





# Cisco SD-WAN POC

**Experiences and Best Practices** 

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BRKRST-2096





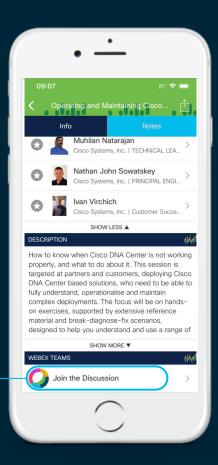
#### Cisco Webex Teams

#### Questions?

Use Cisco Webex Teams to chat with the speaker after the session

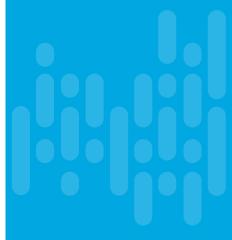
#### How

- 1 Find this session in the Cisco Events Mobile App
- 2 Click "Join the Discussion"
- 3 Install Webex Teams or go directly to the team space
- 4 Enter messages/questions in the team space

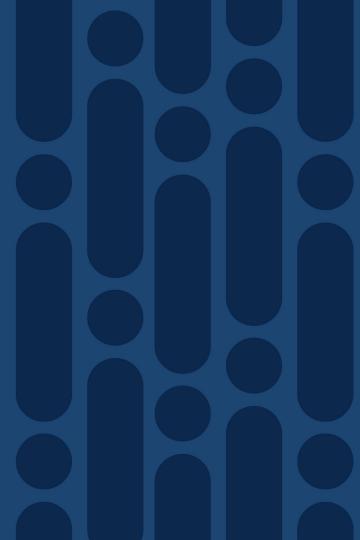


### Agenda

- Introduction
- Should you do a SD-WAN POC?
- Are you ready for it? (Pre-requisites)
- Step by Step of a SD-WAN POC deployment
- Conclusion



Introduction



#### How POC can fail







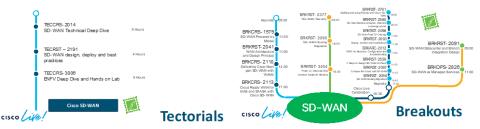
#### What this session will cover...

- All the useful information around SD-WAN POC
- Best Practices from our experiences
- Tools to plan your own POC



#### What it won't...

- This is not a technical deep dive
   Useful sessions and documentations will be referred to
- This is not a design session
   Refer to TECRST-2191 Next-Gen SD-WAN (Viptela)
   Design, Deployment and Best Practices
- This is not a migration session
   Refer to BRKRST-2095 SD-WAN Routing Migrations



# For your POC



- These are slides that can be useful to track your own POC
- When preparing your POC, review those slides to make sure you didn't forget any important action or pre-requisite





#### Main contributors

#### **SD-WAN Architects**

- · Prashant Tripathi
- · Jerome Durand
- Martin Schumacher
- Nadja Ilic Danailov
- · Manuel Di Lenardo
- David Prall
- · Jean-Louis Suzanne

#### SD-WAN Delivery

Tomasz Zarski

#### SD-WAN Support

- · Danny De Ridder
- Olivier Pelerin





### Adrien Olalainty

2016 Joined Cisco

2017 Focus on SD-WAN solutions

2019 CCIE R&S #62878

- > Snowboard / Basketball
- > Humanitarian construction worker



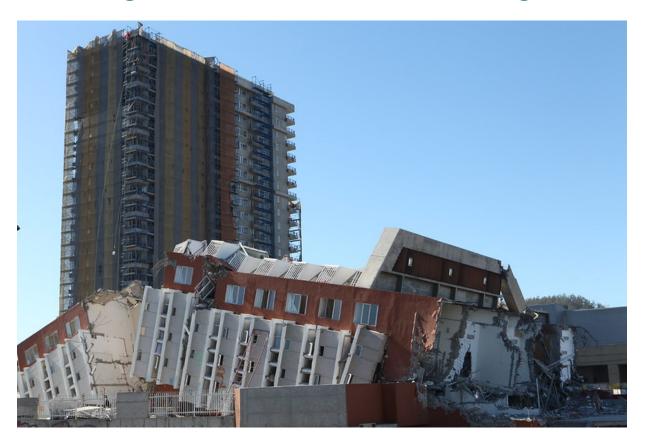


# When building foundations are wrong



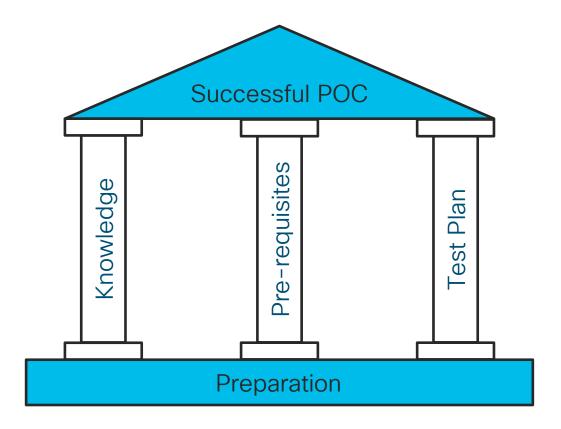


# When building foundations are wrong





#### Preparation is the Foundation of your POC



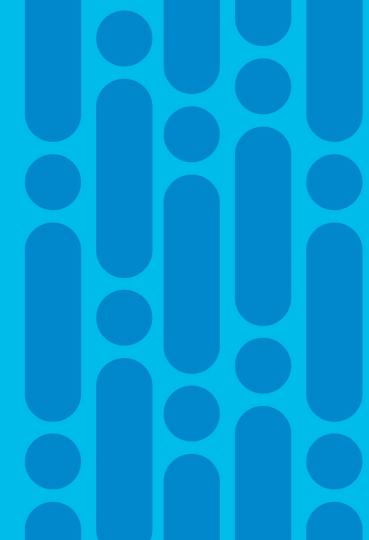


Should you do a SD-WAN POC?

Pre-requisites

Step by Step POC deployment

# Should you do a SD-WAN POC?



# Should you?





#### How to reach your objective

LEARN ABOUT SD-WAN

DOCUMENTATIONS PRESENTATIONS



#### Learning

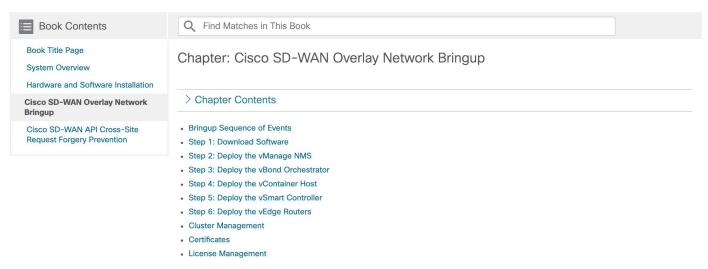
Before testing, you should have good understanding of SD-WAN technology. Following documentations will help you:

- TECCRS-2014 Cisco SD-WAN (Viptela) Technical Deep Dive
- SD-WAN on Cisco web
- Validated design SD-WAN Design Guide
- Validated design SD-WAN Deployment Guide



# Cisco SD-WAN Getting Started Guide Your POC Bring-up Bible

#### Cisco SD-WAN Getting Started Guide



https://www.cisco.com/c/en/us/td/docs/routers/sdwan/configuration/sdwan-xe-gs-book.html



#### How to reach your objective





#### dCloud demos

#### Ask your favorite partner/Cisco engineer to show you



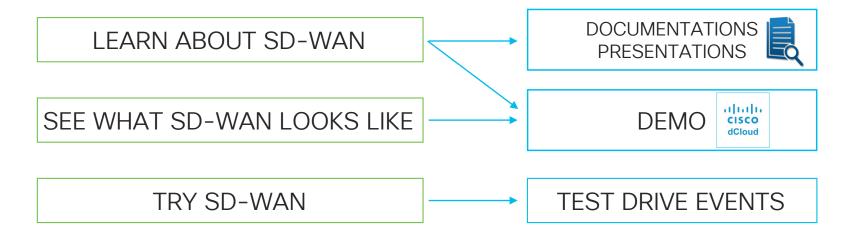
Cisco 4D Secure SD-WAN (Viptela) Dual DC v3.3 ID: 401571 Published Date: 09-Jan-2020 19:05 SD-WAN Enterprise Networks Demonstrate Cisco 4D Secure SD-WAN (Viptela) capabilities including Zero Touch Provisioning, application aware routing, regional and Direct Internet Access using SD-WAN security features, policy-based topology creation, and management via vManage. Schedule Cisco 4D Secure SD-WAN (Viptela) Single DC v3.3 ID: 399349 Published Date: 17-Dec-2019 20:59 Demonstration SD-WAN Enterprise Networks English Demonstrate Cisco 4D Secure SD-WAN (Viptela) capabilities including Zero Touch Provisioning, application aware routing, centralized and Direct Internet Access using SD-WAN security features, policy-based topology creation, and management via vManage Schedule Cisco 4D Secure SD-WAN (Viptela) v3.2 - Instant Demo ID: cisco-4d-secure-sd-wan-viptela-v3-2-instant-demo Published Date: 04-Oct-2019 23:34 Instant Demo Enterprise Networks Security Enterprise Network Security Advanced Malware Protection WAN Optimization English Demonstrate Cisco 4D Secure SD-WAN (Viptela) capabilities including Zero Touch Provisioning (ZTP), application aware routing, regional and Direct Internet Access (DIA) using SD-WAN security features, policy-based topology creation, and management via vManage. NOTE: Please download the user guide from the Related Documents link below and click View to access the demo ★ Favorite 
 Copy Related Documents View

To Schedule
Sessions can be shared
Can also be used for simple POC

Always available Read-only



#### How to reach your objective





#### Test Drive: Feel the SD-WAN

Join your local Cisco events



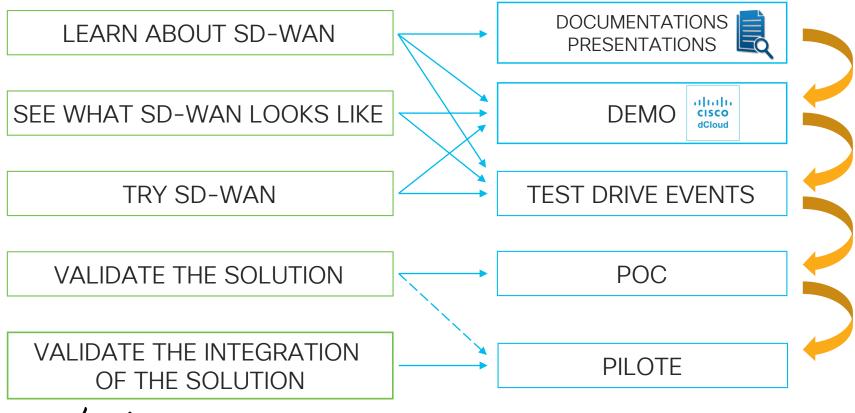
Select a region for the event closest to you:

Europe Southeast Asia South/Central America South Korea 대한민국 Greater China 中国 Middle East Search... Search...

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### How to reach your objective



Step by Step POC deployment

# Pre-requisites





# Order to design your POC

1. Define Test Plan with test use cases and success criteria

Less is more - Focus on features of Interest

2. Plan the right devices and topology

Physical or Virtual

3. Pre-requisites preparation

IP addressing, WAN links, etc



# Plan the right devices and topology



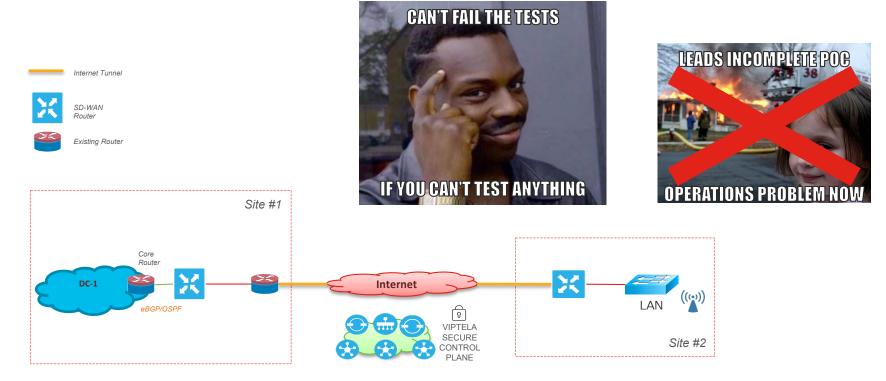
Deployment model

Cloud or On Prem? vManage vSmart **v**Bond Deployed by Cisco Deployed by Customer Recommended Cisco Private Cloud Cloud Cloud-Delivered On-Prem Additional pre-requisites in a following section



### Overall testing topology

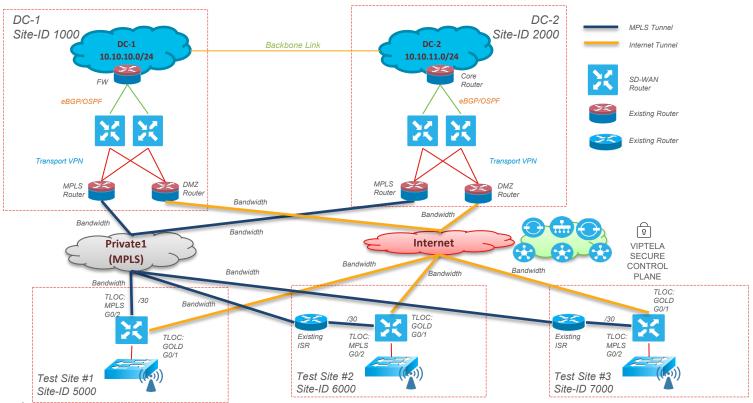
Bad topology



#### Overall testing topology

#### Use realistic topology - match your environment





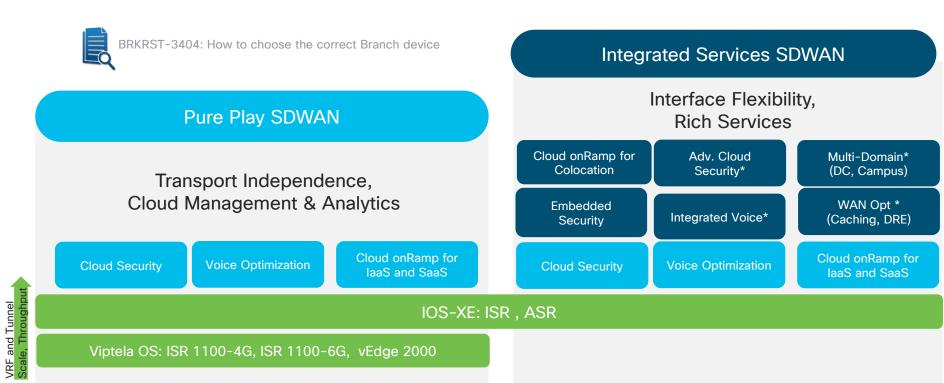
# List of required devices



Product	Quantity	Rack space available?	Shipped?	Installed ?
vEdge				
ISR				
ASR				
ENCS				
Switches?				
SFP ?				
Cables / Fibers / Others ?				



#### Choose the right devices



#### One User interface across Branch, Cloud and Colocation



# Planning



#### Plan how to get the hardware, and keep time for Pre-POC Activities

Item	Date
POC kick-off workshop	
POC start date (allow 6 weeks after planning meeting / check device lead time)	
POC end date (1-4 weeks after start date)	
POC Debrief meeting	



#### Planning

Plan how to get the hardware, and keep time for Pre-POC Activities

#### **Item**

POC kick-off workshop

POC start date (allow 6 weeks after planning meeting / check device lead time)

POC end date (1-4 weeks after start date)

POC Debrief meeting





#### Leverage existing testing facilities

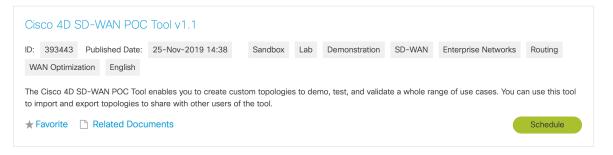
Save time on your POC

On-premise custom POC has strong requirements on your infrastructure Pre-built labs exist and can be more efficient

Testing facility	Goal		
dCloud - SD-WAN 4D Demo	Already deployed virtual lab		
Partner's existing labs	Already deployed customizable lab		
Partner's PoV lab services	Customizable fast to deploy lab		
dCloud - Cisco POC Tool	Customizable fast to deploy lab		



#### POC Tool in dCloud





Cisco 4D Secure SD-WAN (Viptela) v3.2 -Instant Demo Cisco 4D Secure SD-WAN (Viptela) Single DC v3.3 Cisco 4D Secure SD-WAN (Viptela) Dual DC v3.3

Cisco 4D SD-WAN POC Tool v1.1

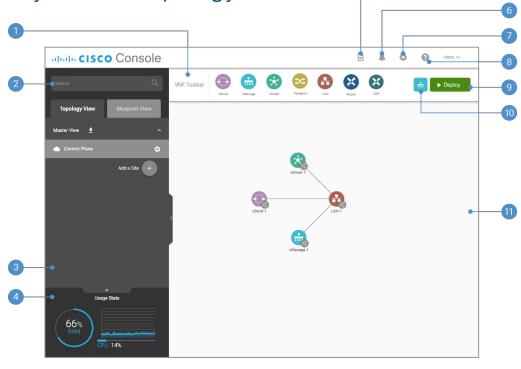
Type	Instant	Scheduled	Scheduled	Scheduled
Access	Read Only	Admin	Admin	Admin
Connectivity	Direct Web Browser	AnyConnect / Web RDP	AnyConnect / Web RDP	AnyConnect
Topology	2 DC, 3 Branches, 3 Transports	1 DC, 2 Branches, 2 Transports	2 DC, 3 Branches, 3 Transports	DIY
vAnalytics	Yes	No	No	DIY
Session Sharing*	No	Yes	Yes	Yes / Can export



#### POC Tool in dCloud







1. VNF Toolbar

2. Global Search

3. Navigation Sidebar

4. System Monitor

5. Logs View

6. Notifications

7. Global Settings

8. Help

9. Deploy

10. Access vManage

11. Canvas



## POC Tool in summary



- Create your own topology or adapt one from the library. Export it for reuse!
- Drag and drop devices: Controllers, vEdge and CSR
- Easily add latency, traffic generators and 3rd party VNFs
- Automatically creates vManage templates to configure the devices





Should you do a SD-WAN POC?

Pre-requisites

Step by Step POC deployment

# Environment pre-requisites



# Define global parameters



Global parameters	Details
Organization-Name	
vBond FQDN or IPv4	
IPv4 address space available (Routed internally to provide reachability from outside world)	
DNS server(s)	
NTP IPv4 Servers (at least 1)	
vManage admin account/password	admin/admin



## Create a secondary admin account

There is no time to be locked out

After too many failed connection attemps, the admin account will be blocked

> Ask Cisco TAC to unlock it

#### To prevent problems:

- · Modify the default admin account password
- Create a secondary account in 'netadmin' user group





### Data Center - Dual Wan Edge





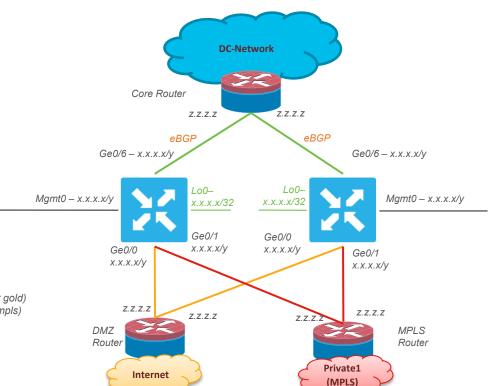
#### Inside VPN:

VPN Number: X ge0/6 – BGP Interface to Core BGP Local-AS: BGP Neighbor IP (z.z.z.z) BGP Remote-AS:

Hostname: wanedge-a Serial Number: System-IP: a.a.a.a Mgmt gateway: z.z.z.z

#### Transport VPN:

Ge0/0 – Connects to Internet (color gold) Ge0/1 – Connects to MPLS (color mpls) Specify next-hop (z.z.z.z) for both



#### Inside VPN:

VPN Number: X ge0/6 – BGP Interface to Core BGP Local-AS: BGP Neighbor IP (z.z.z.z) BGP Remote-AS:

Hostname: wanedge-b Serial Number: System-IP: a.a.a.a Mgmt gateway: z.z.z.z

#### Transport VPN:

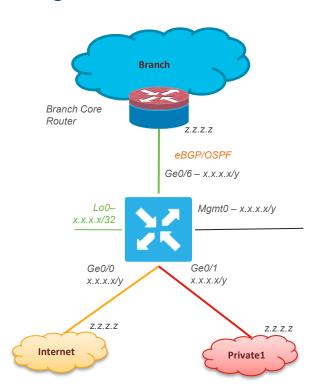
Ge0/0 – Connects to Internet (color gold) Ge0/1 – Connects to MPLS (color mpls) Specify next-hop (z.z.z.z) for both



## L3 Branch - Single WAN Edge

Site-ID: Location:

Hostname: wanedge-a Serial Number: System-IP: a.a.a.a Mgmt gateway: z.z.z.z





#### Inside VPN:

VPN Number: X ge0/6 – BGP/OSPF Interface to Core BGP Local-AS: BGP/OSPF Neighbor IP (z.z.z.z) BGP Remote-AS:

#### Transport VPN:

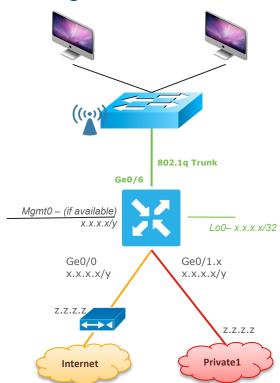
Ge0/0 – Connects to Internet (color gold) Ge0/1 – Connects to MPLS (color mpls) Specify next-hop (z.z.z.z) for both



## L2 Branch - Single WAN Edge

Site-ID: Location:

Hostname: wanedge-a Serial Number: System-IP: a.a.a.a Mgmt gateway: z.z.z.z





User-side VPN:

VPN Number: X
Gateway for VLANs:

100 – x.x.x.x/y 200 – x.x.x.x/y 300 – x.x.x.x/y ...

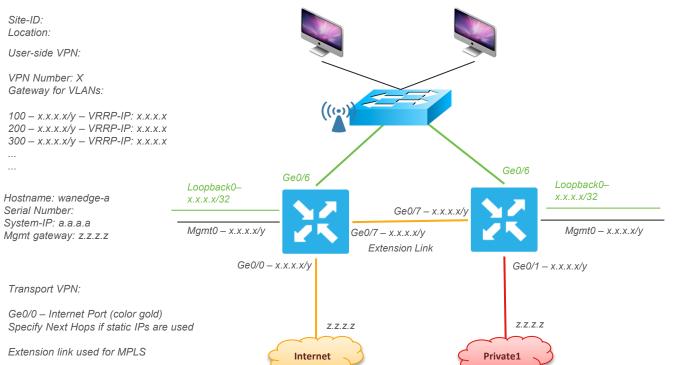
Transport VPN:

Ge0/0 – Internet Port (color gold) Ge0/1.x – MPLS Port (color mpls) Specify Next Hops for both if static IPs are used



## L2 Branch - Dual WAN Edge Configuration





User-side VPN:

VPN Number: X
Gateway for VLANs:

100 – x.x.x.x/y – VRRP-IP: x.x.x.x 200 – x.x.x.x/y – VRRP-IP: x.x.x.x 300 – x.x.x.x/y – VRRP-IP: x.x.x.x

.

Hostname: wanedge-b Serial Number: System-IP: a.a.a.a Mgmt gateway: z.z.z.z

Transport VPN:

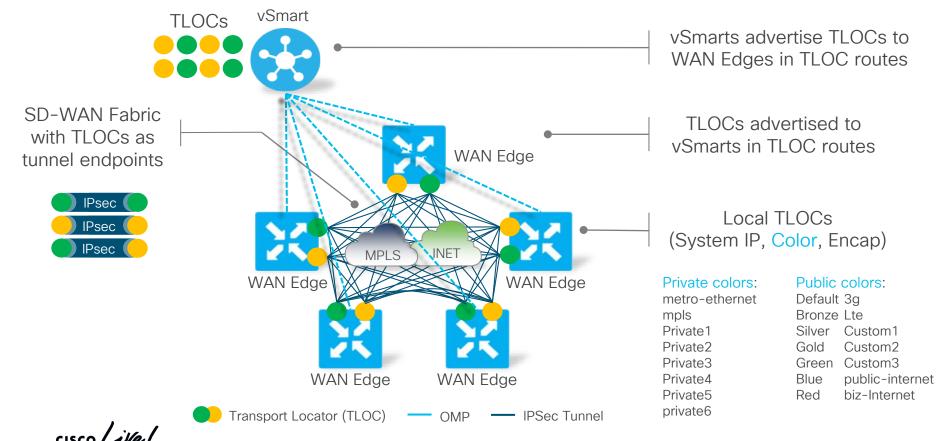
Ge0/1 – MPLS Port (color mpls) Specify Next Hops if static IPs are used

Extension link used for Internet



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# Transport Locators (TLOCs)



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## If simulating Internet, be careful with TLOC Color

Public Color will expect NAT

1 Private Color to Private Color



2 Private Color to Public Color





3 Public Color to Public Color



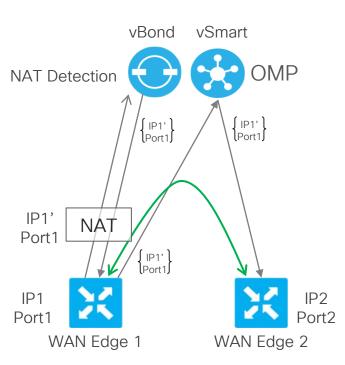




cisco Live!

## **NAT Traversal**

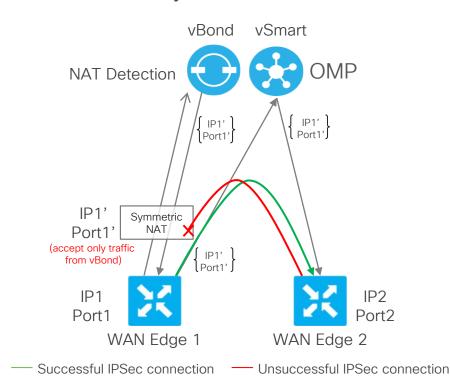
#### Full-Cone NAT



Successful IPSec connection



### Symmetric NAT



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## **NAT Traversal Combinations**

vBond allows very good NAT traversal

Side A	Side B	IPSec Tunnel Status
Public / Static	Public / Static	
Full Cone	Full Cone	
Public / Static	Full Cone	
Public / Static	Symmetric	
Full Cone	Symmetric	
Symmetric	Symmetric	



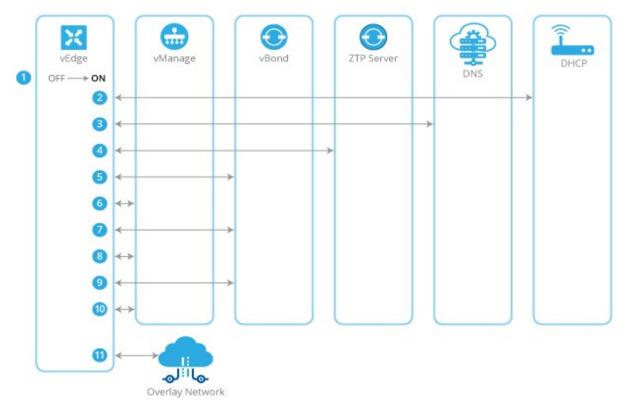






## Want to test complete Zero Touch?

Make sure DHCP, DNS and Internet access is available on site





## Nice to Have



Network elements	IP	Information
AAA		
Syslog		
SNMP		
Netflow Collector		
Terminal server		
FTP/SCP Server		



# Testing pre-requisites



Pre-requisites Availability

Capability to generate loss/latency/jitter on transports (WANem, Raspberry PI, Bufferbloat...)

Capability to generate application test traffic

Capability to measure test application experience (nice to have)

Capability to generate test traffic to measure device performance (nice to have) (TRex, Ixia, Spirent, Ostinato...)

#### Note:

- ✓ In a Pilote it will be more difficult to add WAN impairment. You can however modify policy triggers above and below existing WAN performance to test both outcomes.
- ✓ WAN Edge devices are able to simulate application traffic behavior. This is a good way to test policy results.
- ✓ For Perfomance testing, use multiple flows with multiple IP pairs and realistic packet mixes. High CPU load is expected behavior on some devices to reduce latency, in adherence with best practice.



## Pre-POC activities



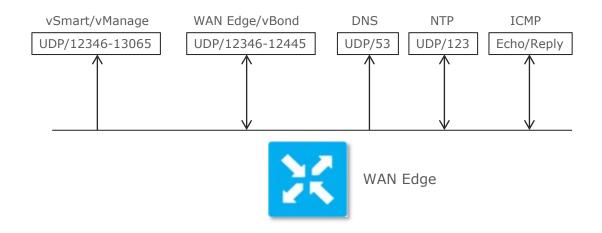
Pre-requisites	Person in charge	Done?
Smart Account configuration		
Controllers deployment		
WAN Edge image upgrade		
Test environment configurations		
Nat configuration		
Firewall ports opened		



## Required Firewall Ports Summary

## Unrestricted connection is requested

The following port ranges will allow connectivity with DTLS Control Plane (default)



More granularity on Firewall ports to open is available in the Getting Started Guide:

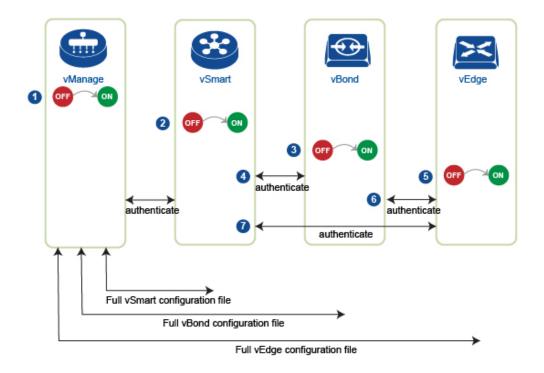
https://www.cisco.com/c/en/us/td/docs/routers/sdwan/configuration/sdwan-xe-gs-book/cisco-sd-wan-overlay-network-bringup.html#c Firewall Ports for Viptela Deployments 8690.xml



# On-premise controllers specific pre-requisites



# Bring-up sequence of events





# On-prem controllers pre-requisites



Pre-requisites	Availability
ESXi/KVM infrastructure available	
vManage server ressources 1 mandatory	
vBond server ressources 1 mandatory	
vSmart server ressources 2 VM on different DC mandatory if production traffic	
Possibility to add vBond FQDN in DNS	
PKI to be used for controllers (if Cisco certificates are not used)	



# Verifying vManage System Requirements

Devices	vCPUs	RAM	OS Volume	Database Volume	Bandwidth	vNICs
1-250	16	32 GB	16 GB	500 GB, 1500 IOPS	25 Mbps	2
251-1000	32	64 GB	16 GB	1 TB, 3072 IOPS	100 Mbps	2
1001 or more	32	64 GB	16 GB	1 TB, 3072 IOPS	150 Mbps	3*

<sup>\*</sup> vManage Cluster requires dedicated interface for message bus

#### Note:

- ✓ SSD is required for normal vManage performance
- ✓ POC setup can work with less resources, but normal behavior is not guaranteed



## Verifying vSmart System Requirements

Devices	vCPUs	RAM	OS Volume	Bandwidth	vNICs
1-50	2	4 GB	16 GB	2 Mbps	2
51-250	4	6 GB	16 GB	5 Mbps	2
251-1000	4	16 GB	16 GB	7 Mbps	2
1001+	8	16 GB	16 GB	10 Mbps	2

#### Note:

✓ Only SSD based volumes are officially supported (HDD possible for testing)



## Verifying vBond System Requirements

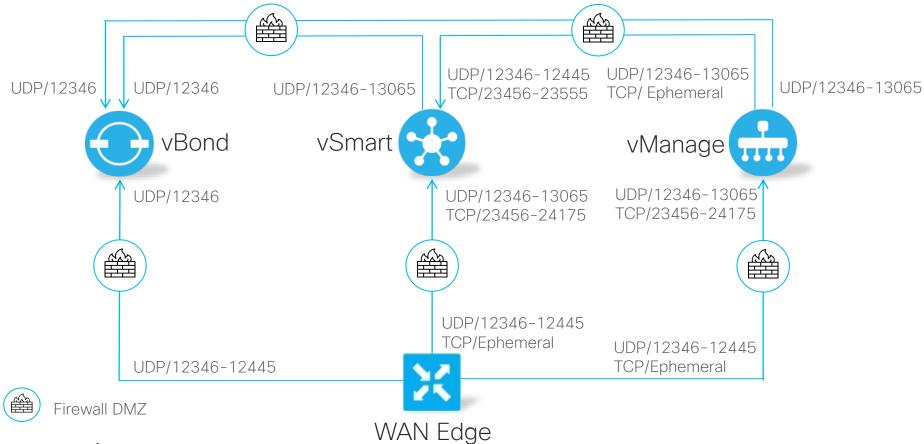
Devices	vCPUs	RAM	OS Volume	Bandwidth	vNICs
1-50	2	4 GB	8 GB	1 Mbps	2
51-250	2	4 GB	8 GB	2 Mbps	2
251-1000	2	4 GB	8 GB	5 Mbps	2
1001+	4	8 GB	8 GB	10 Mbps	2

#### Note:

- ✓ Only SSD based volumes are officially supported (HDD possible for testing)
- √ vBond is installed using vEdgeCloud OVA
- ✓ OVA is preconfigured with four vCPUs



## Firewall Rules for On-Prem Controllers



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## Documentation for on-prem controllers

- Cisco Live BRKRST-2559 3 Steps to Deploy Cisco SD-WAN On-Prem https://www.ciscolive.com/global/on-demand-library.html?search=BRKRST-2559#/
- Cisco SD-WAN Getting Started documentation
   https://www.cisco.com/c/en/us/td/docs/routers/sdwan/configuration/sdwan-xe-gs-book/hardware-and-software-installation.html c Server Hardware Recommendations 7477.xml
- Cisco SD-WAN Certificates Deployment Guide
   https://www.cisco.com/c/dam/en/us/td/docs/solutions/CVD/SDWAN/cisco-sd-wan-certificates-deploy-2019sep.pdf



Should you do a SD-WAN POC?

Pre-requisites

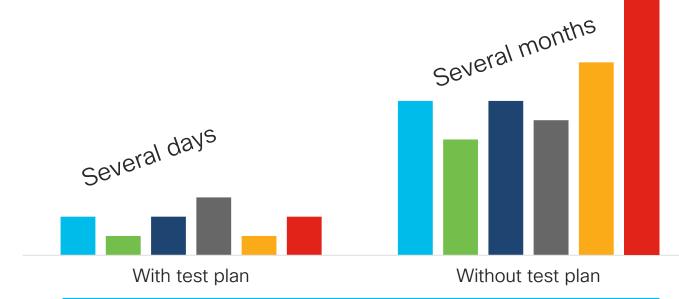
Step by Step POC deployment

# Test Plan



## Time needed to do a POC

More time spent on planning means shorter POC





Having a test plan gives clear boundaries to the POC

## Generic Test Plan

## Create a test plan around features you need

Test No.	Test Description	Pass/Fail Result
1.0	System Bring-up and Baseline	Pass Fail
2.0	Zero-touch Provisioning	Pass Fail
3.0	Segmentation	Pass Fail
4.0	Service Insertion	Pass Fail
5.0	Application Aware Routing	Pass Fail
6.0	DC Routing	Pass Fail
7.0	Enhanced data plane security	Pass Fail
8.0	High-Availability	Pass Fail
8.1	Controller Failure	Pass Fail
8.2	WAN Edge Failure branch	Pass Fail
8.3	WAN Edge Failure DC	Pass Fail
8.4	Internet Failure at DC	Pass Fail
8.5	MPLS Failure at DC	Pass Fail
8.6	Internet Failure at Branch	Pass Fail
8.7	MPLS Failure at Branch	Pass Fail
9.0	QoS	Pass Fail
10.0	Direct Internet Access	Pass Fail
11.0	Software Upgrade	Pass Fail
12.0	Deep Packet Inspection	Pass Fail
13.0	Secure Cloud Gateway Integration	Pass Fail
14.0	Multicast	Pass Fail
15.0	Cloud onRamp for SaaS and laaS	Pass Fail



\*Add/Remove tests as per requirements



## Some use cases



Test No.	Test Description	Pass/Fail Result
1	System Bring-up and Baseline	Pass Fail
1.1	SD-WAN fabric creation	Pass Fail
1.2	Routing with existing network (DC and branch)	Pass Fail
1.3	Reachability of all sites	Pass Fail
1.4	Reachability between SD-WAN branch and traditional network through gateway in DC	Pass Fail
1.5	Zero-touch Provisioning	Pass Fail
1.6	Clear isolation between overlay and underlay	Pass Fail
1.7	Segmentation (Overlapping IPs in different VPN)	Pass Fail
1.8	Monitoring capacities	Pass Fail
1.9	Troubleshooting tools	Pass Fail

\*Change tests as per requirement

# Topology use cases



Test No.	Test Description	Pass/Fail Result
2	Topology	Pass Fail
2.1	Hub and spokes	Pass Fail
2.2	Full mesh	Pass Fail
2.3	Partial mesh	Pass Fail
2.4	Per VPN topology	Pass Fail

\*Change tests as per requirement

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# High availability use cases A must do!



Test No.	Test Description	Pass/Fail Result
3	High-Availability	Pass Fail
3.1	Controller Failure	Pass Fail
3.2	WAN Edge Failure branch	Pass Fail
3.3	WAN Edge Failure DC	Pass Fail
3.4	Internet Failure at DC	Pass Fail
3.5	MPLS Failure at DC	Pass Fail
3.6	Internet Failure at Branch	Pass Fail
3.7	MPLS Failure at Branch	Pass Fail

\*Change tests as per requirement

# Application use cases



Test No.	Test Description	Pass/Fail Result
4	Application performance	Pass Fail
4.1	DPI and application dashboards	Pass Fail
4.2	Application Aware Routing (per VPN policy)	Pass Fail
4.3	DIA (per VPN policy)	Pass Fail
4.4	Cloud onRamp for SaaS (per VPN policy)	Pass Fail
4.5	Cloud onramp for laaS	Pass Fail
4.6	QoS configuration	Pass Fail

\*Change tests as per requirement

# Security use cases



Test No.	Test Description	Pass/Fail Result
5	Content Security and others	Pass Fail
5.1	Zone based Firewall	Pass Fail
5.2	IPS*	Pass Fail
5.3	URL Filtering*	Pass Fail
5.4	Advanced Malware Protection (AMP) *	Pass Fail
5.5	Cloud Web / DNS Security	Pass Fail
5.6	Service Insertion	Pass Fail

<sup>\*</sup>Requires ISR with 8 GB RAM/Flash

\*Change tests as per requirement

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## And again use cases



## Not exhaustive lists, add use cases relevant to your reality

Test No.	Test Description	Pass/Fail Result
6	Others	Pass Fail
6.1	Device rollback when wrong configuration is pushed	Pass Fail
6.2	Software update from vManage	Pass Fail
6.3	Service Insertion	Pass Fail
6.4	IPv6 clients	Pass Fail
6.5	Multicast	Pass Fail
6.6	Netflow	Pass Fail
6.7	vManage Northboud APIs	Pass Fail

\*Change tests as per requirement



## Plan each test

## With description and success criteria

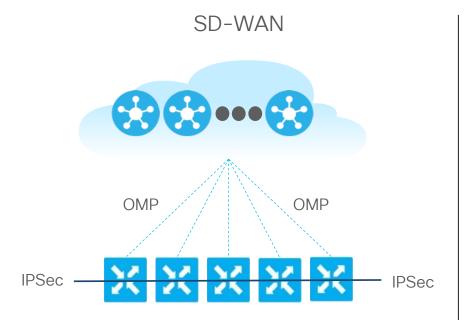


Test name	Test exemple
Test description	Description
Passing criteria	Critera
Test result	Pass / Fail
Details	Details



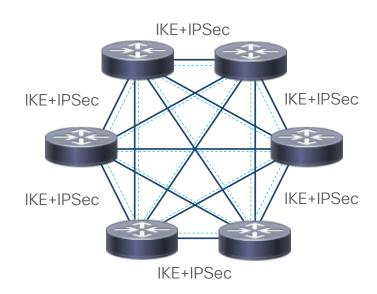
## Solution scalability

Hard to test in POC, but the solution architecture is also important



**Linear** Control Plane Complexity O(n)

Traditional IPSec networks



Quadratic Control Plane Complexity O(n^2)

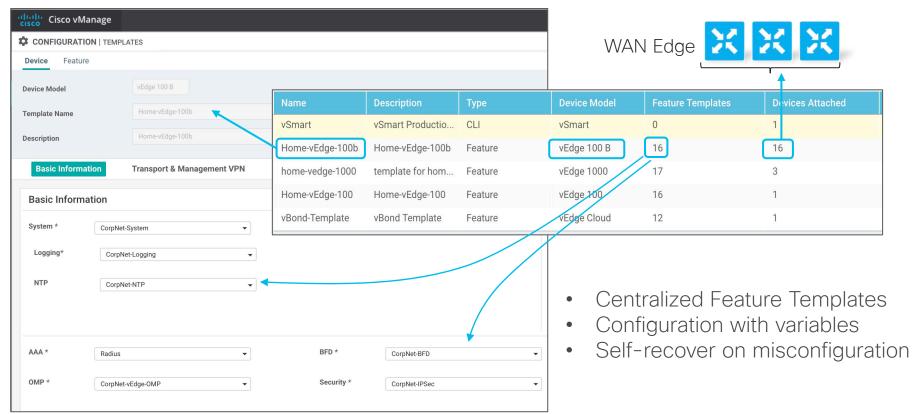
## Validating the Test Plan

- Avoid last minute changes of plan
- Follow and validate the test plan step by step
  - Make sure you understand what is happening
- Having someone prepare templates and policies in advance is ideal
- All the POC configurations can be reused in your final deployment
  - Keep the same controllers
  - Or export templates and policies using <u>Python scripts</u>





# Device configuration via centralized Templates





# Policy Framework

Centralized Data Policy (Acting on VPN Traffic) App Aware Routing Policy (assigning SLA) vManage 7777 NETCONF/YANG vSmart vSmart **OMP OMP** WAN Edge

Centralized Control Policy (acting on overlay routing, i.e. Topology) vManage **NETCONF/YANG** vSmart vSmart WAN Edge

vManage NETCONF/YANG vSmart vSmart WAN Edge

Local Policies

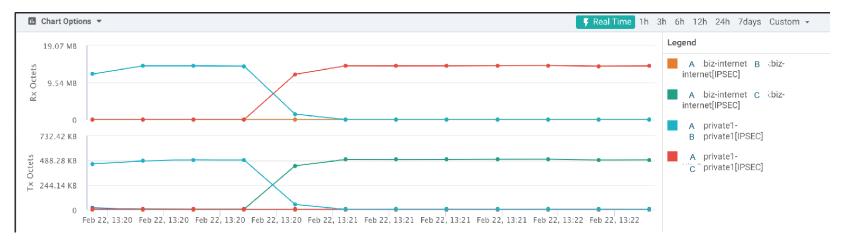
(BGP, OSPF, QoS, Mirror, ACL)

# Real time monitoring

You can see the consequence of your policy in real time

To see your traffic changing path without waiting for telemetry update, use:

- 'Interface' Tab of the device in the Monitor → Network menu
- · 'Kbps' setting in
- · 'Real Time' time setting





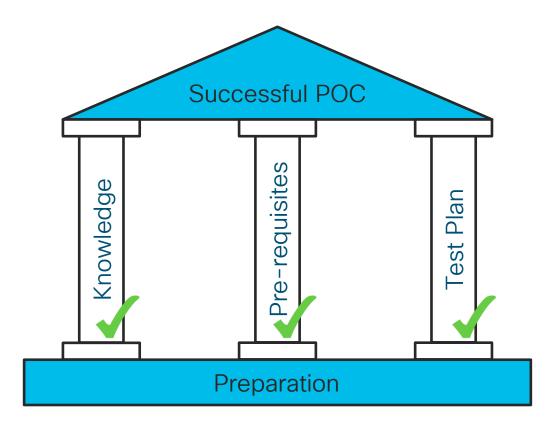
# Documentation for creating policies

 BRKRST-2791 - Building & using Policies with Cisco SD-WAN https://www.ciscolive.com/global/on-demand-library.html?search=BRKRST-2791#/

Cisco SD-WAN Configuration Guides
 https://www.cisco.com/c/en/us/support/routers/sd-wan/products-installation-and-configuration-guides-list.html



## Preparation is the Foundation of your POC

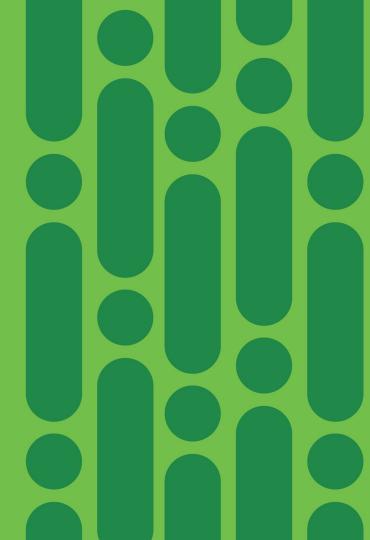




Pre-requisites

Step by Step POC deployment

POC deployment Step by Step



# POC deployment Agenda

- 1. Controllers deployment
- 2. WAN Edge Image Upgrade & Bring-up
- 3. Bring-up Troubleshooting
- 4. Tuning for POC!

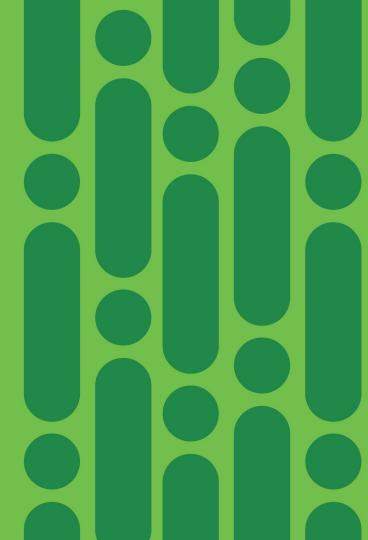


Pre-requisites

Step by Step POC deployment

Controllers deployment

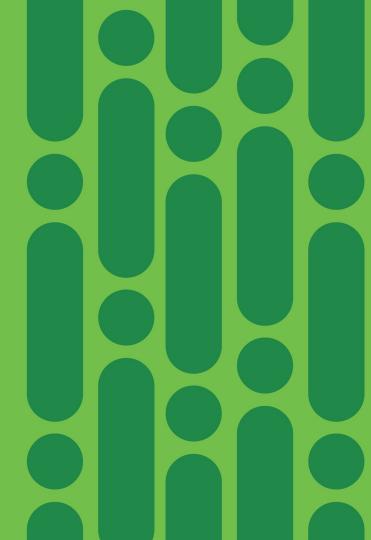
To do before the POC



Pre-requisites

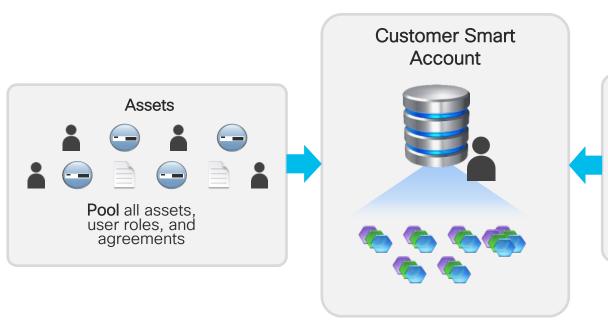
Step by Step POC deployment

Step1
Obtaining Smart Account and Virtual Account



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### **Smart Accounts**



A customer or partner managed **centralized account** that provides **full visibility** and **access control** of Cisco Smart software licenses across customer's company.

#### Users











Customer, designated channel partner, or other authorized party

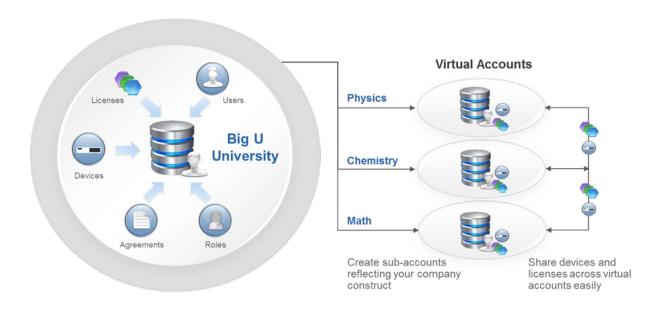
Additional End State Benefits of Smart Accounts include:

- ✓ Find out what new licenses you have
- ✓ Review Service contracts

- ✓ Review logs
- ✓ Track Purchases



### Virtual Accounts



- Virtual Account: A customer defined constructs to reflect company organization, geography, budgeting or other structure
- Created and maintained by the customer on the Cisco Smart Account Manager

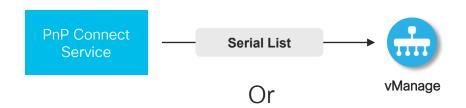


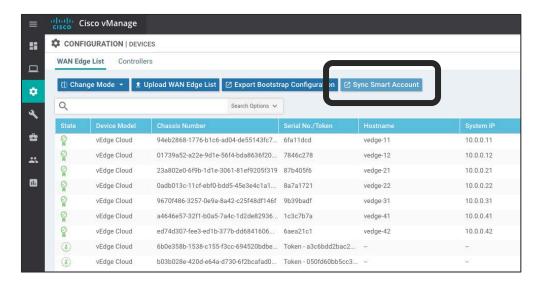
### Serial List

#### Devices in the Smart Account will be the device whitelist in vManage

The signed file can be provisioned into vManage in two ways:

- Automatic –If on vManage 18.3 or later, click the 'Sync Smart Account' under Configuration > Devices tab
- Manually If using the Sync feature is not an option, download the Serial File from the PnP Connect portal and manually upload to vManage



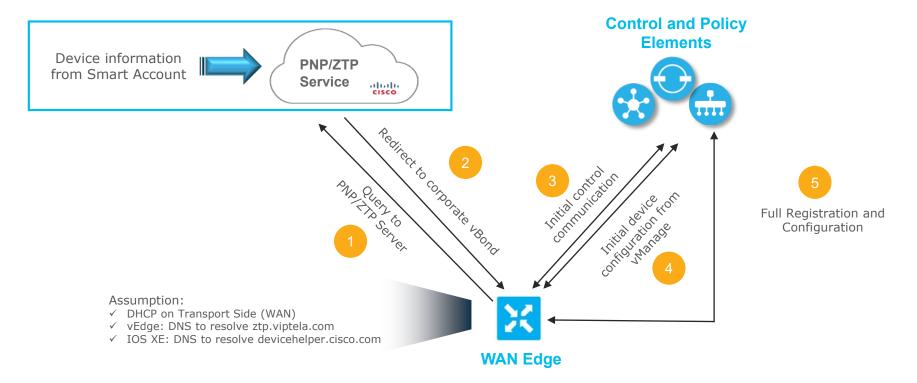


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### Zero Touch Provisioning

Smart Account is part of the ZTP process





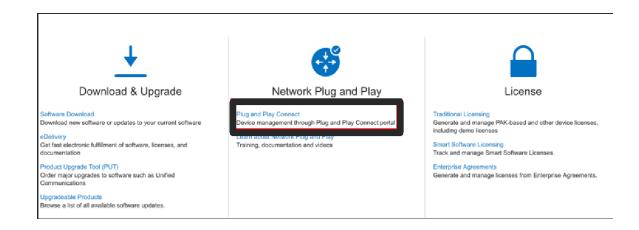
### What About POCs

- For POCs where Try and Buy PIDs are ordered, the process would be automated just like it is for regular orders.
  - · Virtual Account is provided during order and populated automatically
- For POCs where equipment is already available
  - Device information will not be auto-populated into the Virtual Account
  - · vBond information will not be auto-populated into the Virtual Account
  - Cisco can provide Demo Smart Account / Virtual Account for POCs



# Using the Virtual Account Step1.1 - Log in Plug and Play Connect

- Login at <u>software.cisco.com</u>
- Click on Plug and Play Connect:



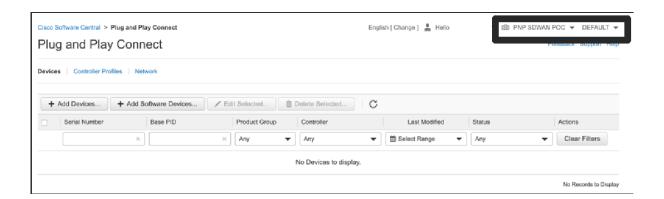


### Using the Virtual Account

#### Step1.2 - Getting started with your Virtual Account

Ensure that your Smart Account and Virtual Account match in top right corner

- Name of the Smart Account in the left column (here PNP SDWAN POC)
- Name of the Virtual Account in the right column





### Using the Virtual Account

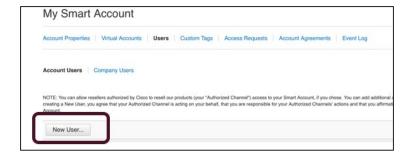
Step1.3 - Managing users

As an administrator, you can add other users to the account under the 'Manage Smart Account' option at software.cisco.com if required.

First, navigate to the account administration page:



Then select 'New User' in Users tab and provide the user information:

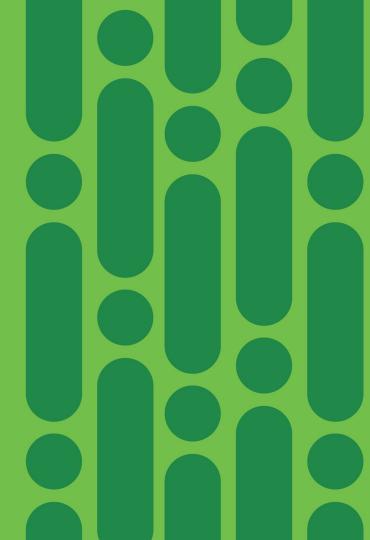




Pre-requisites

Step by Step POC deployment

Step2
Instantiating the Controllers



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### Controllers Instantiation

#### 2 choices:

- Hosted controllers (recommended) Ask Cisco Sales team
  - Controllers will be deployed for up to 90 days with full features, no need for licenses
  - They will be automatically associated to the SA/VA
  - Give range of IP addresses to be whitelisted to access vManage GUI
  - vAnalytics can be included ask for it when doing a Pilote (POC will lack data)
- On-prem controllers Instantiate your own vManage/vSmart/vBond in your lab or datacenters.
  - Make sure IPs are reachable, through NAT and Firewall
  - Do Step3 section to associate to SA/VA



### Deploying Controllers On-Prem

#### Installation Overview

- Obtain <u>documentation</u>, <u>software</u> and verify system requirements.
- 2. Import OVA.
- 3. Perform installation and initial configuration:
  - Connectivity (IP, GW, DNS)
  - System-IP
  - Site-ID

- Organization-Name
- vBond address
- NTP
- 4. If using Enterprise CA server, install the enterprise root CA chain.



# Documentation for on-prem controllers

- Cisco Live BRKRST-2559 3 Steps to Deploy Cisco SD-WAN On-Prem https://www.ciscolive.com/global/on-demand-library.html?search=BRKRST-2559#/
- Cisco SD-WAN Getting Started documentation
   https://www.cisco.com/c/en/us/td/docs/routers/sdwan/configuration/sdwan-xe-gs-book/hardware-and-software-installation.html c Server Hardware Recommendations 7477.xml
- Cisco SD-WAN Certificates Deployment Guide
   https://www.cisco.com/c/dam/en/us/td/docs/solutions/CVD/SDWAN/cisco-sd-wan-certificates-deploy-2019sep.pdf

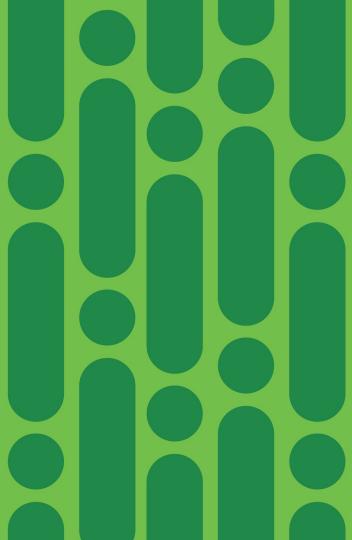


Pre-requisites

Step by Step POC deployment

Step3
PnP Connect - Add Controller Profile

(Automatically populated for Cloud Controllers)



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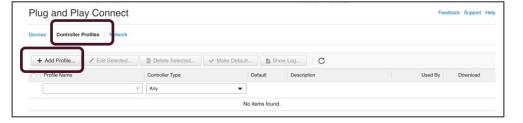
### Add Controller Profile

#### Step3.1 - Creating the Controller Profile

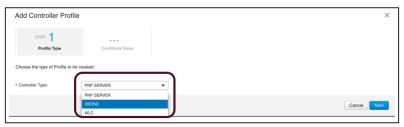
The Controller Profile and device information must be added in order to generate the signed serial file for vManage and provide proper PnP redirection for each device

After connecting to the Virtual Account, click on Controller Profiles and select Add

Profile:



Select VBOND for the Controller Type:



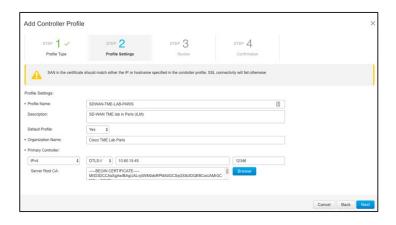


### Add Controller Profile

#### Step3.2 - Providing vBond information

 Organization Name: must match the overlay organisation-name

 vBond address: can be defined as a domain. name (when DNS can be used) or an IP address

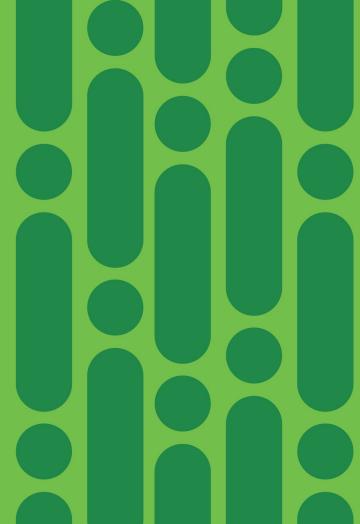


 Optionally, if an Enterprise CA is being used to sign certificates for the controllers, the corresponding Root CA can be provided to be downloaded to the device during the redirection process

Pre-requisites

Step by Step POC deployment

Step4
PnP Connect - Add Physical Devices



### Add Physical Devices

#### Step4.1 - Adding the device

Once the Controller Profile is created, you can add devices into the Virtual Account and associate these to the newly-created profile.

Under the Devices tab, click on Add Devices



• The devices can either be entered via a CSV or manually entered



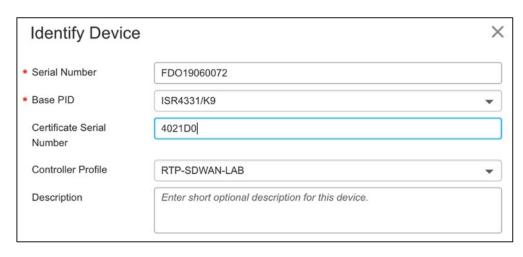


## Add Physical Devices

#### Step4.2 - Add Device Serial Number and PID

You will now be prompted for the device information:

- Serial Number
- Base PID



These can be obtained via "show license udi":

	license udi PID	SN	UDI
*	ISR4331/K9	FDO21XXXXXX	ISR4331/K9:FDO21XXXXXX



### Add Physical Devices

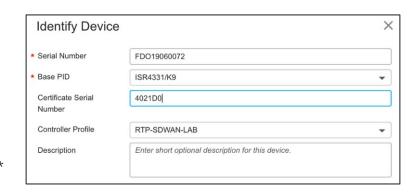
Step4.3 - Certificate Serial Number (when migrating IOS XE Router)

When migrating IOS XE routers to SD-WAN, you will need to provide the SUDI Certificate Serial Number

This information can be obtained via:

- show crypto pki certificate if the device is still running IOS-XE\* (prior to migration)
- show sdwan certificate serial if the device is already loaded with the SD-WAN image

This step is not necessary when the Smart Account is provided during the order



```
C4331#show crypto pki certificates CISCO_IDEVID_SUDI
Certificate
   Status: Available
   Certificate Serial Number (hex): 01E92BC3
   Certificate Usage: General Purpose
[SNIP]
```

C4331#show sdwan certificate serial

Chassis number: ISR4331/K9-FD0213905WF Board ID serial number: 01E92BC3

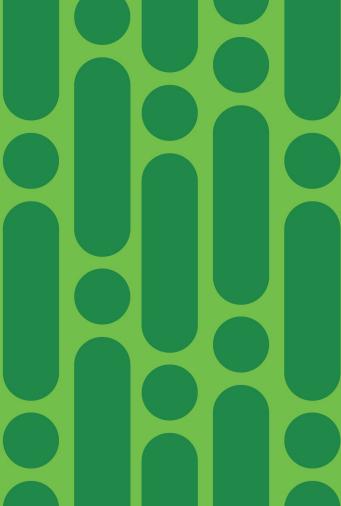
\*Release 16.6.1 or later is needed on ASR 1000



Pre-requisites

Step by Step POC deployment

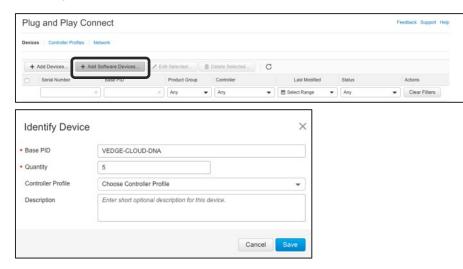
Step5
PnP Connect - Add Software Devices



### Add Software Devices

Once the Controller Profile is created, you can add software devices into the Virtual Account and associate these to the newly-created profile

- Under the Devices tab, click on Add Software Devices
- Choose the Software Device you want to use with the correct PID:
  - vEdge Cloud => VEDGE-CLOUD-DNA
  - ISRv => ISRV
  - CSR1000v => CSRV



The number of devices you can add manually for the POC will be limited After order, Cisco will populate the software devices to the Smart Account

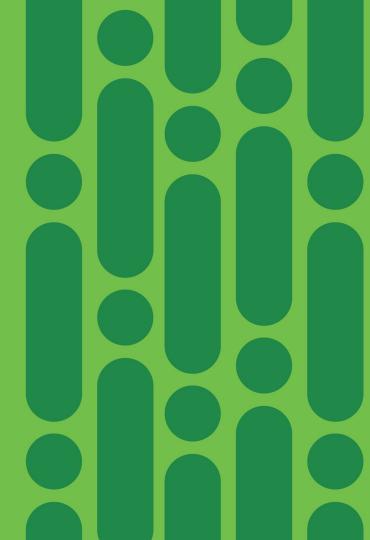


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Pre-requisites

Step by Step POC deployment

Step6 Add Serial File to vManage



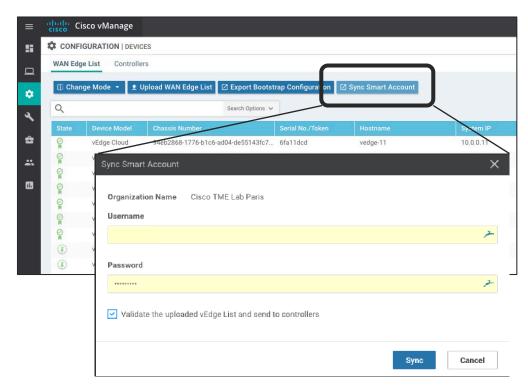
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## Add Serial File to vManage

#### Automatic way - Sync Smart Account

#### On vManage 18.3 or later:

- Click the 'Sync Smart Account' under Configuration → Devices
- Enter your Smart Account login information





## Add Serial File to vManage

#### Manually - Upload Serial File

If using the Sync feature is not an option:

Download the Serial File from the PnP Connect portal
 Click on 'Provisioning File' under "Controller Profiles" - It will download the WAN Edge List



Upload WAN Edge List under 'Configuration → Devices'



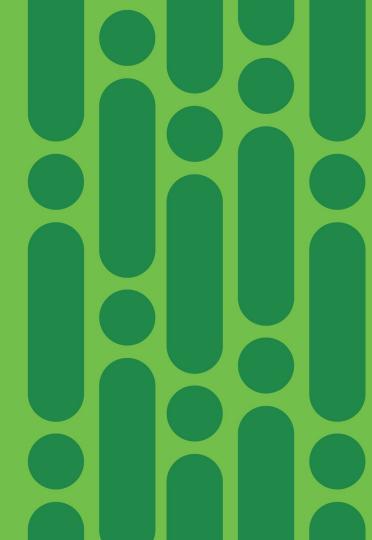


Pre-requisites

Step by Step POC deployment

To do before the POC

WAN Edge Image Upgrade

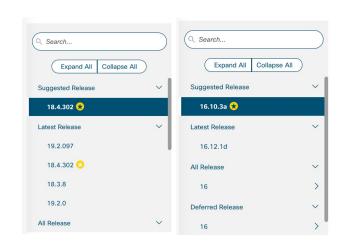


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# Choosing software version

- Always verify software compatibility and supported devices in release notes.
- As a best practice try to match vManage/vEdge and IOS XE software (e.g. 19.2.097 with 16.12.1d and 19.2.099 with 16.12.1e)
- Use Suggested Release as much as possible

Compatibility Matrix							
Table 8. Compatibility Matrix							
Controllers	ENCS/ISR/ASR	ISRv	vEDGE				
18.3.5	16.9.4	16.9.4 with NFVIS 3.9.1FC1 or NFVIS 3.9.2-FC4	17.2 or higher				
18.4.0	16.10.1	16.10.1 with NFVIS 3.9.1FC1 or NFVIS 3.9.2-FC4	17.2 or higher				
19.1.0	16.11.1a	16.11.1a with NFVIS 3.9.1FC1 or NFVIS 3.9.2-FC4	17.2 or higher				
19.2.x	16.10.x 16.12.x	16.10.1 with NFVIS 3.9.1FC1 or NFVIS 3.9.2-FC4 16.11.1a with NFVIS 3.9.1FC1 or NFVIS 3.9.2-FC4	18.4 and 19.2				





## vEdge Image Upgrade

- Download the Cisco vEdge Router Image (software.cisco.com)
- OPTION 1 Install the new Cisco vEdge Image from CLI
- Configure the Cisco vEdge Router from ZTP / CLI / USB bootstrap
- OPTION 2 Install the new Cisco vEdge Image from vManage

#### Cisco SD-WAN Getting Started documentation

https://www.cisco.com/c/en/us/td/docs/routers/sdwan/configuration/sdwan-xe-gs-book/hardware-and-software-installation.html#c\_Software\_Installation\_and\_Upgrade\_for\_vEdge\_Routers\_1369.xml



## IOS XE Image Upgrade

- Download the Cisco IOS XE SD-WAN Software (software.cisco.com)
- OPTION 1 Install the Cisco IOS XE SD-WAN Software from CLI
  - · In case of migration, get the certificate serial number for the SA/VA
- Configure the IOS XE Router from ZTP / CLI / USB bootstrap
- OPTION 2- Install the Cisco IOS XE SD-WAN Software from vManage (only possible if already in IOS XE SD-WAN)

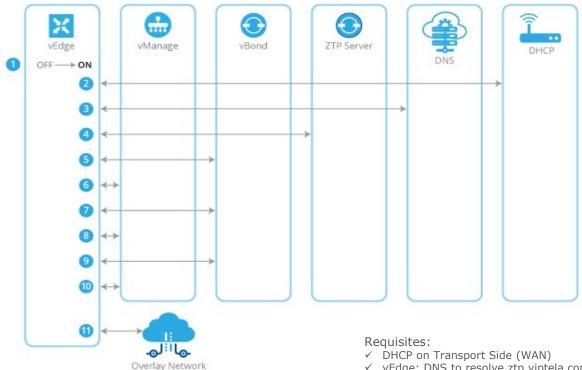
#### Cisco SD-WAN Getting Started documentation

https://www.cisco.com/c/en/us/td/docs/routers/sdwan/configuration/sdwan-xe-gs-book/hardware-and-software-installation.html#c\_On\_Site\_Bootstrap\_Process\_for\_SD\_WAN\_Devices\_12488.xml



## Configuration of WAN Edge – ZTP option

If pre-requisites are met, only step is to plug the device





- √ vEdge: DNS to resolve ztp.viptela.com
- ✓ IOS XE: DNS to resolve devicehelper.cisco.com
- ✓ Device template created and attached to the device

## Configuration of WAN Edge - USB option

- · Create a device template
- Attach the template to the device
- Generate a Bootstrap in the Configuration → Devices page
- Boot the device with the bootstrap on a USB





## Configuration of WAN Edge - CLI option

#### Minimum configuration:

- Assign Hostname / System IP / Site ID
- Configure Organisation Name
- Configure vBond address:
   IP address or FQDN (configure DNS server)
- Configure a tunnel interface in VPN 0
- Add a default route in VPN 0
- Install root certificate chain if needed
- Commit and-quit

Cisco SD-WAN Getting Started documentation: vEdge / IOS XE



## Configuration of Virtual WAN Edge

- Create a device template for virtual device and attach it to the Serial Number
- Generate a Bootstrap in the Configuration → Devices page

#### **Bootstrap Option:**

Deploy the VM with the Bootstrap

#### CLI Option:

- Configure UUID and OTP on the virtual device UUID and OTP can be found by generating cloud-init bootstrap
  - > vEdge: request vedge-cloud activate chassis-number UUID token OTP
  - > CSR1K: request platform software sdwan vedge\_cloud activate chassis-number UUID token OTP
- Configure the virtual device from CLI same commands as physical devices



Step by Step POC deployment

## Be ready to troubleshoot





## Troubleshooting Bring-up

#### Most common issues

Most common bring-up issues are related to:

- Incomplete WAN Edge configuration
- Firewall / NAT / Routing blocking control connections
- · Wrong version in use
- Layer 1 issues (speed / duplex / vlan mismatch)



In consequence, Control Plane will show as Down or Partial:

- Down: Devices with no control plane connection to a vSmart controller
- Partial: Devices with some, but not all, operational control plane connections to vSmart controllers

## Understanding Control Plane failures

#### 2 main CLI commands to remember for Control Plane issues:

- show control connections → is the connection up/down/transient
- show control connections-history → why is it down?

## Connectivity Issues

- DTLS connection failure
- TLOC disabled
- Transient conditions

#### Certificate Issues

- Device(s) not added
- Certificate revoked/invalidated
- Certificate Verification Failed
- Certificate verification failures



## Verifying configuration

#### If no connection is attempted with controllers

- Verify control parameters
  - show control local-properties

- Verify there is a valid interface and route to controllers
  - show interface vpn 0
  - show ip route vpn 0

```
Gateway-VPC-Edge1# show control local-properties
personality vedge
sp-organization-name CLIVE-Demo
organization-name CLIVE-Demo
certificate-status Installed
root-ca-chain-status Installed
certificate-validity Valid
certificate-not-valid-before Aug 19 21:16:54 2017 GMT
certificate-not-valid-after Aug 17 21:16:54 2027 GMT
dns-name 52.5.226.23
site-id 8001
domain-id 1
protocol dtls
tls-port 0
system-ip 5.5.5.15
chassis-num/unique-id 5a5b5c5f-a91b-12c4-b2df-b7342c0b20d3
serial-num 878CAAF9
token Invalid
keygen-interval 1:00:00:00
retry-interval 0:00:00:19
no-activity-exp-interval 0:00:00:12
dns-cache-ttl 0:00:02:00
port-hopped TRUE
time-since-last-port-hop 37:01:20:07
```



## DTLS connection failure

#### Means there was a connectivity issue

#### Probable causes

- NH not reachable
- Def-GW not installed in RIB
- DTLS port not open in the Controllers

### Debugging steps:

- ➤ PING Def-GW
- ➤ Ping vBond if ICMP is allowed on the vBond
- ➤Traceroute to vBond DNS Address

When you have a DTLS Connection failure, you may see the following in 'show control connections-history'

PEER PEER															
PEER	PEER	PEER	SITE	DO	MAIN PEER	PRI\	ATE PEER	R PUE	BLIC			LOCAL	REMOTE	REPEAT	
TYPE	PROTOCOL	SYSTEM IP	ID	ID	PRIVATE I	P PORT	PUBLIC	DIP POR	T LOCA	L COLOR	STATE	ERROR	ERROR	COUNT	DOWNTIME
vbond	dtls	-	0	0	1.3.25.25	12346	1.3.25.25	12346	mpls	conne	ct [	CONFAIL	OERR 1	2016-0	09-22T10:49:04-0700
vbond	dtls	-	0	0	1.3.25.25	12346	1.3.25.25	12346	gold	conne	ct	CONFAIL N	OERR 1	2016-	09-22T10:49:03-0700



## Organization-name Mismatch

- For a given a overlay, the Org. Name has to match across all the controllers and vEdges so that control connections can come up.
- If not, you will see "Certificate Org. name mismatch" as seen below in the "show control connections" output.

PEER PEER I		SITE DO	OMAIN PEER	PEER PRIV	P ATE PEER	EER						
		SITE DO	OMAIN PEER	PRIV	ATE DEED	DI IDI I						
TYPE PROTOCOL S					AIC FEER	PUBLIC			LOCAL	REMOTE	REPEAT	
	SYSTEM IP ID	) ID	PRIVATE IF	PORT	PUBLIC IP	PORT	LOCAL COLOR	STATE	ERROR	ERROR	COUNT	DOWNTIME
vbond dtls -	0	0	1.3.25.25	12346	 1.3.25.25 1	 12346 m <sub>l</sub>	pls tear_	_down CT	ORGNMMIS	NOERR 19	2016	6-10-06T00:39:37+0000
vbond dtls -	0	0	1.3.25.25	12346	1.3.25.25 1	12346 go	old tear_	_down CT	ORGNMMIS	NOERR 28	2016	6-10-06T10:39:20-0000



## When version is too old

 If vManage version is too old, it will not recognize the hardware that was supported in newer versions

Device type will show incorrect values for those Serial Numbers, which blocks from attaching a template.

- If device version is too old, it might not be able to connect to vManage
  - e.g. Controllers 19.2.x and vEdge 16.2, control connection will be established to vBond and vSmart, but not to vManage (error: VM\_TMO Peer vManage Timed out.)
    - ► If direct upgrade is not accessible, you can copy the image from your PC to vSmart and then from vSmart to vEdge using the DTLS connection vSmart:~\$ scp ./<local-image-path> admin@<system-ip>:/<remote-image-path>
  - e.g. Controllers 19.2.x and IOS XE 16.9.4, control connection may fail with CRTVERFL: Certificate Verification Failure. This is due to the root CA being different in new versions.
    - > If direct upgrade is not accessible, copy vBond root-cert-chain (usr/share/viptela/root-ca.crt) to the router via SCP or TCL script and install it

```
tclsh
puts [open "bootflash:root2.crt" w+] {
<paste vBond root-cert here>
}
tclquit
request platform software sdwan root-cert-chain install bootflash:root2.crt
```



## If Layer 1 issue is suspected

Verify interface Drops and Errors





## What if only Data Plane is down?

#### Verify TLOC propagation

show omp tlocs

Missing TLOCS could be a topology issue

#### Verify device to device IPSEC connectivity

- show ipsec inbound-connections
- show ipsec outbound-connections
- No connectivity could be IPSEC flow being blocked
- No outbound connection could be a missing route to destination

DataCe	nter# show omp tlocs													
											PUBLIC		PRIVATE	
ADDRES	S				PSEUDO		PUBLIC		PRIVATE	PUBLIC	IPV6	PRIVATE	IPV6	BFD
FAMILY	TLOC IP COLOR	ENCAP	FROM PEER	STATUS	KEY	PUBLIC IP	PORT	PRIVATE IP	PORT	IPV6	PORT	IPV6	PORT	STATUS
			1 1 1 0	0 - 5	1									
ipv4	1.1.1.4 biz-internet	ipsec	1.1.1.3	C, I, R	1	34.192.241.51	12346	10.0.1.32	12346	::	0	::	0	up
1pv4	1.1.1.4 biz-internet	ipsec	1.1.1.3		1	34.192.241.51		10.0.1.32	12346		0	::	0	up up
1pv4	1.1.1.4 biz-internet 1.1.1.4 public-internet		1.1.1.10	C,R	1		12346			::				-



## Documentation for Troubleshooting

 BRKRST-2093 - Next-Gen SD-WAN (Viptela) Deployment, Monitoring, and Troubleshooting

https://www.ciscolive.com/qlobal/on-demand-library.html?search=BRKRST-2093#/

 Control Plane Troubleshooting (details on error codes) https://www.cisco.com/c/en/us/support/docs/routers/sd-wan/214509-troubleshoot-control-connections.html

Data Plane Troubleshooting

https://www.cisco.com/c/en/us/support/docs/routers/sd-wan/214510-troubleshoot-bidirectional-forwarding-de.html



Should you do a SD-WAN POC?

Pre-requisites

Step by Step POC deployment

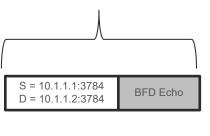
Tuning for POC!



## BFD Tuning

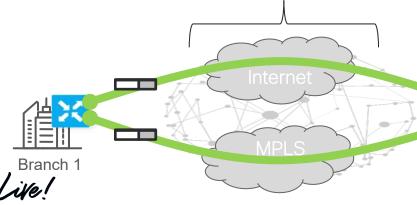
#### Bi-directional Forwarding Detection (BFD)

- Utilizes UDP port 3784
- Measures Loss, Latency and Jitter
- Each BFD packet is ~100 bytes



#### Hello-Interval

Default, 1 BFD probe per second



## Multiplier

- Average Loss, Latency and Jitter over 'X' Poll-Intervals
- Default, 6 poll-intervals

#### Poll-Interval

- Average Loss, Latency and Jitter over 'X' period
- Default, 600 seconds

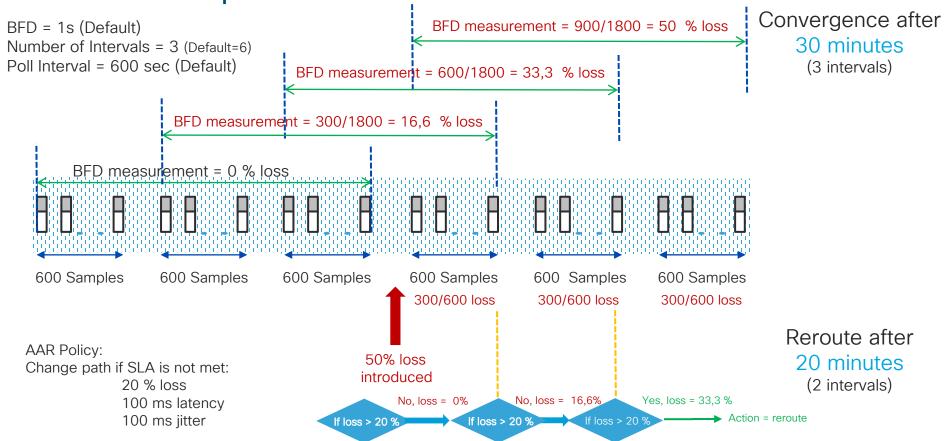


Rolling Average

Loss: 1% Latency: 10ms

Jitter: 5ms

## BFD Example



## BFD Example

#### Back to Default Values

BFD = 1s

Number of Intervals = 3

Poll Interval = 600 sec

Reroute after

20 minutes
(2 intervals)

Convergence after

30 minutes

(3 intervals)

AAR Policy:

Change path if SLA is not met:

20 % loss 100 ms latency 100 ms jitter

50% loss introduced

cisco Live!

BFD = 1s
Number of Intervals = 6
Poll Interval = 600 sec

Reroute after
30 minutes
(3 intervals)

Convergence after
60 minutes
(6 intervals)

## BFD Example

#### Back to Default Values

BFD = 1s

Number of Intervals = 6 Poll Interval = 600 sec

Reroute after

30 minutes (3 intervals)

Convergence after

60 minutes

(6 intervals)

Do we want this?

In Production, YES!
It avoids flapping of flows

In POC, NO!

AAR Policy:
Change path if SLA is not met:
20 % loss
100 ms latency
100 ms jitter

50% loss introduced

cisco Life!

## **BFD** Recommendations

#### Aggressive (POC):

Hello Interval: 1 second (Default)

Multiplier: 2 intervals

Poll Interval: 4 seconds

Max 8 seconds brownout detection!

#### Moderate:

Hello Interval: 1 second (Default)

· Multiplier: 3 intervals

Poll Interval: 180 seconds

Max 9 minutes brownout detection!

#### Conservative:

- · Hello Interval: 1 second (Default)
- Multiplier: 6 intervals (Default)
- Poll Interval: 10 minutes (Default)

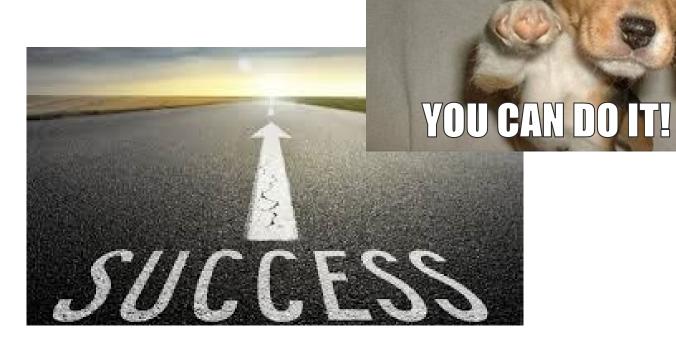
Max 60 minutes brownout detection!

#### Note:

- ✓ Tuning is good for POC. For production, keep the default values unless you have specific requirements.
- ✓ You can lower the tunnel multiplier to detect tunnel down conditions (default is 7 consecutive missed BFDs).
- ✓ You can reduce Hello Interval to reach sub second failovers.
- ✓ Enable the OMP Backup Path feature for pre-calculated backup path
- ✓ WAN Edge appliances are scale tested based on default values. Tuning BFD parameters too low will increase the CPU burden on the appliance and, hence, lower scalability.



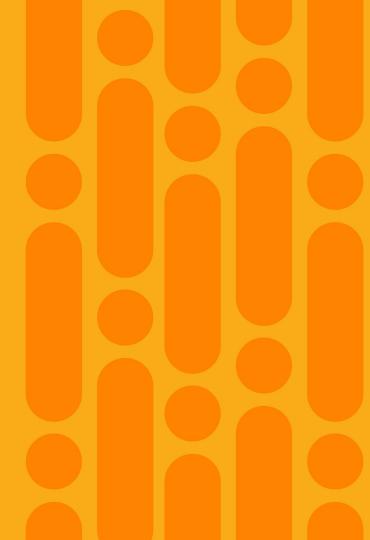
## You're DONE!



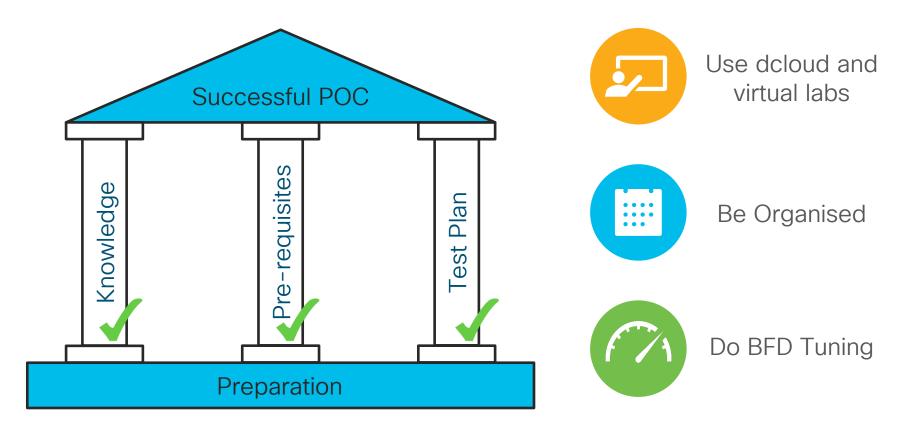


WHO CAN DO IT?

## Conclusion

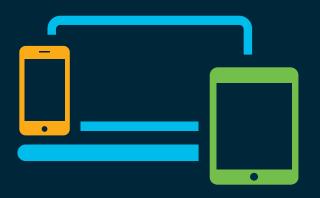


## Take Aways



BRKRST-2096

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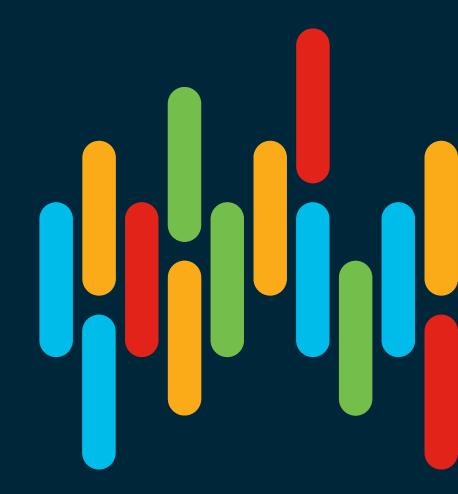
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Thank you



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