## **Tripp Lite/APC UPS Cross-Reference Guide**

## **Higher Margins and Lower Prices!**



## Why should you sell Tripp Lite over APC?

- **Lower Cost** Tripp Lite's products are priced lower than most comparable APC models!
- **Better Margins** Up to 20% higher margins
- **No Post-Sale Hassles** Product, technical and installation support for customers
- > Superior Software PowerAlert Software manages and controls any UPS from any Web-enabled device

## For complete information on Tripp Lite UPS Systems call (773) 869-1234 or visit www.tripplite.com.

APC Model(s)	Tripp Lite Model	Tripp Lite Description	Runtime Half/Full (min.
BE350U BK350	INTERNET350U	350VA compact low profile UPS, 1-line tel/DSL protection, USB comm. port & cabling, 6 outlets (3 surge-only). \$25,000 insurance.	12/4
BE500U BF500BB	INTERNET525U	525VA compact low profile UPS, 1-line tel/DSL protection, USB comm. port & cabling, 6 outlets (3 surge-only). \$25,000 insurance.	10/3
BK500	INTERNETOFFICE500	500VA UPS. Tower. 2-line tel/DSL protection, DB9 comm. port & cabling, 6 outlets (3 surge-only). \$25,000 insurance.	17/5
BK650MC	INTERNETOFFICE700	700VA UPS. Tower. 1-line tel/DSL protection, USB comm. port & cabling, 6 outlets (3 surge-only). \$25,000 insurance.	17/5
BP500UC BP500CLR	SMART550USB	550VA intelligent line-interactive UPS, USB comm. port, 1-line tel/DSL protection, brownout protection, 6 outlets (3 surge-only). \$50,000 insurance.	17/5
3P700UC	SMART700USB	700VA intelligent line-interactive UPS, USB comm. port, 1-line tel/DSL/Ethernet protection, brownout protection, 6 outlets (3 surge-only). \$50,000 insurance.	17/5
3P280S	OMNISMART300	300VA line-interactive UPS, corrects brownouts & overvoltages. Tel/DSL protection. DB9 port. 3 outlets. \$50,000 insurance.	17/5
BP420S	OMNISMART500	500VA line-interactive UPS, corrects brownouts & overvoltages. tel/DSL protection. USB port. 6 outlets (3 UPS/surge, 3 surge-only). \$50,000 insurance.	17/5
BP650S	OMNISMART700	700VA line-interactive UPS, corrects brownouts & overvoltages. 1-line tel/DSL/Ethernet protection. USB port. 6 outlets (3 UPS/surge, 3 surge-only). \$50,000 insurance.	22/7
3P1000	OMNISMART1050	1050VA line-interactive UPS, corrects brownouts & overvoltages, overload LED. USB port. 6 outlets. \$50,000 insurance.	23/7
3P1400	OMNISMART1400	1400VA line-interactive UPS, corrects brownouts & overvoltages, overload LED. USB port. 6 outlets. \$50,000 insurance.	24/8
MX3000 MX3000XR MX5000 MX5000XR	SMARTDC5000	5000VA intelligent line-interactive UPS, 208/240V input, 120-208/240V output, 14 outlets, 4 DB9 ports, EPO jack. Extended runtime.	42+/18+
PS250 PS450 SU420NET	SMART450RT	450VA, 1U rackmount (or tower/under-monitor/wall mount), intelligent line-interactive UPS. 1 DB9 port. 5 outlets (4 UPS/ 1 surge-only). SNMP/Web card slot. \$50,000 insurance.	14/4
SU700RM2U SUA750RM1U	SMART750RM1U	750VA, 1U rackmount (or tower), intelligent UPS. 1 DB9 & 1 USB port. 6 outlets. SNMP/Web card slot. EPO jack. \$50,000 insurance.	18/7
SUA1000RM1U SU1000RM2U	SMART1000RM1U	1000VA, 1U rackmount (or tower), intelligent UPS. 1 DB9 & 1 USB port. 6 outlets. SNMP/Web card slot. EPO jack. \$50,000 insurance.	13/5
SU1400RM2U SU1400RMXL3U	SMART1500RMXL2U	1500VA, 2U rackmount (or tower), intelligent line-interactive UPS. 1 DB9 & 1 USB. 8 outlets. Extended runtime. SNMP/Web card slot. EPO jack. \$50,000 insurance.	30+/12+
SU2200RM3U SU2200RMXL3U SU2200RMXLNET	SMART2200RMXL2U	2200VA, 2U rackmount (or tower), intelligent line-interactive UPS. 2 DB9 & 2 USB ports. 8 outlets. Extended runtime. SNMP/Web card slot. EPO jack. \$50,000 insurance.	20+/8+
SU3000NET	SMART3000NET	3000VA, intelligent line-interactive, tower UPS. 3 DB9 ports. 8 outlets. Extended runtime. \$50,000 insurance.	23+/7+
SU3000RM3U SU3000RMNET SU3000RMXL3U	SMART3000RMXL2U	3000VA, 2U rackmount (or tower), intelligent line- interactive UPS. 2 DB9 & 2 USB ports. 9 outlets. Extended runtime. \$50,000 insurance.	13+/4+
SU2200RMXLTNET SU2200XLTNET SU3000TNET SU3000RMT3U SU5000RMT5U SU5000T	SMART5000TEL3U	5000VA, 3U rackmount (or tower), Intelligent line-interactive UPS. 208/240V single phase input, 208 & 120V (400VA max @ 120V) output. 2 DB9 & 2 USB ports. 5 outlets (two 15-amp, two 20-amp & one 30-amp). Extended runtime. SNMP/Web card slot. EPO jack.	24+/10+

APC Model(s)	Tripp Lite Model	Tripp Lite Description Ha	Runtime alf/Full (min.)
SU5000R5XLTXFMR SU5000TXFMR	SMART5000RT3U	5000VA, 3U (power module) & 3U (external battery pack, included) rackmount (or tower), Intelligent line-interactive UPS. 208/240 single phase input 208 & 120V output. 2 DB9 & 2 USB ports. 14 Outlets (ten 15-amp, two 20-amp & two 30-amp). Extended runtime. SNMP/Web card slot. EPO jack.	38+/16+
SP500DR	OM500RMX	500VA, 2U rackmount (Din-rail mount), intelligent line-interactive. 1 DB9 comm. port. Outlets: hardwired. Extended runtime. SNMP/Web card slot. EPO jack. \$50,000 insurance.	17+/5+
SU620NET SU700NET	SMART700	700VA, intelligent line-interactive, tower UPS. 1 USB port. 6 outlets. \$50,000 insurance.	20/6
SUA750XL	SMART750XL	750VA, intelligent line-interactive, tower UPS. 1 DB9 & 1 USB port. 6 outlets. Extended runtime. \$50,000 insurance.	42+/14+
SUA1000	SMART1050	1050VA, intelligent line-interactive, tower UPS. 1 USB port. 6 outlets. \$50,000 insurance.	23/8
SUA1000XL	SMART1050XL	1050VA, intelligent line-interactive, tower UPS. 1 DB9 & 1 USB port. 6 outlets. Extended runtime. \$50,000 insurance.	22+/6+
UA1500	SMART1500	1500VA, intelligent line-interactive, tower UPS. 1 DB9 & 1 USB port. 6 outlets. \$50,000 insurance.	20/7
U2200NET	SMART2200NET	2200VA, intelligent line-interactive, tower UPS. 3 DB9 ports. 6 outlets. \$50,000 insurance.	27/11
U2200XLNET	SMART2200XLNET	2200VA, intelligent line-interactive, tower UPS. 3 DB9 ports. 6 outlets. Extended runtime. \$50,000 insurance.	28+/11+
SY4KEX SY4KEX-PD SYH2K6RMT SYH4K6RMT SYH6K6RMT	SU6000RT3UHV	6000VA, 3U (power module) & 3U (external battery pack, included) rackmount or tower. SmartOnline Intelligent True On-Line UPS, pure sine- wave, zero transfer time. 200/208/220/230/240V 50/60 Hz. autosensing single phase input/output. 2 DB9 ports. Outlets: hardwired. Extended runtime. SNMP/Web card slot. EPO jack.	38+/16+
SYH2K6RMT-P1 SYH4K6RMT-P1 SYH6K6RMT-P1	SU6000RT3U	6000VA, 3U (power module), 3U (isolation/distribution/step-down transformer) & 3U (external battery pack, included) rackmount or tower. SmartOnline Intelligent True On-Line UPS, pure sine-wave, zero transfer time. 200/208/220/230/240V single phase 60 Hz input/200-240V & 120V output. 2 DB9 ports. Outlets: hardwired. Extended runtime. SNMP/Web card slot. EPO jack.	38+/16+
SY12KEX SY12KEX SY12KEX-PD SY12KEX-PDBX120 SY16K SY16KBX120 SY16K-PD SY16K-PD SY16K-PDXBX120 SY4KEX SY4KEX-PD SY8K SY8KEX SY8KEX SY8KEX-PD SY8KEX-PD SY8KEX-PD SY8KEX-PD SY8KEX-PD	SU10K	10,000VA, True On-Line UPS, pure sine-wave, zero transfer time. 208/240V single phase input 208/240 & 120V output. Tower. 2 DB9 ports. Outlets: hardwired. Use SUBP for extended runtime. SNMP/Web card slot. EPO jack.	31+/12+
SYP12K12RMT SYP8K12RMT	SU10KRT3UHV	10,000VA, 3U (power module) & 3U (external battery pack, included) rackmount or tower. SmartOnline Intelligent True On-Line UPS, pure sine- wave, zero transfer time. 200/208/220/230/240V 50/60 Hz. autosensing single phase input/output. 2 DB9 ports. Outlets: hardwired. Extended runtime. SNMP/Web card slot. EPO jack.	20+/8+
SYP12K12RMT-P1 SYP12K12RMT-P2 SYP8K12RMT-P1	SU10KRT3U	10,000VA, 3U (power module), 3U (isolation/distribution/step-down transformer) & 3U (external battery pack, included) rackmount or tower. SmartOnline Intelligent True On-Line UPS, pure sine-wave, zero transfer time. 200/208/220/230/240V single phase 60 Hz input/200-240V & 120V output. 2 DB9 ports. Outlets: hardwired. Extended runtime. SNMP/Web card slot. EPO jack.	20+/8+



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