Support

Out of the box support for the latest Apple iOS and Android devices.



#### Push Notifications

Send push notifications to your user's devices. Push notifications can be targeted or sent to all users.



#### Entitlement

Restrict & target content for end-users with our powerful entitlement engine. Users only see or download content they are entitled to, based on their permissions.



#### White Label

Zutak is a white label solution, meaning you theme and brand your Apps to your institution. Branding includes colours, logo, and fonts.



#### Simplified Publishing

Zutak provides an intuitive CMS for managing your content. Update using the built-in editor or upload a new file, distribute with one button publish.



#### Powerful Analytics

At its core, Zutak features a powerful analytics engine, tracking all user engagement from the very moment they open your App.



# BESPOKE APPLICATION DEVELOPMENT

**Whether you need advice, consultancy or full end-to-end project managed solutions, we're here to help.**

Using the latest in cross-platform development tools and secure cloud technologies, our highly trained in-house development team create, build and maintain customised web & mobile applications. We can create content specific for your institution, that can deliver relevant, timely & personalised content to your users. Hosted in the cloud, it is secure and can manage multiple applications from a single account.



Scoping out solutions from workflows through to UI & UX



Brand compliance & consistency across iOS, Android, Windows & macOS



Integration with existing environment to deliver operational efficiencies & ROI




Data integration with Salesforce, PowerBI, SAML, your own CMS & more



Simplify internal communication with custom intranet & HR solutions



Gain insight into your institution with comprehensive data analytics



*CompNow was a reliable pillar in our go to market process – particularly as we had turnover in our WordPress and SEO people through the pressured weeks of the project. They worked with us and our creatives as a team. They got it, said yes to all our crazy ideas, and were able to react on the fly.*

**Kylie Magrath**  
CEO, Care About Aged Care

**These are just some of the ways we can help you, so contact us today to find out how we can take your ideas to the next level.**



**Your  
compliance needs,  
Our focus**

***“Mimecast met our school’s archiving  
and governance objectives by giving us  
the ability to recover archived email,  
quickly and accurately”***

**Head of ICT** Private College



## TIPS & TRICKS

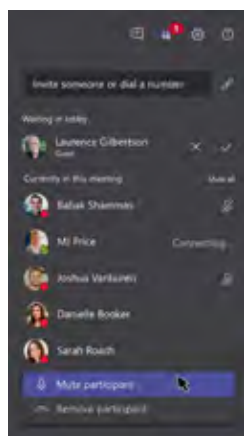
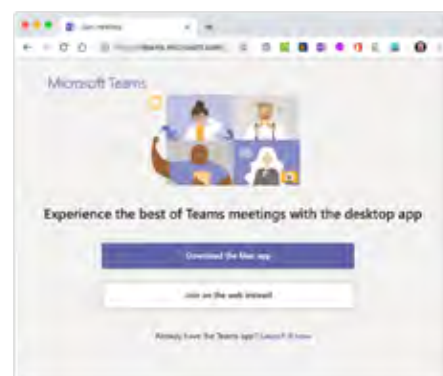
Now that Microsoft is transitioning its Skype for Business capabilities to Teams, we thought it was time to go through some of the most useful new features.

### Anonymous Join

Need to invite someone from outside your school to a video meeting who doesn't have Office 365?

Teams now supports Anonymous Join for guests, meaning anyone with an email address can participate in a meeting if they join via the Edge or Chrome browsers using a Windows 10 device, or Chrome using macOS.

When you create a Teams meeting in Teams or in Outlook, the participants receive a calendar invite with a link to join the meeting. If an attendee pastes the link into one of the supported browsers, they get the option to join the meeting via the Teams app or the browser. The browser doesn't require a login, just a guest name for the others in the meeting. Anonymous users wait in a virtual lobby until the organiser allows them in.

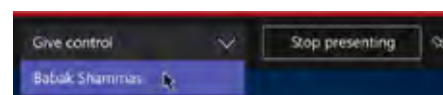


### Meeting Organiser

As the meeting organiser you can control how the meeting might run – from allowing guest access via the lobby, to muting participants so you don't get annoying noises and latecomers will automatically be muted. Your meeting participants can enable their microphone if they need to speak at any stage.

### Sharing

From the sharing tray, users can share their desktop or application windows – including participants from a web browser. Participants using the Teams app can use Application sharing, so that when a desktop is shared, with permission, control can be given to other participants.



### CompNow Training

Our training specialists can discuss your needs when it comes to Office 365 & Teams training.

We offer a no obligation hour long overview of how Teams works and how it could be deployed in your institution. We can come out on site, arrange a Teams meeting, or you can come to our Notting Hill office for a tour of our facilities as well.



### CompNow Audio Visual

Don't forget our AV team can assist with setting up your room based meeting systems.

We support all the major conferencing hardware & control systems and can put together a bespoke solution to best support your school and users. As part of our training programme we can also teach you best practice with your new conferencing technology.



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