

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington D.C. 20549

---

**FORM 6-K**

---

**REPORT OF FOREIGN PRIVATE ISSUER  
PURSUANT TO RULE 13a-16 OR 15d-16 UNDER  
THE SECURITIES EXCHANGE ACT OF 1934**

*For the month of December 2016*

---

**SUPERCOM LTD.**

(Translation of Registrant's name into English)

---

1 Arie Shenkar Street,  
Hertzliya Pituach,  
Israel

(Address of principal executive office)

---

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F ☒ Form 40-F ☐

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): ☐

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): ☐

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934. Yes ☐ No ☒

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82- \_\_\_\_\_

---

**This Form 6-K is being incorporated by reference into the Registrant's Registration Statements on Form F-3, File No. 333-197434 and S-8, File Nos. 333-121231 and 333-175785.**

---

SUPERCOM LTD.

6-K Items

1. Condensed Interim Consolidated Financial Statements of Supercom Ltd. and its subsidiaries as of June 30, 2016.
  2. Management's Discussion and Analysis of Results Operations.
  - 101.1NS XBRL Instance Document
  - 101.SCH XBRL Taxonomy Extension Schema Document
  - 101.CAL XBRL Taxonomy Extension Calculation Linkbase Document
  - 101.LAB XBRL Taxonomy Extension Label Linkbase Document
  - 101.PRE XBRL Taxonomy Extension Presentation Linkbase Document
  - 101.DEF XBRL Taxonomy Extension Definitions Linkbase Document
-

### **Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

SuperCom Ltd.  
By: /s/ Arie Trabelsi  
Name: Arie Trabelsi  
Title: Chief Executive Officer

Date: December 30, 2016

---



**SUPERCOM LTD**  
**CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**as of June 30, 2016**  
**(Unaudited)**

**SUPERCOM LTD**

**CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**as of June 30, 2016**

**(Unaudited)**

IN U.S. DOLLARS

INDEX

	<u>Page</u>
<a href="#"><u>Interim Consolidated Balance Sheets</u></a>	3
<a href="#"><u>Interim Consolidated Statements of Operations</u></a>	4
<a href="#"><u>Interim Statements of Changes in Shareholders' equity</u></a>	5
<a href="#"><u>Interim Consolidated Statements of Cash Flows</u></a>	6 – 7
<a href="#"><u>Notes to Interim Consolidated Financial Statements</u></a>	8 – 12

-----

**SUPERCOM LTD**  
**CONDENSED INTERIM CONSOLIDATED BALANCE SHEETS**  
(U.S. dollars in thousands)

	June 30, 2016 Unaudited	December 31, 2015 Audited
<b>CURRENT ASSETS</b>		
Cash and cash equivalents	7,942	22,246
Restricted bank deposits	1,673	3,274
Trade receivable, net	16,734	15,122
Deferred tax short term	1,450	2,639
Other accounts receivable and prepaid expenses	1,836	1,199
Inventories, net	6,099	3,602
Total current assets	35,734	48,082
<b>LONG-TERM ASSETS</b>		
Severance pay funds	252	216
Deferred tax long term	4,507	1,433
Customer Contracts	6,067	4,052
Software and other IP	4,418	4,595
Goodwill	6,897	4,688
Other Intangible assets, net	4,765	1,988
Property and equipment, net	1,223	888
<b>TOTAL ASSETS</b>	63,863	65,942
<b>CURRENT LIABILITIES</b>		
Trade payables	2,855	3,705
Employees and payroll accruals	2,767	1,488
Related parties	57	77
Accrued expenses and other liabilities	4,794	2,917
Short-term liability for future earn-out	439	2,051
Total current liabilities	10,912	10,238
<b>LONG-TERM LIABILITIES</b>		
Long-term liability for future earn-out	1,232	931
Accrued severance pay	481	341
Total long-term liabilities	1,713	1,272
<b>SHAREHOLDERS' EQUITY:</b>		
Ordinary shares	1,024	1,053
Additional paid-in capital	81,467	83,201
Accumulated deficit	(31,253)	(29,822)
Total shareholders' equity	51,238	54,432
Total Liabilities and Shareholders' Equity	63,863	65,942

The accompanying notes are an integral part of these interim consolidated financial statements.

**SUPERCOM LTD**

**CONDENSED INTERIM CONSOLIDATED STATEMENTS OF OPERATIONS**  
(U.S. dollars in thousands, except per share data)

	Six months ended June 30	
	<b>2016</b>	<b>2015</b>
<b>REVENUES</b>	10,883	15,444
<b>COST OF REVENUES</b>	8,689	5,116
<b>GROSS PROFIT</b>	2,194	10,328
<b>OPERATING EXPENSES</b>		
Research and development, net	2,694	1,510
Sales and marketing	4,511	2,869
General and administration	3,437	2,060
Other expenses (income)	(5,635)	-
Total operating expenses	5,007	6,439
<b>OPERATING INCOME (LOSS)</b>	(2,813)	3,889
<b>FINANCIAL EXPENSES, NET</b>	110	111
<b>INCOME (LOSS) BEFORE INCOME TAX</b>	(2,923)	3,778
<b>INCOME TAX BENEFIT (EXPENSE)</b>	1,492	(630)
<b>NET INCOME (LOSS) FOR THE PERIOD</b>	(1,431)	3,148
<b>NET INCOME PER SHARE</b>		
Basic	(0.09)	0.23
Diluted	(0.09)	0.22
Weighted average number of ordinary shares used in computing basic income per share	15,075,177	13,862,731
Weighted average number of ordinary shares used in computing diluted income per share	15,163,123	14,048,570

The accompanying notes are an integral part of these interim consolidated financial statements.

**SUPERCOM LTD**

**CONDENSED INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY**  
(U.S. dollars in thousands, except share data)

	<u>Ordinary shares</u>		<u>Additional paid-in capital</u>	<u>Accumulated deficit</u>	<u>Total shareholders' equity</u>
	<u>Number of Shares</u>	<u>Share capital</u>			
Balance as of December 31, 2014	13,742,586	937	58,210	(30,841)	28,306
Changes during the six months ended June 30, 2015 (unaudited):					
Exercise of options, warrants and issuance of share capital, net of issuance costs	2,523,466	163	27,171	-	27,334
Stock- based compensation	-	-	878	-	878
Net income	-	-	-	3,148	3,148
Balance as of June 30, 2015	<u>16,266,052</u>	<u>1,100</u>	<u>86,259</u>	<u>(27,693)</u>	<u>59,666</u>
Balance as of December 31, 2015	15,493,615	1,053	83,201	(29,822)	54,432
Changes during the six months ended June 30, 2016 (unaudited):					
Exercise of options	2,500	-	17	-	17
Stock- based compensation	-	-	599	-	599
Treasury shares acquired	(475,610)	(29)	(2,350)		(2,379)
Net income (loss)	-	-	-	(1,431)	(1,431)
Balance as of June 30, 2016	<u>15,020,505</u>	<u>1,024</u>	<u>81,467</u>	<u>(31,253)</u>	<u>51,238</u>

The accompanying notes are an integral part of these interim consolidated financial statements.



**SUPERCOM LTD**

**CONDENSED INTERIM CONSOLIDATED STATEMENTS OF CASH FLOW**  
(U.S. dollars in thousands)

	<b>Six months ended June 30</b>	
	<b>2016</b>	<b>2015</b>
<b>Cash flows from operating activities:</b>		
Net income (loss)	(1,431)	3,148
Adjustments to reconcile net income to net cash used in operating activities:		
Depreciation and amortization	1,287	743
Increase (decrease) in accrued severance pay	103	(278)
Stock-based compensation	599	878
Decrease (Increase) in deferred tax	(1,666)	630
Capital loss from disposal of property and equipment	(2)	-
Gain on barging purchase	(4,958)	-
Increase in trade receivables, net	(549)	(4,273)
Increase in other accounts receivable and prepaid expenses	(413)	(52)
Decrease (Increase) in inventories, net	589	(204)
Decrease in trade payables	(1,372)	(109)
Increase in employees and payroll accruals	637	724
Decrease in advance payment	-	(2,864)
Increase in accrued expenses and other liabilities	1,123	286
Net cash used in operating activities	(6,053)	(1,371)
<b>Cash flows from investing activities:</b>		
Purchase of property and equipment	(165)	(346)
Acquisitions of subsidiaries, net of cash acquired	(2,896)	-
Acquisition of group of assets (non-business)	(1,174)	-
Decrease (increase) in severance pay fund	(29)	223
Liability for future earn-out	-	(388)
Restricted bank deposits, net	1,649	2,152
Capitalization of software development costs	(1,224)	-
Net cash provided (used in) by investing activities	(3,839)	1,641
<b>Cash flows from financing activities:</b>		
Treasury shares acquired	(2,379)	-
Liability for future earn-out	(2,050)	-
Proceeds from issuance of share capital, net of issuance costs	-	27,153
Proceeds from exercise of options and warrants, net	17	181
Net cash provided (used in) by financing activities	(4,412)	27,334
Increase (decrease) in cash and cash equivalents	(14,304)	27,604
Cash and cash equivalents at the beginning of the year	22,246	4,789
Cash and cash equivalents at the end of the year	7,942	32,393

The accompanying notes are an integral part of these interim consolidated financial statements.

**SUPERCOM LTD**

**CONDENSED INTERIM CONSOLIDATED STATEMENTS OF CASH FLOW**  
(U.S. dollars in thousands)

**Six months**  
**Ended June 30,**  
**2016**

**Supplemental disclosure of cash flows information:**

**Appendix A:**

**Acquisitions of subsidiaries consolidated for the first time (\*)**

Assets and liabilities of the acquired business, as of date of acquisition:

Working capital (excluding cash and cash equivalents)	2,264
Property and equipment, net	364
Deferred taxes, net	219
Intangible Assets including goodwill	6,198
Contingent consideration	(491)
Payable on account of an acquisition	(700)
	<u>7,854</u>

Gain on bargain purchase (**)	<u>(4,958)</u>
-------------------------------	----------------

Acquisitions of subsidiaries, net of cash acquired	<u>(2,896)</u>
--	----------------

(\*) All purchase price allocations of the acquisitions are provisional.

(\*\*) Gain on bargain purchase is attributed to two of the acquisitions.

<b>Six months</b>	
<b>Ended June 30,</b>	
<b>2016</b>	<b>2015</b>

**Cash paid during the period for:**

Income taxes, net	<u>-</u>	<u>16</u>
-------------------	----------	-----------

The accompanying notes are an integral part of the consolidated financial statements.

## SUPERCOM LTD

### NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE 1: GENERAL

- a. SuperCom Ltd. (the “Company”) is an Israeli resident company organized in 1988 in Israel. On January 24, 2013 the Company changed its name back to SuperCom Ltd, its original name, from Vuance Ltd. On September 12, 2013, the Company’s ordinary shares were approved for listing on the NASDAQ Capital Market and began trading under the ticker symbol “SPCB” on September 17, 2013. Previously, the Company’s ordinary shares traded on the OTCQB® electronic quotation service.

The Company is a global provider of traditional and digital identity solutions, providing advanced safety, identification, tracking and security products to governments and organizations, both private and public, throughout the world. The Company provides cutting edge real-time positioning, tracking, monitoring and verification solutions enabled by its RFID & Mobile pure security advanced solutions suite of products and technologies, all connected to a web-based, secure, proprietary, interactive and user-friendly interface. The Company offers a wide range of solutions including, national ID registries, e-passports, biometric visas, automated fingerprint identification systems, digitized driver’s licenses, and electronic voter registration and election management using the common platform (“MAGNA”). The Company sells its products through marketing offices in the U.S, Tanzania, , Ecuador and Israel.

- b. On December 26, 2013 the Company acquired the SmartID Division of On Track Innovations Ltd. (NASDAQ: OTIV) (“OTI”), consisting of customer contracts, software, other related technologies and IP assets. The Company paid OTI \$8.8 million (\$10 million less certain price adjustments) at the closing and agreed to make contingent payments of up to \$12.5 million pursuant to an earn-out mechanism based on certain performance and other milestones. The SmartID Division has a strong international presence, with a broad range of competitive and well-known e-ID solutions and technology. The acquisition significantly expanded the breadth of the Company’s e-ID capabilities globally, while providing it with market and technological experts, together with its ID software platforms and technologies.

On June 23, 2015, the Company closed a public offering whereby 2,415,000 shares of common stock were sold by the Company to the public (inclusive of 315,000 shares of common stock pursuant to the full exercise of an overallotment option granted to the underwriters). The aggregate net proceeds received by the Company from the offering were approximately \$27.1 million, net of underwriting discounts and commissions and offering expenses payable by the Company.

As of June 30, 2016, the Company’s principal activities were conducted mainly through SuperCom Ltd., SuperCom Inc., and LCA Inc.

**NOTE 1: GENERAL (cont.)**

- c. On November 17, 2015, the Company acquired Prevision Ltd., an Israeli based company. The Company paid \$1.1 million at the closing and agreed to make contingent annual payments of approximately \$250,000 pursuant to an earn-out mechanism for the next four years. The contingent consideration is subject to service provided by the seller to the Company during the earn-out period and therefore is not part of the business combination. Prevision has a strong presence in the market and offers a broad range of competitive and well-known Cyber Security services.
- d. On January 1, 2016, the Company acquired Leaders in Community Alternatives, Inc., or LCA, a U.S. based company, including all contracts, software, other related technologies and IP assets. The Company paid \$3 million at the closing and committed to certain contingent earn-out payments over the next three years that are structured as a single digit percentage of annual revenues in excess of standalone LCA management revenue projections. LCA is a California based, private criminal justice organization, providing community-based services and electronic monitoring programs to government agencies in the U.S. for more than 24 years. LCA offers a broad range of competitive solutions for governmental institutions across the U.S. in addressing realignment strategies and plans.
- e. On March 13, 2016, the Company acquired Safend Ltd, an Israeli based company. In consideration for this acquisition, the Company agreed to provide up to \$1.5 million in working capital to Safend to support its activity and growth through a structured debt and equity vehicle. Safend is an international provider of cutting edge endpoint data protection guarding against corporate data loss and theft through content discovery and inspection, encryption methodologies, and comprehensive device and port control. Safend maps sensitive information and controls data flow through email, web, external devices and additional channels. Founded in 2003 and headquartered in Tel Aviv, Israel, Safend has over 3,000 customers in the United States, Europe, and Asia, and more than three million software license seats deployed by multinational enterprises, government agencies and small to mid-size companies around the globe.
- f. On April 18, 2016, the Company acquired the assets of PowaPOS, a division of POWA Technologies Ltd., the developer of a fully-integrated mobile and tablet-based system integrating industry-leading retail and secure payment solutions into one simplified, attractive and innovative POS platform, PowaPOS has been deployed in more than 20 countries all over the world, and has been integrated by more than 150 cloud-based POS software providers, and the Company believes this technology will be a highly value-added solution to its secure payment customers around the world.
- g. On May 18, 2016, the Company acquired Alvarion Technologies Ltd. (“Alvarion”). In consideration for this acquisition, the Company will pay up to \$1 million in cash and an additional earn-out of up to \$1 million during the next two years following the acquisition, mainly based on sales from the Alvarion division. Alvarion designs solutions for Carrier Wi-Fi, Enterprise Connectivity, Smart City, Smart Hospitality, Connected Campuses and Connected Events that are both complete and heterogeneous to ensure ease-of-use and optimize operational efficiency. Carriers, Local Governments and Hospitality sectors worldwide deploy Alvarion’s intelligent Wi-Fi networks to enhance productivity and performance. In the past few years, Alvarion went through a transition from being a market leader of Wi- Max and backhaul services to being one of the most influential players in the Wi-Fi based solution.

**NOTE 1: GENERAL (cont.)**

- h. Concentration of risk that may have a significant impact on the Company:

In the first half of year 2016, the Company derived 39% of its total revenue from 3 major customers.

In the first half of year 2015, the Company derived most of its revenues from 3 major customers.

The Company purchases certain services and products used by it to generate revenues in its projects and sales from several sole suppliers. Although there are only a limited number of manufacturers of those particular services and products, management believe that other suppliers could provide similar services and products on comparable terms without affecting operating results.

**NOTE 2: UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS****Financial Statement preparation**

These unaudited interim consolidated financial statements of the Company and its subsidiaries (collectively referred to in its report as "Company"), as of June 30, 2016 and for the six months then ended have been prepared, in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"). They do not include all information and notes required by U.S. GAAP in the preparation of annual consolidated financial statements.

The accounting policies used in the preparation of the unaudited interim consolidated financial statements is the same as those described in the Company's audited consolidated financial statements prepared in accordance with U.S. GAAP for the year ended December 31, 2015.

The Company makes estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the consolidated interim Financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results may differ from those estimates.

The Company believes all adjustments necessary for a fair statement of the results for the period presented have been made and all such adjustments were of a normal recurring nature unless otherwise disclosed. The financial results for the period are not necessarily indicative of financial results for the full year.

These financial statements should be read in conjunction with the Company's consolidated financial statements for the year ended December 31, 2015 and the accompanying notes. There have been no changes in the significant accounting policies from those that were disclosed in the audited consolidated financial statements for the fiscal year ended December 31, 2015 included in the 2015 Form 20-F.

**NOTE 3: INVENTORIES, NET**

	June 30, 2016	December 31, 2015
	\$	\$
Raw materials, parts and supplies	3,713	928
Finished products	2,386	2,674
	<u>6,099</u>	<u>3,602</u>

As of June 30, 2016 and December 31, 2015, inventory is presented net of write offs for slow inventory in the amount of approximately \$151 and \$151, respectively.

**NOTE 4: COMMITMENTS AND CONTINGENT LIABILITIES – LITIGATION**

As part of the acquisition of the SmartID division of OTI, the Company assumed a dispute with Merwell Inc. (“Merwell”). Merwell has alleged that it has not received the full payment it is entitled to for its services in respect of a drivers’ license project. OTI alleged that Merwell breached its commitments under the service agreement and also acted in concert with third parties to damage OTI’s business activities. This matter is now subject to an arbitration proceeding. An appropriate provision is included in the financial statements.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OPERATIONS

The following discussion and analysis should be read together with our unaudited consolidated financial statements and the related notes as June 30, 2016, which appear elsewhere in this report.

### Cautionary Note Regarding Forward-Looking Statements

The discussion and analysis in this section contain “forward-looking statements” within the meaning of Section 21E of the Securities Exchange Act of 1934, with respect to our business, financial condition and results of operations. Such forward-looking statements reflect our current views with respect to future events and financial results. Words such as “may,” “should,” “could,” “would,” “predicts,” “potential,” “continue,” “expects,” “anticipates,” “future,” “intends,” “plans,” “believes,” “estimates,” and similar expressions, as well as statements in future tense, identify forward-looking statements. These include statements regarding our earnings, projected growth and forecasts, and similar matters which are not historical facts. We remind readers that forward-looking statements are merely predictions and therefore are inherently subject to uncertainties and other factors which could cause the actual future events or results to differ materially from those described in the forward-looking statements. Because forward-looking statements relate to the future, they are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict and many of which are outside of our control. Our actual results and financial condition may differ materially from those indicated in the forward-looking statements. Therefore, you should not rely on any of these forward-looking statements. Important factors that could cause our actual results and financial condition to differ materially from those indicated in the forward-looking statements include, among others, the following: (i) our inability to realize benefits from acquisitions, (ii) our inability to manage our growth profitably, (iii) intense competition in our industry, (iv) acquisition of businesses disrupting our business and harming our financial condition and operations, (v) the need to obtain additional financing, (vi) our ability to respond promptly and effectively to market changes, (vii) our ability to obtain and maintain contracts with governments, (viii) our dependence on third-party representatives to generate revenues and supply components, (ix) unfavorable global economic conditions, (x) developments affecting international operations and foreign markets, (xi) breaches of network or information technology security, (xii) intellectual property litigation, and (xiii) such other factors discussed throughout Item 3. D. Risk Factors of our Annual Report on Form 20-F for the year ended December 31, 2015. Any forward-looking statement made by us in this section is based only on information currently available to us and speaks only as of the date on which it is made. We undertake no obligation to publicly update any forward-looking statement, whether written or oral, that may be made from time to time, whether as a result of new information, future developments or otherwise.

### Overview

We are a global provider of traditional and digital identity solutions, providing advanced safety, identification, tracking and security products to governments and public organizations throughout the world. We offer three lines of products, our e-ID platform and solutions, from which we derive the majority of our revenue, our M2M/IoT suite and services and our Secure Mobile Payments (SMP) suite and solutions.



**e-ID Platform and Solutions.** Through our proprietary e-Government platforms and innovative solutions for traditional and biometrics enrollment, personalization, issuance and border control services, we have helped governments and national agencies design and issue secured multi-ID documents and robust digital identity solutions to their citizens and visitors. Our e-ID division engages in several activities and solutions, including the production of: (i) paper secured by different levels of security patterns (i.e., ultraviolet, holograms, etc.) and (ii) electronic identification secured by biometric data, principally used in connection with the issuance of national multi-ID documents (including IDs, passports, driver's licenses, vehicle permits, and visas), border control applications, national ID registries, electronic passports, biometric visas, automated fingerprint identification systems, digitized driver's licenses, and electronic voter registration and election management. Our solutions include MAGNA™, a complete end-to-end solution for the electronic identification documents and systems listed above. Customers of our e-ID division include governments in Europe, Asia and Africa. On December 26, 2013, we acquired the SmartID™ division of On Track Innovations Ltd., or OTI, including all contracts, software, other related technologies and IP assets. The SmartID™ division has a strong international presence, with a broad range of competitive and well-known e-ID solutions and technology. The acquisition significantly expanded the breadth of our e-ID capabilities globally, while providing us with outstanding market and technological experts, together with advanced ID software platforms and technologies.

**M2M/IoT Suite and Services.** Our M2M solutions are designed to reliably identify, track and monitor people or objects in real time, enabling our customers to detect the unauthorized movement of people, vehicles and other monitored objects. We provide RFID and mobile technology, accompanied by services specifically tailored to meet the requirements of electronic monitoring. Our propriety M2M suite of hybrid hardware and software components is the foundation of these products and services. This suite can be used in various industries, including healthcare and homecare, security and safety, community public safety, law enforcement, electronic monitoring, livestock monitoring and building and access automation. Our M2M division has primarily focused on growing three markets: (i) public safety, (ii) healthcare and homecare and (iii) transportation.

**SMP Suite and Solutions.** In 2014, we identified the secure mobile payments market as a fast growing market where we may leverage synergistic technologies and a shared customer base to our e-ID division. Our SMP division offers a product called SuperPay™ with a suite of solutions for advanced secure mobile payments and financial services, ranging from mobile wallet to mobile point of service (POS). SuperPay™ allows customers to securely make payments using a mobile device (smartphones, tablets or traditional 2G/3G handsets) and allows merchants to use a smartphone, tablet or any existing POS to receive secure mobile payments. SuperPay™ features an array of payment technologies including near field communication (NFC) using host card emulation (HCE), bluetooth low energy (BLE) and audio, and secures payment by using one-time password (OTP), biometric authentication, and SuperCom's proprietary SafeMoney™ platform

We were organized in Israel in 1988 and operate internationally with subsidiaries in the U.S., Tanzania, Panama, Israel and an office in Ecuador.

## **Recent Acquisitions of Business**

As discussed above, on December 26, 2013 we acquired the SmartID™ division of OTI. We paid OTI \$8.8 million (\$10 million less certain closing adjustments) at the closing and agreed to make contingent payments of up to \$12.5 million pursuant to an earn-out mechanism based on certain performance and other milestones. In April 2016, we concluded further negotiations with OTI with respect to the earn-out liability and other claims, and entered into an agreement with OTI. Under this agreement the remaining maximum contractual earn-out amount was reduced from \$10.7 million to a maximum of \$3.55 million, out of which an amount of \$2.05 million was paid at the beginning of May, 2016, and the remaining amount of \$1.5 million will be subject to the original earn-out mechanism.

On January 1, 2016 we acquired Leaders in Community Alternatives, Inc., or LCA, a U.S. based company, including all contracts, software, other related technologies and IP assets. We paid \$3 million at the closing and committed to certain contingent earn-out payments over the next three years that are structured as a single digit percentage of annual revenues in excess of standalone LCA management revenue projections. LCA is a California based, private criminal justice organization, providing community-based services and electronic monitoring programs to government agencies in the U.S. for more than 24 years. LCA offers a broad range of competitive solutions for governmental institutions across the U.S. in addressing realignment strategies and plans.

On March 13, 2016, we acquired Safend Ltd, an Israeli based company. In consideration for this acquisition, we agreed to provide up to \$1.5 million in working capital to Safend to support its activity and growth through a structured debt and equity vehicle. Safend is an international provider of cutting edge endpoint data protection guarding against corporate data loss and theft through content discovery and inspection, encryption methodologies, and comprehensive device and port control. Safend maps sensitive information and controls data flow through email, web, external devices and additional channels. Founded in 2003 and headquartered in Tel Aviv, Israel, Safend has over 3,000 customers in the United States, Europe, and Asia, and more than three million software license seats deployed by multinational enterprises, government agencies and small to mid-size companies around the globe. As of June 30, 2016, we have provided \$0.5 million in working capital to Safend.

On April 18, 2016, we acquired the assets of PowaPOS, a division of POWA Technologies Ltd., the developer of a fully-integrated mobile and tablet-based system integrating industry-leading retail and secure payment solutions into one simplified, attractive and innovative POS platform, PowaPOS has been deployed in more than 20 countries all over the world, and has been integrated by more than 150 cloud-based POS software providers, and SuperCom believes this technology will be a highly value-added solution to its secure payment customers around the world.

On May 18, 2016, we acquired Alvarion Technologies Ltd. (“Alvarion”). In consideration for this acquisition, we will pay up to \$1 million in cash and an additional earn-out of up to \$1 million during the next two years following the acquisition, mainly based on sales from the Alvarion division. Alvarion designs solutions for Carrier Wi-Fi, Enterprise Connectivity, Smart City, Smart Hospitality, Connected Campuses and Connected Events that are both complete and heterogeneous to ensure ease-of-use and optimize operational efficiency. Carriers, Local Governments and Hospitality sectors worldwide deploy Alvarion’s intelligent Wi-Fi networks to enhance productivity and performance. In the past few years, Alvarion went through a transition from being a market leader of Wi-Max and backhaul services to being one of the most influential players in the Wi-Fi based solution. As of June 30, 2016, we have not paid any earn-out payments on Alvarion transaction.

## **General**

Our consolidated financial statements appearing in this report are prepared in U.S. dollars and in accordance with generally accepted accounting principles in the United States, or U.S. GAAP. Transactions and balances originally denominated in dollars are presented at their original amounts. Transactions and balances in other currencies are re-measured into dollars in accordance with the principles set forth in Financial Accounting Standards Board, or FASB, Accounting Standards Codification, or ASC, Topic 830, “Foreign Currency Translation.” The majority of our sales are made outside Israel in U.S. dollars. In addition, substantial portions of our costs are incurred in U.S. dollars. Since the U.S. dollar is the primary currency of the economic environment in which we and certain of our subsidiaries operate, the U.S. dollar is our functional and reporting currency and, accordingly, monetary accounts maintained in currencies other than the U.S. dollar are re-measured using the foreign exchange rate at the balance sheet date. Operational accounts and non-monetary balance sheet accounts are measured and recorded at the exchange rate in effect at the date of the transaction. The financial statements of certain subsidiaries, whose functional currency is not the U.S. dollar, have been translated into U.S. dollars. All balance sheet accounts have been translated using the exchange rates in effect at the balance sheet date. Statement of operations amounts have been translated using the average exchange rate for the period. The resulting translation adjustments are reported as a component of shareholders’ equity in accumulated other comprehensive income (loss).

## Results of Operations

### *Revenues*

Our revenues for the six months ended June 30, 2016, decreased by \$4.6 million or 29.5%, to \$10.9 million compared to \$15.4 million for the six months period ended June 30, 2015. The decrease in our revenues in the first half of 2016 was attributable mainly to delays in large scale e-ID deployments due to the drop in oil prices and other macro-economic related challenges.

### *Cost of Sales*

Our cost of sales increased in the first six months of 2016 to \$8.7 million from \$5.1 million in the first six months of 2015, an increase of 71%. This increase was primarily due to (i) operations newly acquired in the first six months of 2016 characterized with a lower gross margin, on average, (ii) the delays in the deployment of certain contracts and (iii) a new contract deployment which started in the second half of 2015 characterized with a lower gross margin.

### *Gross Profit*

Our gross profit margin decreased from 67% in the first half of 2015 to 20.2% in the first half of 2016. This decrease in the first half of year 2016 in gross profit margins is due to the greater proportion of revenues from contracts with lower margins, on average, from new operations acquired in the first half of 2016; the delays in certain contract deployments and installations; and lower gross margin from the new contract deployment which started in the second half of 2015.

### *Expenses*

Excluding of \$5.0 million we recognized as gain on bargain purchase attributed to two acquisition we made during first 6 month of 2016, our operating expenses increased in the first six months of 2016 to \$10.0 million, or by 56.3%, from \$6.4 million in the first six months of 2015. This increase in operating expenses in the first half of 2016 was primarily due to: (i) an increase of \$1.2 million in research and development expenses mainly due to expenses derived from the newly acquired operations and an increase in amortization of intangible assets, (ii) an increase of \$1.6 million in sales and marketing expenses mainly due to expenses derived from the operations newly acquired in the first six months of 2016 and increased marketing efforts for the e-ID and M2M divisions compared to the first half of 2015, (iii) an increase of \$1.4 million in general and administration expenses due to expenses derived from the operations newly acquired in the first six months of 2016, and (iv) an increase in other income of \$0.6 million derived mainly from collection of doubtful debt account.

### *Financial (Expenses) Income, net*

We had financial expenses of \$0.1 million in the first half of 2016 and 2015. Our Financial expenses consist primarily of guaranties cost related to new contracts received, bank fees and exchange rate expenses.

### *Income Tax*

We recorded an income tax benefit in the amount of \$1.5 million during the first half of year 2016. compared to an income tax expense in the amount of \$0.6 million during the first half of year 2015. The tax benefit recorded in 2016 is attributed to a deferred tax asset arising from net losses carried forward.

### *Net Income (Loss)*

As a result of the changes in our gross margin, operational expenses and the income tax benefit that we recorded in the first half of 2016, as described above, our net loss in first half of 2016 was \$1.4 million compared to a net income of \$3.1 million in the first half of 2015.

## **Liquidity and Capital Resources**

As of June 30, 2016, we had approximately \$7.9 million in cash and cash equivalents, and our working capital was approximately \$ 24.8 million compared to approximately \$22.2 million in cash and cash equivalents and working capital of \$37.8 million as of December 31, 2015.

The decrease in our cash and cash equivalents for the six months ended June 30, 2016 was partly attributed to the share buyback program in an aggregate amount of \$2.4 million, \$4.1 million paid as consideration for the acquisition of newly acquired of new business and operations, net of cash acquired, the payment of the earn out payments to OTI in the amount of \$2.1 million and other acquisition related expenses.

Net cash used in investing activities during the first six months of 2016 was \$3.8 million compared to \$1.6 million provided by investing activities during the first six months of 2015. This increase was mainly due to \$2.9 million in cash used for acquisitions, net of cash acquired, \$1.2 million used for acquisition of group of assets, \$1.2 million used for capitalization of software development costs offset by a decrease of \$1.6 million in our restricted bank deposits during the first six months of 2016, mainly as a result of achievement of the milestones related to a contract received in 2015.

Net cash used in financing activities during the first six months of 2016 was \$4.4 million mostly due to treasury shares acquired in the amount of \$2.4 million through the share buyback program and the payment of the earn-out payments to OTI in the amount of \$2.1 million compared to \$27.3 million provided by financing activities during the first six months of 2015.

We currently do not have significant capital spending or purchase commitments other than with respect to the contingent and earn-out payments associated with our acquisition of the SmartID Division from OTI and the acquisition of Alvarion. We anticipate that our cash on hand and cash flow from operations will be sufficient to meet our working capital and capital expenditure requirements for at least 12 months.