

# Selling Education Solutions? *Not Without Tripp Lite!*

## Let Tripp Lite products help complete your sale!

Don't stop short—increase your sales and margin by attaching Tripp Lite. Use the probing questions below to determine what your customers need to complete their education technology purchase with one trusted source.

### Attach Display Mounts / Rolling TV Carts

- How many displays do you have?
- What is the size/weight/VESA pattern of the display?
- Where, and how, will the displays be mounted? (Tilt, full-motion, swivel options)
- Does your display require mobile deployment? (Rolling TV/monitor carts)



### Attach Power Protection – UPS/Surge

- What equipment is being protected?
- Is battery backup power needed for brownouts and blackouts?
- How many outlets are needed?
- Are any additional features required? (Tel/DSL/Ethernet/coaxial protection, USB charging)



### Attach Charging Stations

- Is high-speed charging needed for large numbers of laptops and/or tablets?
- Is batch-syncing required for device updates?
- Do devices require secure storage?
- Is mobility needed for deployment to multiple locations?



### Attach Connectivity

- What input type does the monitor require?
- What input type does the source (computer, DVD player) require?
- Are adapters needed for varying connectors/outputs?
- How far is the transmission distance? (Booster required over 50 ft.)
- Do you need to switch between displays, or split between multiple sources?



Contact your local Tripp Lite  
Representative for more information:

**Tripp Lite Western Europe**  
+44 (0)1234 868010 | [salesint@tripplite.com](mailto:salesint@tripplite.com)



Powering and Connecting Your World

# TOP-SELLING TRIPP LITE SKUS BY CATEGORY



## CABLES

Model
N201-005-BK
N201-010-BK
N201-015-BK
N201-025-BK
N201-005-BL
N201-010-BL
N201-015-BL
N201-025-BL
N201-005-GY
N201-010-GY
N201-015-GY
N201-025-GY
N002-005-BL
N002-010-BL
N002-015-BL
N002-025-BL
N002-005-GY
N002-010-GY
N002-015-GY
N002-025-GY

## CHARGERS & CHARGING STATIONS

Model
CSCXB36AC
CS16USB
U280-C02-S2
U280-010
U280-001-C2
U280-002-C12
U280-C02-S-QC3
U280-C02-S-M6
U280-C02-C1A1
U280-Q01FL-BK
U280-C02-S-QC3U

## SURGE PROTECTOR

Model
TP6B18

## DISPLAY & AV

Model
P560-010
P561-010
P566-006
P568-006
P568-050
P580-006
P580-010
P582-006
P586-006-DVI
P586-006-HDMI
P586-006-VGA
P137-06N-HDV
B140-101X-U
B150-1A1-HDMI
B130-101-U
B130-101A-SR

## DISPLAY MOUNTS

Model
DCPU1
DDR0810TRI
DUNVPJT
DWMSC3780MUL
DWT4585X
DWM60100XX
DMCS3270XP
DMCS60100XX
DMCSD3545M
DWFSC3255MUL
DWF60100XX
DWM1327SE
DWM2655M
DWM3770X
DWT3770X
DWTSC3780MUL
DWT60100XX

## POWER STRIPS

Model
PS6B35W
PS4B18
PS4B18USBW
PS1B
PS6B18

## UPS SYSTEMS

Model
SMX1500LCD
SMX1500LCDT
SMX1200XLHG
SMX1500SLT
OMNIVSX650
OMNIVSX1500
OMNIVSX1000
SMARTINT1500
OMNIVSINT1000
OMNIVSINT800
OMNIVSX450
OMNIVSX850

## USB

Model
U022-006
U050-006
U222-004
U436-06N-G-C
U442-DOCK1
U442-DOCK10-S
U442-DOCK13-S
U444-06N-DVI-AM
U444-06N-V-C
U444-06N-HV4GUB
M100-10N-BK
M100-003-BK
M100-006-BK
M100-010-BK
M100-003-WH
M100-006-WH
M100-010-WH

## RACKS

Model
SRWF2U
SRWF5U
SRW6U
SRW9U
SRW10Us
SRW12US
SRW12USG
SRW15US
SRW18US
SRW26US

## KEYSPAN

Model
USA-19HS
PR-PRO3
PR-EZ1
PR-US2
ER-V2
USA-19HS-C

## MDC WALLMOUNTS

Model
MDK2W09UPX00000
MDK2W09UPX00001

## COOLING

Model
SRXCOOL12KB

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