Wholesale

Up To Date

Price Increases

Be sure to use the new price pages that reflect Carrier Corporation's nationwide price increase on January 10, 2022.

New Carrier Ad Kit

Registered Carrier
Dealers may access the
new and improved
advertising kit at
www.adkit.carrier.com. In
addition to logos, photos
and marketing materials,
marketing strategies and
a complete social media
database are available.

FAD Financing

All Carrier Factory
Authorized Dealers may
take advantage of special
Wells Fargo discounted
rates through May 22,
2022.

Co-Op Claim Deadline

The final submission date for 2021 is 1/15/2022.

Calendars

The 2022 wall / desk calendar is now available.



What's New on Sigler V

Thank you (2021)

A new photo from the updated Carrier advertising kit

TECH Clean California

California is moving towards electrification, and heat pumps are playing a key role in the state's goal to reduce carbon emissions. TECH Clean California is a new program launched in December that is designed to reward contractors for recommending and installing heat pump systems. This is a 4-year midstream market program with a \$72 million budget for incentives. Contractors can claim up to \$6600 in rebates for each system installed!

The program is open to contractors doing work for a homeowner who is replacing an existing gas furnace system. Participation does not affect other rebate programs and these contractor rebates can be combined with Bayren and other utility incentives for homeowners.

Most utility companies are participating, but it's wise to check zip-code eligibility at energy-solution.com/tech-incentives. At that website, you can also determine if your homeowner is in the "enhanced" area where high efficiency equipment is eligible for larger rebates. Here are some of the rebates that are available:

Single Family Homes

- Baseline Area = \$3000
- Enhanced Area = \$3000 to \$4800
- Manual J calculations = \$600
- Duct testing and sealing = \$600
- System Performance Testing = \$600

Multi Family Homes

- In-apartment = \$2000
- Central System = \$1000 per apt.
- Common Space = \$1800
- Electrical Upgrade = \$1400

Signing up for this program is easy. Start at energy-solution.com/tech-incentives and download the agreement. Submit that signed document along with a certificate of insurance, watch ten minutes of on-boarding videos and you can begin claiming your incentives.

If you have questions or would like to learn more, Sigler Wholesale Distributors will be offering three dealer training sessions:

- January 12 at 8:00 am (<u>link</u>)
- January 13 at 4:00 pm (link)
- January 14 at 8:00 am (<u>link</u>)

For more information, check out www.SiglerNorCal.com



THE PRODUCTS YOU NEED THE VALUE YOU DESERVE

Concord

1920 Mark Court, #100 p - 925.825.1540 e - CNCorders@siglers.com

Jimmy Hilton x8504
Steven Anello x8509
Tim Benjamin x8530
Catie Bier x8516
Ashely James x8528
Steve Moorhead x8501
Joshua Parrish x8517
Alyssa Pliler x8506
Linda Randall x8311
Adam Winship x8512

San Jose

1070 Commercial St, #106 p - 408.453.3300 e - SAJorders@siglers.com

AJ Brantley x8522
Taylor Abernathy x8321
Joseph Bautista x8309
Neena Flores x8327
Mike Ha x8305
Denise Jarquin x8346
Ann Martinez x8329
Elly Moreno x8320
Cynthia Rivera x8324
Mario Sanchez x8328
Timmy Ton x8339
Pilar Zavaleta x8304

Santa Rosa

256 Sutton Place, #104 p - 707.361.7600 e - STRorders@siglers.com

Adonis Segrove x8407 Jesse Cierley x8554 Nicholas Coleman x8552 Randy Shields x8551

South San Francisco

229 Littlefield Avenue, #4 p - 415.330.6600 e - SSForders@siglers.com

Debbie Russitano x8412 Pete Martinez x8406 Tricia Maychrowitz x8404 Kai Sorensen x8415 Alex Vicioso x8417

> Technical Support 866.754.4822

Featured Products





Carrier and ecobee are working together to deliver their two popular thermostats "Powered by Carrier." This gives you new opportunities to complete your system sale with Carrier-branded wall controls that are coveted by homeowners for their smart, user-friendly operation and energy saving potential. All ecobee controls can be accessed in Carrier's thermostat portal via www.HVACpartners.com.



ecobee3 lite Pro EB-STATE3LTCB-01

ecobee SmartThermostat Pro with voice EB-STATE5CB-01



For more than 60 years, Mason Industries has been the premier supplier of spring mounts and housings for the HVAC industry. Their products are practical for nearly all installations – residential and commercial. They can prevent noise and high frequency vibration.

Several Mason products are readily available at Sigler Wholesale Distributors, including the "Super W" waffle pads, NDA double-deflection neoprene mounts, IMF spring mounts, 30N spring double-deflection spring hangers and more.



During the month of January, mention this article and save 10% on all Mason products from local inventory.

Technical Tips

Q: What's the best way to interlock an IAQ device with an air handler?

Since most air handlers do not have EAC terminals, you must utilize alternate methods. Depending on the device and air handler, here are some options for you to consider.

With 24 volt controlled air handlers, a simple 24 volt coil relay with a set of NO contacts tied in to the G connection will do the trick. When the thermostat calls for fan operation the relay is energized and the NO contacts close, energizing the IAQ device. Try the **RIBU1CC** relay in this application.

With communicating air handlers, a pressure switch or current sensing relay is needed because there isn't a

24 volt input for fan operation. A pressure switch with a set of NO contacts is installed with tubing connected to the supply and return duct. When the fan starts the pressure switch makes on the pressure differential and energizes the IAQ device. Part number **HLED-AS** works well for this application.

A current sensing relay is a clamp type device that is placed on the motor power lead like and amp clamp to sense motor current. When the fan is energized the current sensing relay closes the NO contacts and energizes the IAQ device. Use **RIBXGTF** for this application.