



# ERIK YOUNG



FOUNDER, CEO, INVENTOR

## ACHIEVEMENTS

Patents Granted 6

Patents Pending 1

Paper Publications 2

Engineering Experience Years 12

Inventing Experience Years 12

Mentoring Experience Years 2

Afrotech Pitch Competition Finalist 2019

B.S., Computer Engineering, UCF

Only 6 patents per 1 million blacks

## SOCIAL MEDIA

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instagram.com/mrpatents

## MEDIA CONTACT

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Erik "Mr. Patents" Young is the CEO and Co-Founder of Audios. He is a visionary inventor, who has worked for multiple Fortune 500 tech companies. His accomplishments include six patents granted, two paper publications, and 12 years of experience building consumer products. He is also an AfroTech Pitch Competition top three finalist.



Young, 2019 Afrotech Pitch Finalist

Erik belongs to a minuscule group of black patent owners, as they are extremely rare in America, where only [six patents exist per one million blacks](#). To affirm how rare black patent owners are, you are [more likely to be struck by lightning](#) than find a black patent owner. In addition to his current patents, Young has more in development.

Audios is his latest business venture, where he created the first cableless loudspeaker for venues and events. Young designed, patented, and built the Audios product from the ground up. A product that will revolutionize the \$27 billion dollar wireless speaker industry.

## Timeline



(1) 2016 started building Audios in garage



(2) 2017 finished research & 1st prototypes



(3) 2018 receives \$225k investment



(4) 2019 started building the 1st Audios loudspeaker



(5) 2019 designed & built Audios speaker electronics



(6) 2019 finished 1st Audios loudspeaker



### Evolution of Audios from left to right

- (1) Proof of concept (Red speaker)
- (2) Audios Bluetooth prototype
- (3) Audios WiFi prototype
- (4) Audios Voice controlled prototype
- (5) Audios DJ speaker prototype
- (6) 1st Audios loudspeaker

## PATENTED TECHNOLOGY

### PATENTS GRANTED 2

Speaker connectivity  
Devices connectivity

### PATENTS PENDING 1

Wireless systems

## AUDIOS HIGHLIGHTS

Designed for venues & events

Cableless

Battery-powered

Connect 16 speakers

100 ft range

1200 watts

Bluetooth not required

Wi-Fi router not required

## AUDIOS INVESTORS

### LEAD INVESTOR CHARLES HUANG

Co-Creator of Guitar Hero

### LEAD INVESTOR ANDY RACHLEFF

Co-Founder of Benchmark, Wealthfront

\$425,000 raised of Nov. 2020

## AUDIOS & COVID-19

### COVID-19 FRIENDLY SOLUTION

### WORKS INDOORS & OUTDOORS

Allows proper social distancing

### LESS EQUIPMENT & NO CABLES

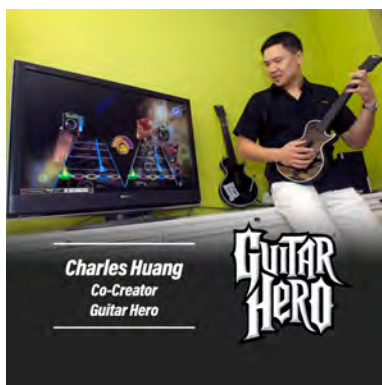
Minimizes virus count surfaces

Minimizes number of staff needed

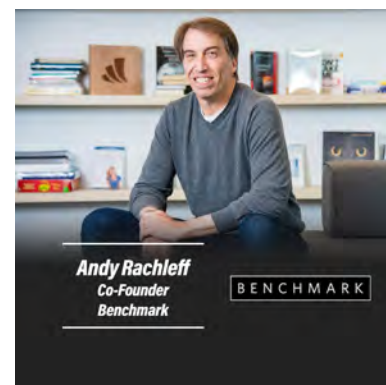


[Audios](#) is the first fully cableless loudspeaker (aka DJ speaker) for venues and events. Unlike other loudspeakers, Audios is cableless, battery-powered, and does not require a Wi-Fi router or Bluetooth. With Audios, all you have to do is place up to 16 speakers where you want and hit the power button. They build their own wireless network, connect to each other and start streaming. Audios enables anyone to set up a sound system, exactly like the professionals do. Audios has two patents granted and one patent pending.

In a COVID-19 world, Audios speakers take center stage. They are already set up for optimal social distancing for both indoor and outdoor events. Fewer staff is required, there is less equipment to touch, and the speakers can function at up to 100 feet from each other.



Charles Huang  
Co-Creator  
Guitar Hero



Andy Rachleff  
Co-Founder  
Benchmark

BENCHMARK

Today, Audios is in the early stages of accepting investments on the crowdfunding platform [Republic](#). Their goal is to raise capital for additional product development and manufacturing.

They have already seen phenomenal traction. The lead investors are the Co-Creator of Guitar Hero, Charles Huang, and the uber-successful Co-Founder of Benchmark and Founder of Wealthfront, Andy Rachleff.

Join the Revolution! [Click to learn more about investing in Audios.](#)





Grew up in one of Americas most dangerous cities, Forbes 2009

Fought through turmoil and perceived fate to create new future

Earned a bachelors degree in computer engineering, from UCF

Prodigy of Afrotech

## MENTORSHIP

Believes in breathing life into underprivileged kids

Mentored at City of Dreams in San Francisco since 2018

Mentors kids ages 14 and up living in low-income and public housing

## SOCIAL MEDIA TAGGING

The two most important tags in the current campaign are:

#Audios  
#TheFutureOfSound

Additional tags of significance:

#DJLife  
#BlackTech  
#AfroTech  
#MusicIndustry  
#DJGear  
#EventPlanner

# EARLY YEARS & MENTORING

Young is reflective of his humble and tumultuous beginnings growing up in the Parramore neighborhood of West Orlando, one of [‘America’s Most Dangerous Cities,’ Forbes 2009](#). When most people hear Orlando, they call to mind Disney World, the happiest place on earth. The truth is, West Orlando is a crime-ridden, poverty-stricken, dangerous place and for Young, this is where his story begins.

From an early age, Young was groomed for the streets by those closest to him. By the age of nine, he had already seen his first murdered body, been involved in crossfire of drive-by shootings and received his first throw-away pistol. Robberies, weapons, murders, and drugs were commonplace for everyone in West Orlando, not just for Young.



Young (in red) 8 years old



Young UCF Graduation

A turning point for Young came at the age of 17, when his father came back into his life. Young’s father was an ex-convict with an extensive criminal record. Understanding that his son was already on the same path as him, his father decided to show him how to successfully run the streets. Through this process, he and his father created a bond. Despite this, Young’s father saw potential in his son and he continually urged him to go to college.

One fateful night, Young had a close call with the police, and he nearly escaped with his life. It was at this pivotal moment that his father’s words rang true. Young decided to go to college, eventually earning a computer engineering degree.

Young today is reflective of his storied past. Of his group of Parramore friends, he is the only one with a degree, without a felony, prison time, or arrests for robbery, drugs or murder.

Young has a deep appreciation of where he comes from and strives to be a role model for at-risk kids and teens. He leads by example, showing them that a better life is attainable. A life with a future. Today he is an active mentor with City of Dreams, mentoring teens 14 and up living in San Francisco’s low-income and public housing communities.



Young (in white) with childhood friends



Image: Erik Young

[Download Image](#)

Erik Young  
CEO, Co-Founder & Creator of Audios  
w/o title/logo



Image: Erik Young

[Download Image](#)

Erik Young  
CEO, Co-Founder & Creator of Audios



Image: Erik Young

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Erik Young  
CEO, Co-Founder & Creator of Audios



Image: Erik Young

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Erik Young  
CEO, Co-Founder & Creator of Audios



Image: Erik Young at Afrotech 2019

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Erik Young Co-Founder, CEO of Audios  
take center stage at Afrotech 2019  
stage showcasing the industry's first  
cable-less speaker for venues and  
events.



Image: Erik Young at Afrotech 2019

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Erik Young Co-Founder, CEO of Audios  
take center stage at Afrotech 2019  
stage showcasing the industry's first  
cable-less speaker for venues and  
events.

# FOUNDER BUILDING PRODUCT



Image: Young building Audios  
speaker

[Download Image](#)

Young works on the first prototype for Audios in his garage. He quickly found that it was necessary to build the speakers from scratch in order to create a new way to experience sound and have truly cable-less speakers.

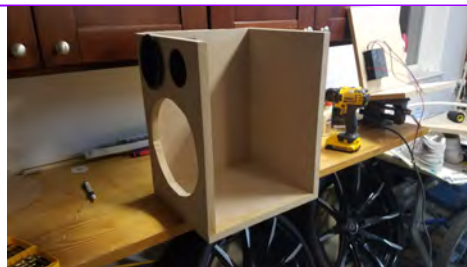


Image: Young building 1st speaker  
prototype

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Young works on the DJ speaker prototype for Audios in his garage. He is constructing a standard loudspeaker closure out of wood. For prototyping, wood is much cheaper than plastic and produces better sound quality.

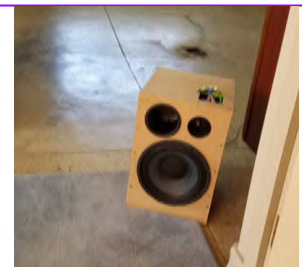


Image: Young building 1st speaker  
prototype

[Download Image](#)

Young completes the DJ speaker prototype (a.k.a minimum viable product) for Audios in his garage. He uses these prototypes to test with DJ's in Houston, Atlanta, Miami and Las Vegas.





Image: Young at Afrotech 2018

[Download Image](#)

Erik Young Co-Founder, CEO of Audios at Afrotech 2018 showcasing the early prototype of the industry's first cable-less speaker for venues and events.



Image: Young creating first Audios production prototype

[Download Image](#)

Young painting the first version of the DJ speaker production prototype in his garage. He is experimenting to get the right texture.



Image: Young working on speaker electronics

[Download Image](#)

Young works on the electronics of the DJ speaker production prototype. By designing the electronics himself, he is able to cut cost by more than 90%.



Image: Young selecting the Audios logo

[Download Image](#)

### Speaker & Logo Design

Erik Young works with Y-Studios on the next iteration of the Audios loudspeaker and goes to social media to get his followers to help pick a logo.



Image: Young the moment the first speaker was completed

[Download Image](#)

### Audios is Born!

After years of design and programming, the first Audios loudspeaker is born. Erik Young as a proud papa when he finally sees the speaker complete for the first time.



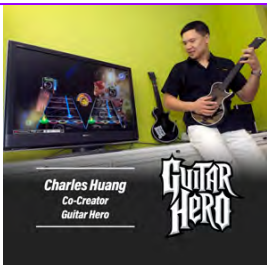
Image: Every Audios speaker prototype

[Download Image](#)

### Audios Speaker Evolution

Audios first began as a concept and dream of CEO Erik Young. Here we see the evolution of the product that is the future of sound.

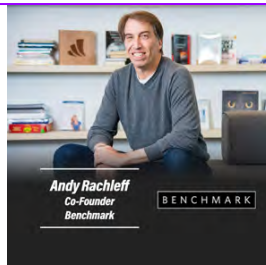
## AUDIOS IMAGES



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**Charles Huang**  
Co-Lead Investor  
Advisor

Co-Creator of Guitar Hero, one of the most successful video game franchises of all time, having grossed over \$4 billion dollars.



[Download Image](#)

**Andy Rachleff**  
Co-Lead Investor  
Advisor

Co-Founder of Benchmark, Founder of Wealthfront, creator of the product-market-fit concept.



[Download Image](#)



[Download Image](#)

<https://vimeo.com/453828566>



### Main Video

[Download Video](#) or [View](#)

Explains what Audios is, how it works and investors point of view.

Length: 2:00 minutes

<https://vimeo.com/453862972>



### Tell Us About Your Background

[Download Video](#) or [View](#)

Learn more about Eriks background.

Length: 1:58

<https://vimeo.com/453864557>



### Who are investors?

[Download Video](#) or [View](#)

Learn more about who they are and what value they add to Audios.

Length: 1:49

<https://vimeo.com/454221889>



### Testimonial: DJ D Sharp

[Download Video](#) or [View](#)

Official DJ for the NBA's Golden State Warriors.

Length 1:08

<https://vimeo.com/455102978>



### Testimonial: DJ El Cumacho

[Download Video](#) or [View](#)

DJ El Cumacho explains why Audios is a game changer

Length 2:05

# MISC



Image: Erik Young at City Of Dreams

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Erik mentors at City of Dreams San Francisco. City of Dreams is committed to helping build brighter futures through mentorship and youth development.



Image: Social Media Post, Digital Ad

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### Social Media Post, Digital Ad

Invest in **#BlackTech**. Invest in the **#FutureOfSound** with **#Audios**

**#music #DJLife #wirelesstech**



Image: Erik Young

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Erik Young  
CEO, Co-Founder & Creator of Audios



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